



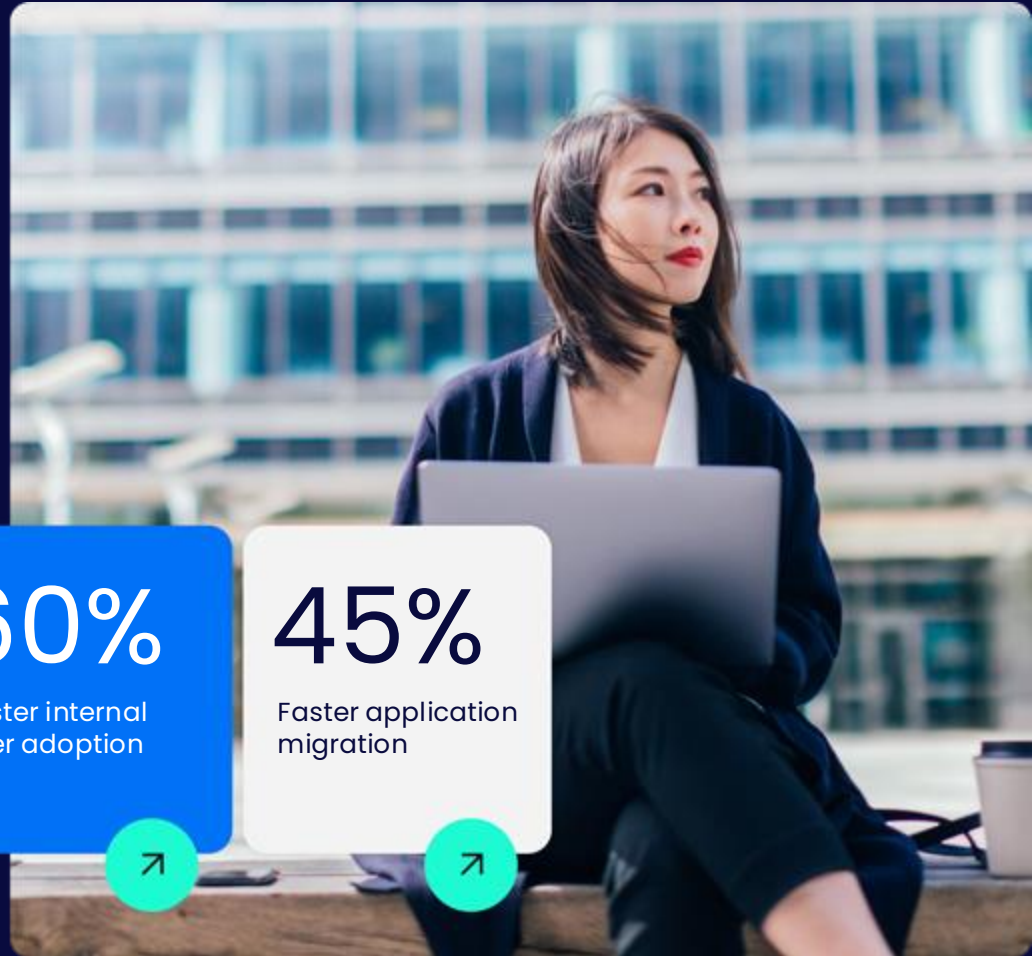
WalkMe

What is the Magic?



