

Driving Transformation

– RISE with SAP Methodology and Toolchain

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SAPSA IMPULS 2025

SAPSA



Session presenters



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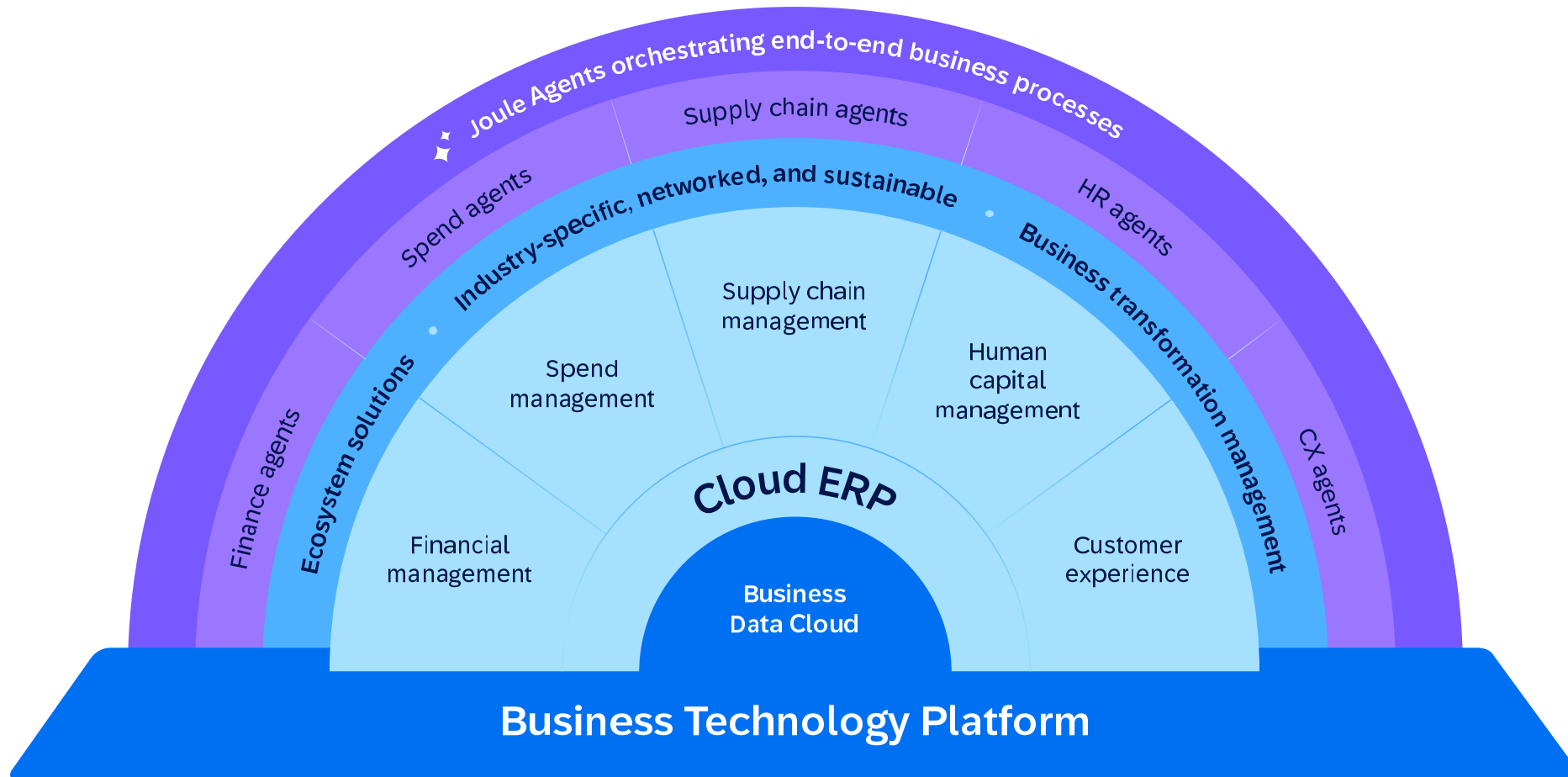


RISE with SAP

Your journey to SAP Business Suite

SAP Business Suite

The future of enterprise management



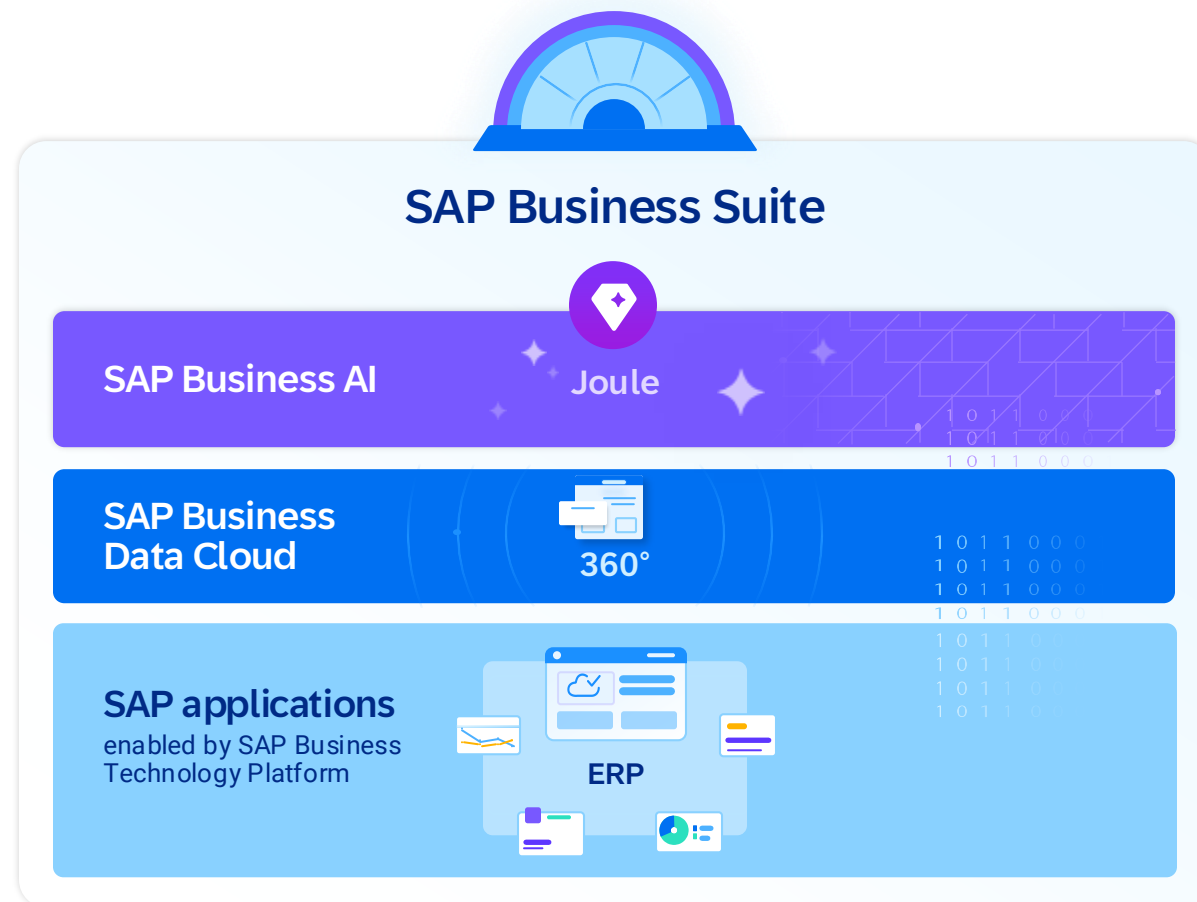
Journey to SAP Business Suite



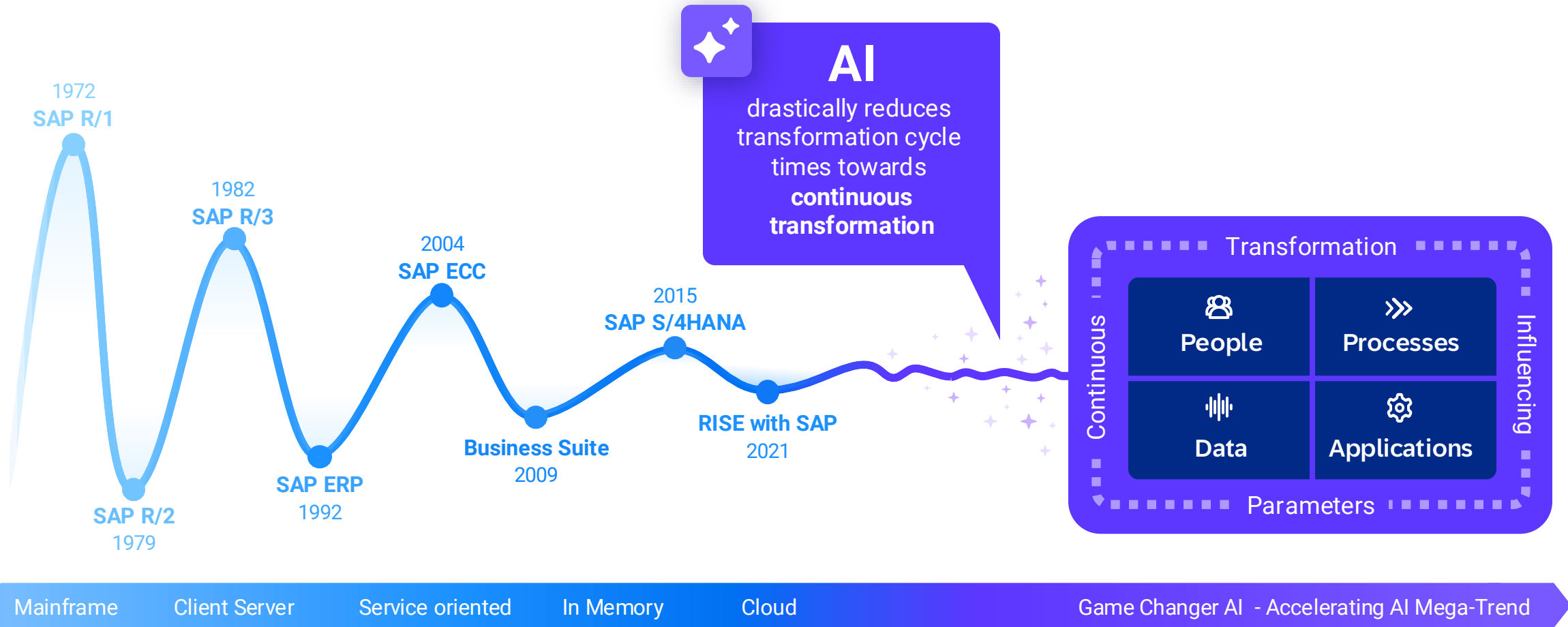
Start by modernizing your ERP to the cloud

RISE WITH SAP

- Start fresh with a new cloud ERP
- Modernize existing ERP with clean core approach
- Use two-tier, hybrid approach
E.g. fresh start for subsidiaries and ERP modernization for headquarters



From decade long transformation cycles to continuous transformation



RISE with SAP guides your transformation

A comprehensive journey for SAP ERP customers to move to the SAP Business Suite



Proven methodology

- **Standardized Framework**
build on best practice from thousands of successful customer transformations
- **Integrated Toolchain**
for streamlined transformation and collaboration
- **Expert guidance**
SAP experts and qualified partners to assist your journey end-to-end



Cloud operations

- **Streamlined business continuity**
with built-in **security** capabilities and AI-driven monitoring, support, and issue resolution
- **Simplified operations**
with SAP managing technical service delivery and flexible deployments that adapt with your business needs



Investment protection

- **Transformation incentives**
to offset the costs of migrating and adopting new technologies
- **Flexible licensing**
that offers more-predictable, future-proof pricing
- **Partner incentives**
for offsetting migration costs



RISE with SAP Methodology

Guiding your transformation

Challenges for installed base customers transforming to SAP Cloud ERP Private

Moving to the cloud provides opportunities to build a future-proof foundation for the business