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60%

Faster internal user adoption

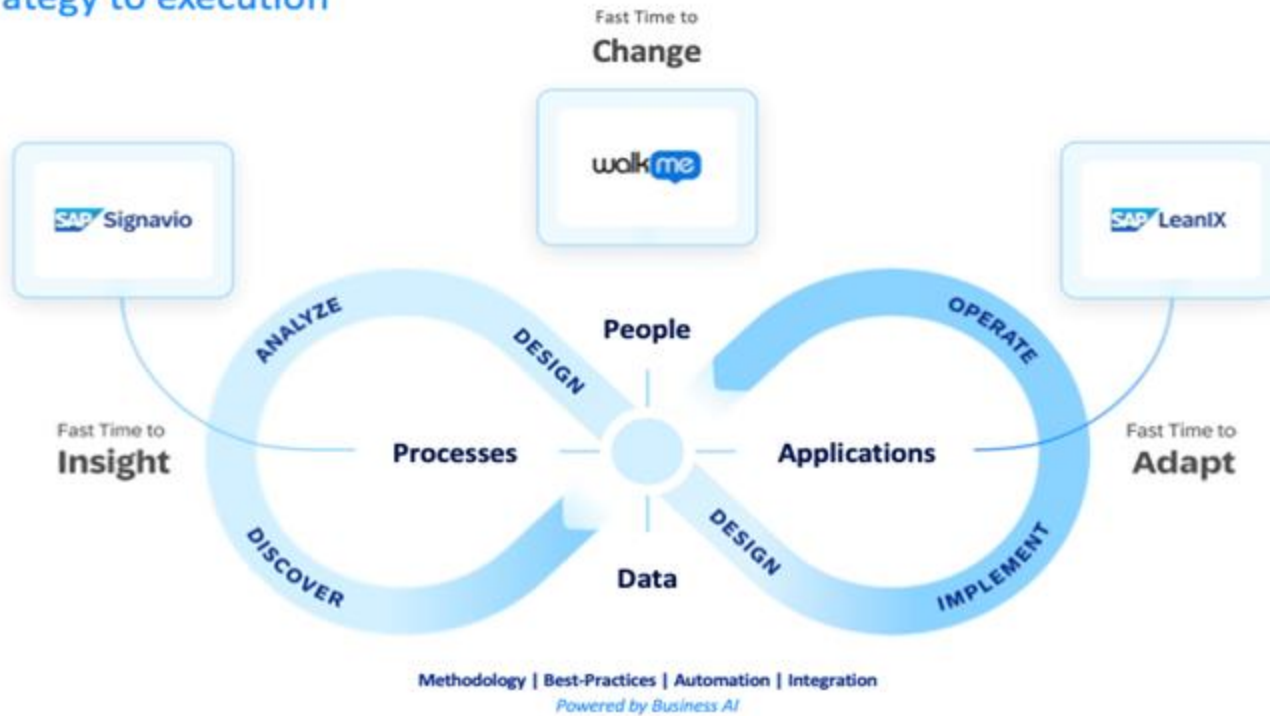
45%

Faster application migration



Business transformation

From strategy to execution



Public

Promise vs. reality

70%

of digital transformation projects fail

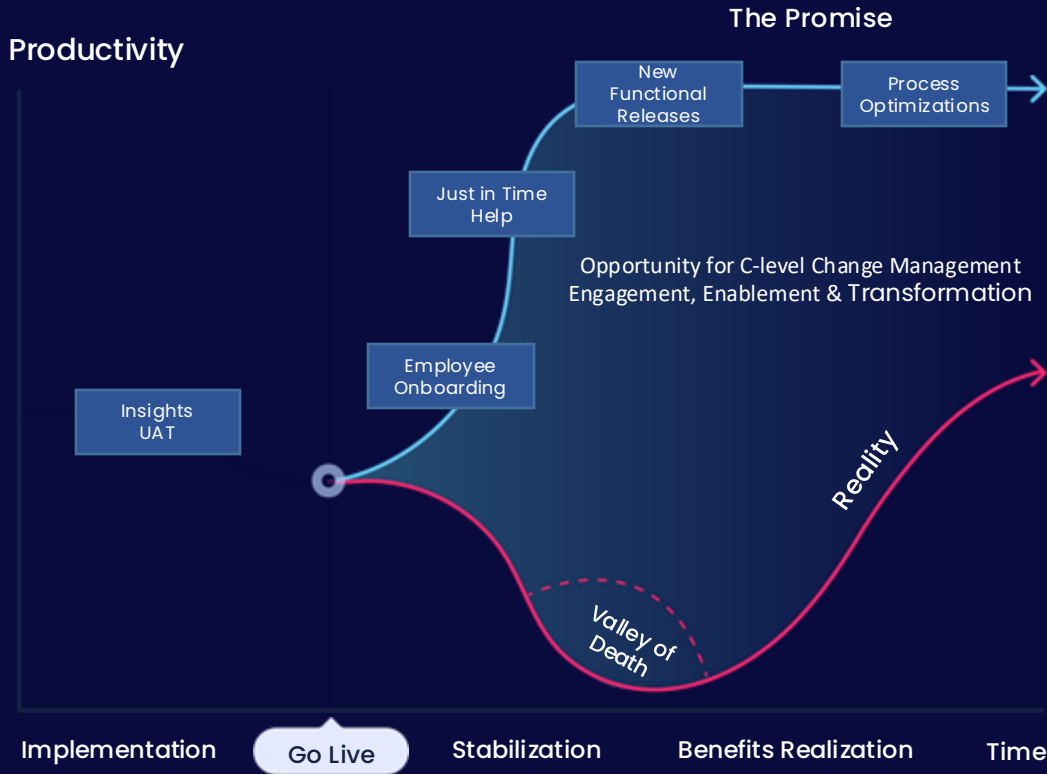
Rate of technology capability and investment