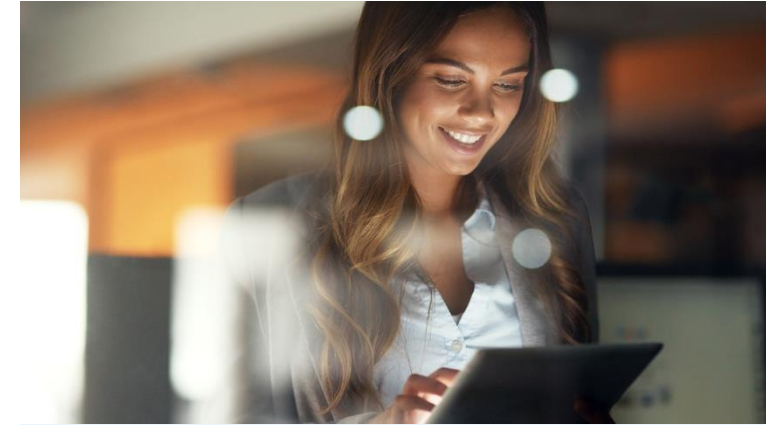
ERP extensions have brought significant benefits to customers

ERP was extended to meet business needs



Over the years, the number of ERP extensions has multiplied, limiting agility and increasing costs.

Legacy extensions = technical debt



Clean core principles provide a future-proof way to extend cloud ERP

Ready to innovate and adapt, always agile

Transform with confidence and unlock continuous innovation

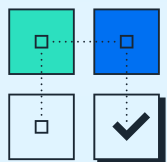
Faced with demands for faster innovation cycles, companies are seeking greater agility to accelerate the adoption of new functionalities and stay ahead of the competition. SAP's clean core principles are designed to enable this agility and make customers innovation-ready. The RISE with SAP Methodology includes tools and services that ensure adherence to clean core principles throughout the transformation journey.

The key components of the RISE with SAP Methodology

A proven approach to help customers transform to a cloud operating model

The key components of the Methodology

Best practices aligned guidance, tools and services to help customers transform to a cloud operating model



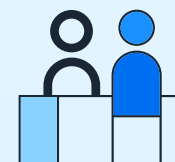
Standardized Framework

Scalable project roadmaps based on best practices experience. From streamlined implementation to complex multi-national and industry customer requirements.



Integrated Toolchain

Tools for streamlined collaboration and efficient project execution and ensure a cohesive, efficient workflow throughout.

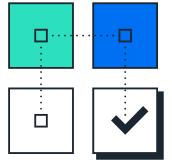


Expert guidance

End-to-End expert guidance through SAP and qualified SAP partners. From discover to onboard to project recommendation and continuous innovation.

RISE with SAP Methodology for Cloud ERP Private

Best practices aligned guidance, tools and services to help customers transform to a cloud operating model



Standardized Framework

Central starting point for your journey



Discover

- Define Business vision and goals
- Use Digital Discovery Assessment to design the project scope
- Draft initial project plan
- Prepare Value proposition and business case

Utilize SAP Activate roadmap templates to build your personalized roadmap with milestones and check points



Prepare

Project preparation and onboarding, setup a personalized project roadmap incl. **clean core success plan** and quality gates.



Explore

Explore capabilities and run fit-to-standard analysis and define required extensions.



Realize

Realize value through solution adoption, according to your project scope.



Deploy

Deploy the configured productive system and final test execution.



Run

Run with operational excellence and detect opportunities for continuous innovation.

Quality Gate

Quality Gate

Quality Gate

Quality Gate + additional QGs on request

Best practice adherence

Digital Discovery Assessment

Onboarding

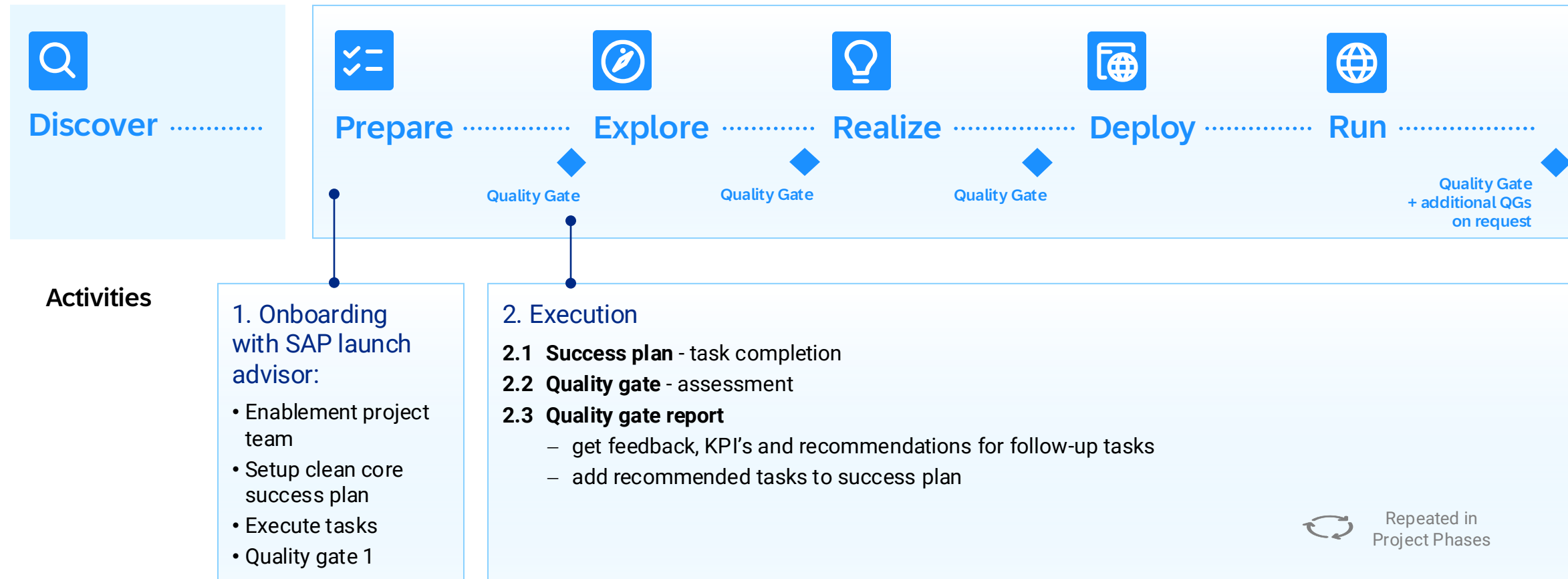
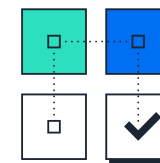
Transformation Preparation Service

Quality Gates + Expert feedback

The project milestones for the clean core quality gates ensure adherence to the clean core success plan and project KPI's

RISE with SAP Methodology for SAP Cloud ERP Private

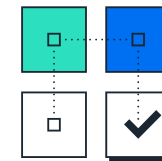
Clean Core activities



The success plan leads through the journey to SAP Business Suite
quality gates ensure adherence to the clean core principles and the project KPIs.

Transformation headwinds

Why we need a clean core



Process complexity



Companies need a **flexible infrastructure** that enables them to quickly **adapt business models** to evolving conditions. This means being able to **rapidly adjust** key applications to align with shifting market demands and customer needs.

New technologies



Thriving in the digital era means embracing **new capabilities** – including **accelerating innovation**, automating processes, and enhancing agility and flexibility – to **maintain and expand your competitive edge**.

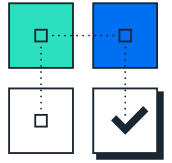
Business change



Fast-paced disruptions have become the norm. From global supply chain fluctuations to changing customer behavior, **businesses must continuously adapt to stay relevant and foster long-term growth**.

A clean core fuels agility and competitive advantage

Shifting IT spend from managing technical debt to driving innovation



Driving enterprise agility



- **Reduce time to value** by adopting **standard processes**
- **Focus extensions** only on **business-differentiating processes**
- **Enable faster decisions** with clean, governed data and no redundancies

Unlocking new innovations



- **Foster continuous improvement** by easily adopting new capabilities like **business AI**
- **Maximize value** through a modern, agile ERP with **frequent, low-effort upgrades** and adaptability to change

Enabling efficient and secure operations



- **Lower maintenance costs** by simplifying and **standardizing systems**
- **Reduce operational and cybersecurity risks** by **minimizing customizations** and maintaining compliant processes

Companies aim to achieve ...