Business value

Digital adoption gap



Rethinking Digital Transformation



75% of organizations will fail to achieve expected business outcomes

Gartner

Only 8% of executives believe they have achieved digital transformation

Ovum

84% of companies fail at digital transformation

Forbes

9 out of 10 digital transformation projects will fail

Couchbase

WalkMe Platform

The new infrastructure for navigating change



Digital adoption

Digital learning

Challenges solved

Broken workflows, lost productivity,
low software ROI

Skill gaps, lack of workforce
proficiency and agility

Key outcome

Do more, do better with in-the-
moment guidance and automation
to complete tasks and optimize
workflows

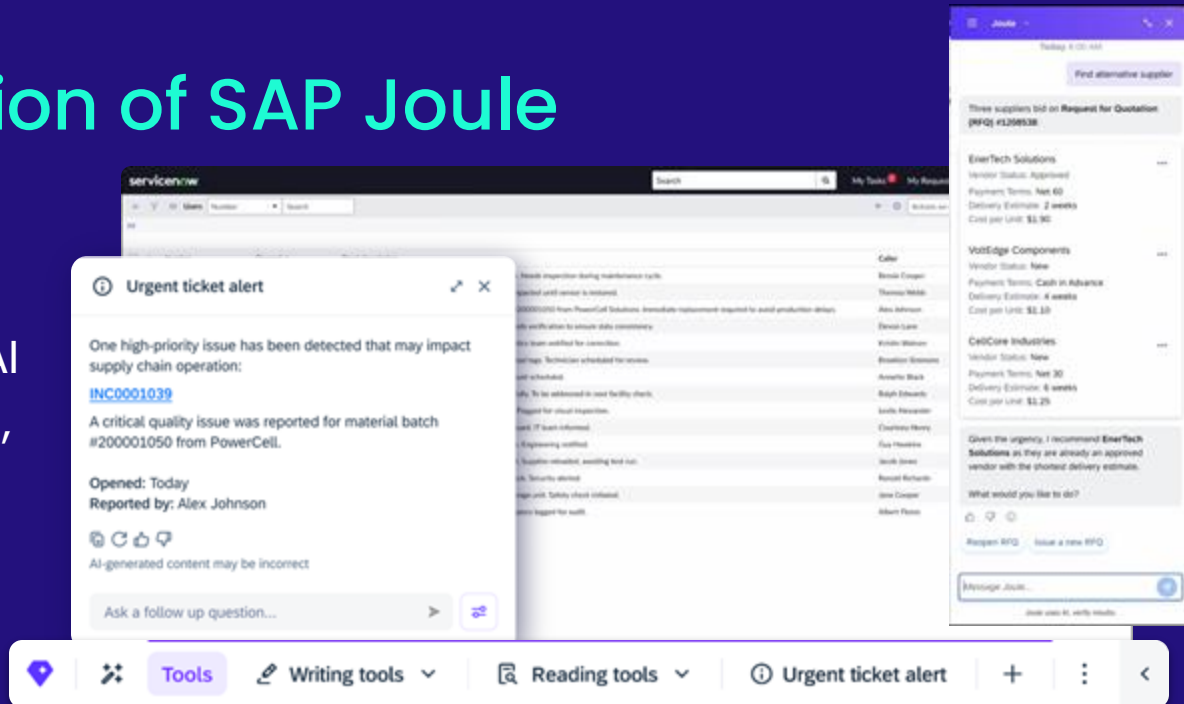
Learn more, learn better with
adaptive content and reinforcement
to develop skills and lasting
proficiency