Clear baseline

Confident decision making

Close business & IT alignment

High level of adaptability



... yet often experience hurdles on their way*



70%

admit disconnected applications hinder decision making & reduce agility

80%

state that siloed, context-poor data weakens AI insights and capabilities

\$1.14M

costs in lost productivity per week due to incorrectly & not fully utilized technology

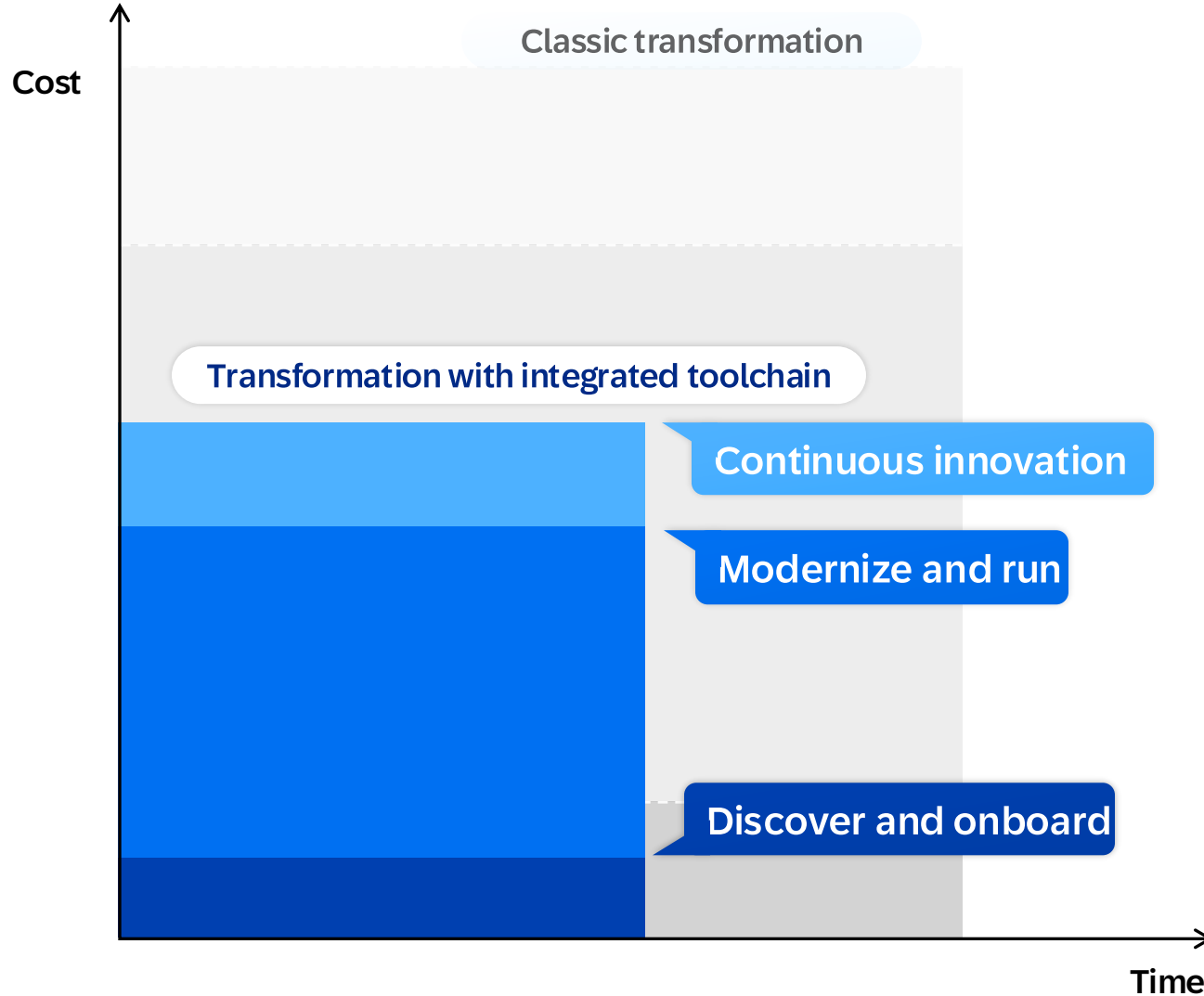
45%

of businesses operating on legacy systems are less likely to adopt enterprise-wide AI

*Sources: Deloitte CIO survey, Gartner, LeanIX Report S/4HANA Survey (2022); ASUG Pulse of the SAP Customer Research (2024); WalkMe "The State of Digital Adoption 2024"