Announced at Sapphire 2025

The new evolution of SAP Joule

Proactive, omnipresent AI
across every application,
SAP and non-SAP

Powered by WalkMe



The Joule action bar

WalkMe: The problems we solve

Massive Cost Savings

Faster time to value on software

Productivity spikes

Employee Engagement surges

Reduction of risk



Combined Use Cases

S4 Hana



24%

Increase in work order accuracy



60%

Increase in payables compliance



16min

Saved per user per month

Concur



22.5min

Saved per 1k employees/annually on travel management workflows



45min

Saved per 1k employees/yr on expense management workflows



35%

Average deflection of support call inquiries

Ariba



24%

Increase in work order accuracy



30%

Increase in vendor online self-service



5 days

Accelerated supplier onboarding cycle

SuccessFactors



26%

Increase in employee satisfaction



16%

Improvement in promotion process compliance



35%

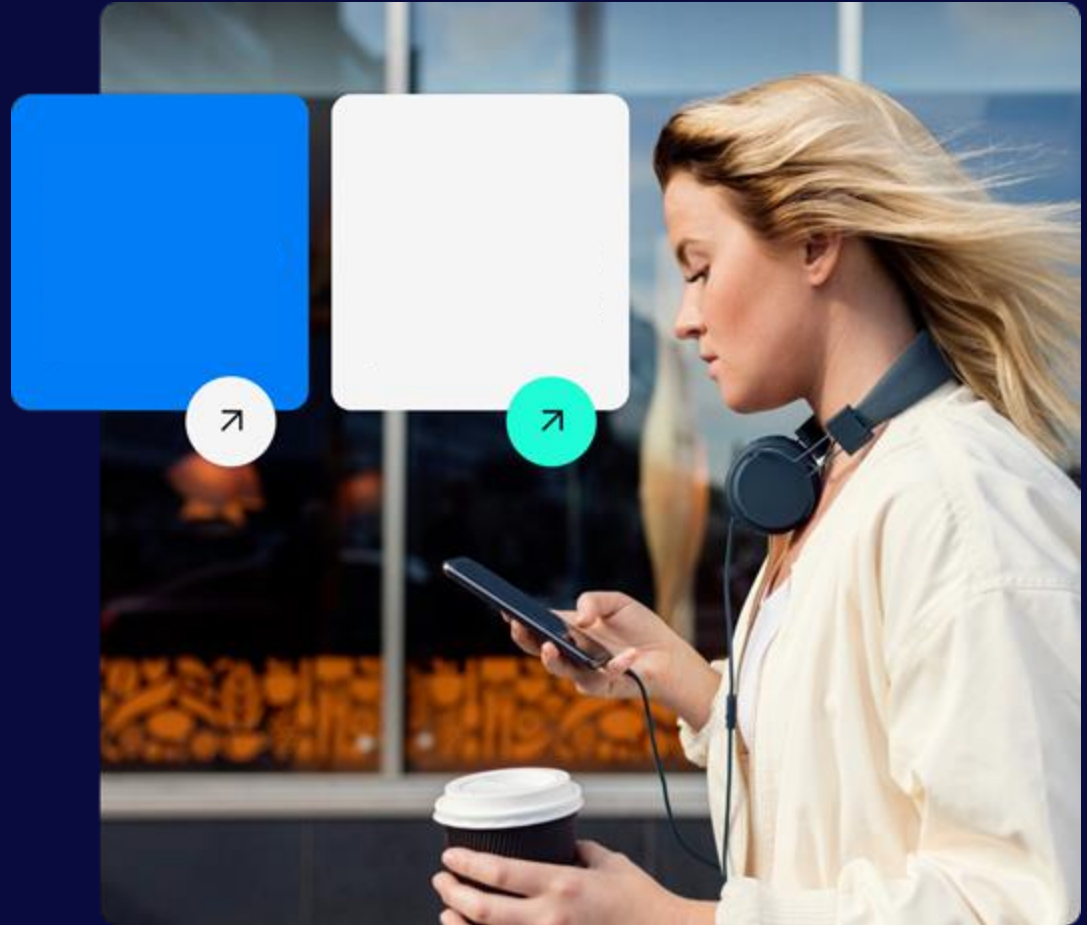
reduction in employee onboarding time

Efficient | Effective | Economical | Templated | Compliant | Data-Driven



Demo

High-level Overview of WalkMe Platform



| Let's Connect!



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5 month

payback



494%

Three-year ROI



Thank You!

Discover why our digital adoption platform is a game changer.