Value of SAP’s integrated toolchain



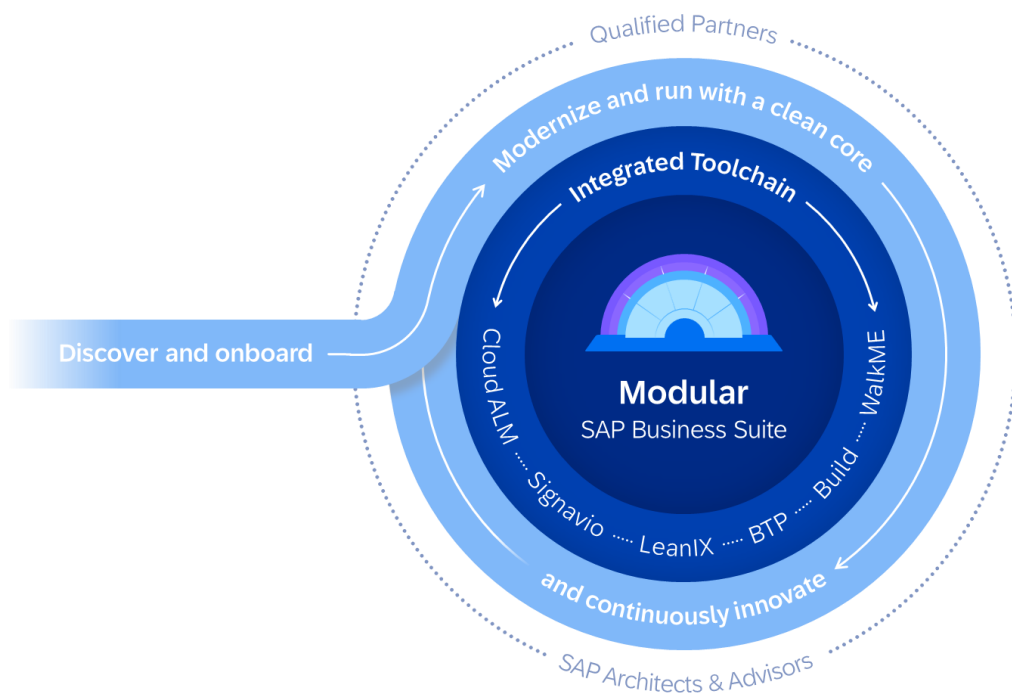
Unlocking value in four key dimensions:

	Reduced cost of transformation	up to 30%
	Faster time to business value	up to 35%
	Reduced risk of value leakage	up to 70%
	Faster continuous innovation	up to 40%



Integrated Toolchain | Streamlined transformation with high quality outcomes

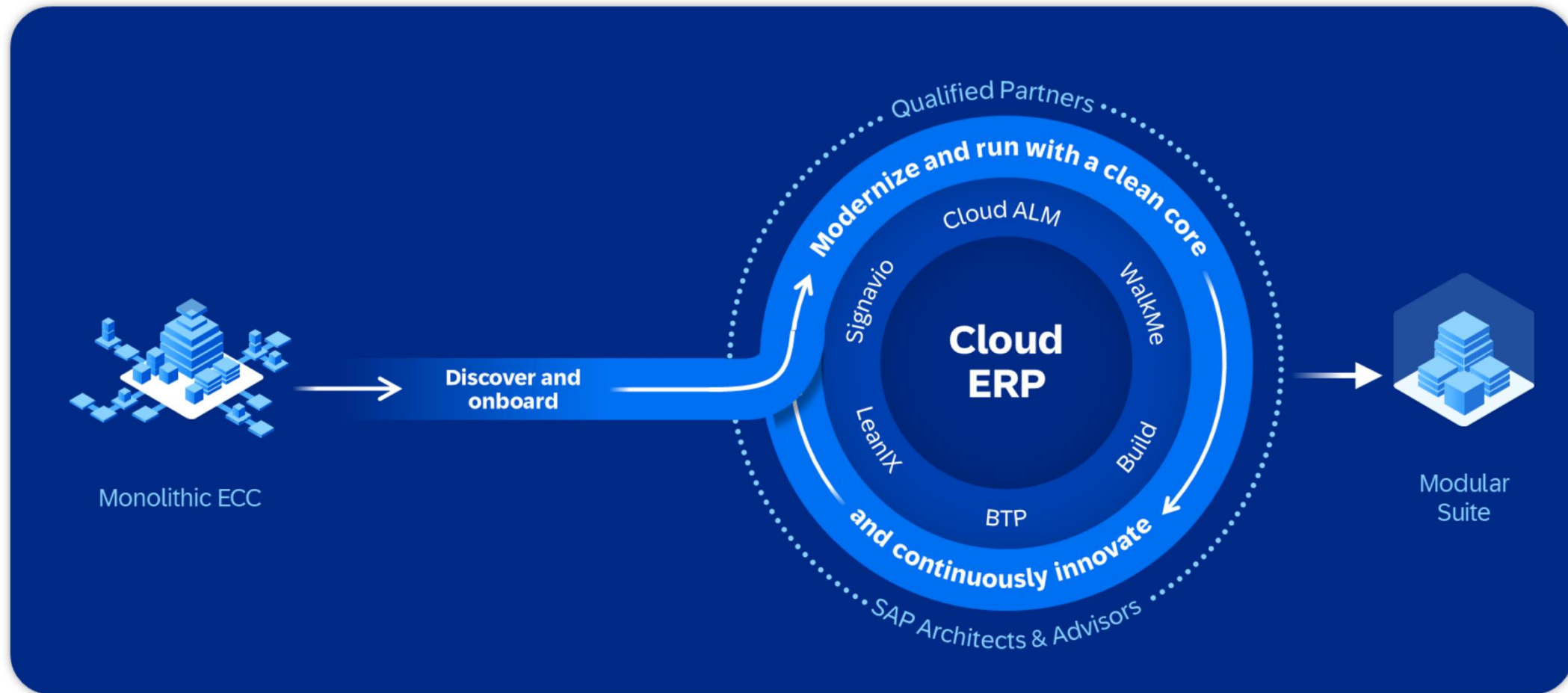
A set of tools help to digitally manage the project and increase transparency and collaboration



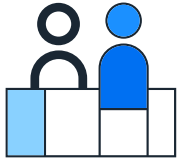
- SAP Signavio**
 Analyze, manage, and optimize your business processes with [SAP Signavio](#) solutions to achieve agility for successful change.
- SAP LeanIX**
 Enhances transparency, enabling you to visualize, assess, and manage transitions to target IT architecture. [SAP LeanIX](#)
- SAP Cloud ALM**
 Deploy and run with [SAP Cloud ALM](#) utilizing SAP Activate project roadmaps with quality gates and check points between each phase of the journey.
- WalkMe**
 Help your teams navigate technology changes and adopt processes with integrated learning and contextual guidance from [WalkMe](#)
- SAP Build**
 Create apps, automate processes, and design digital workspaces with low-code, pro-code and generative AI. [SAP Build](#)
- SAP BTP**
 Unlock the full potential of your AI, data, and applications with a technology platform built for enterprise mission-critical business processes. [SAP Business Technology Platform](#)



Integrated toolchain - Demonstration



Rely on expert guidance from SAP and its partners



Realize your cloud vision with expert guidance



SAP advisors for onboarding, and initial project setup



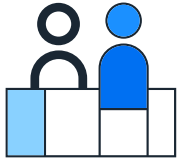
SAP architects for overall transformation journey support and guidance



Qualified partners for project management, functional and technical consulting, and more

Included services to support your journey

Additional entitlements specific for the journey to SAP Cloud ERP Private



Transformation preparation service

Develop a tailored transformation road map and set up key transformation tools and a governance model to accelerate time to value.

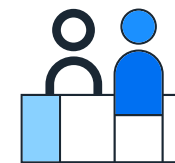


Embedded launch activities

Onboard enablement, project preparation, and setup for clean core strategy and success plan



Business challenges and solutions



Business challenges

- **A gap** between the vision and outcomes established during the discovery phase and the project realization.
- **Optimizing Returns** on Transformation Investments
- **Challenges in implementing a fit-to-standard mindset**
- **Limited expertise** to fully leverage the potential offered by the SAP solution package entitlements
- **Unrecognized potentials** for business improvements and innovations
- **Lack of** a comprehensive **project guidance and follow-up plan**



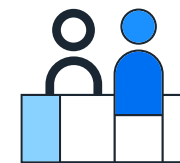
Resolution

The new **transformation preparation service** seamlessly integrates the vision and outcomes from the discovery phase into the customer specific transformation roadmap and governance model.

It also promotes a comprehensive adoption planning, including activation and setup services for the integrated toolchain, along with AI, SAP Build and SAP Business Technology Platform use cases examples.

Transformation preparation service for SAP Business Suite

Craft your own tailored road map with SAP expert guidance

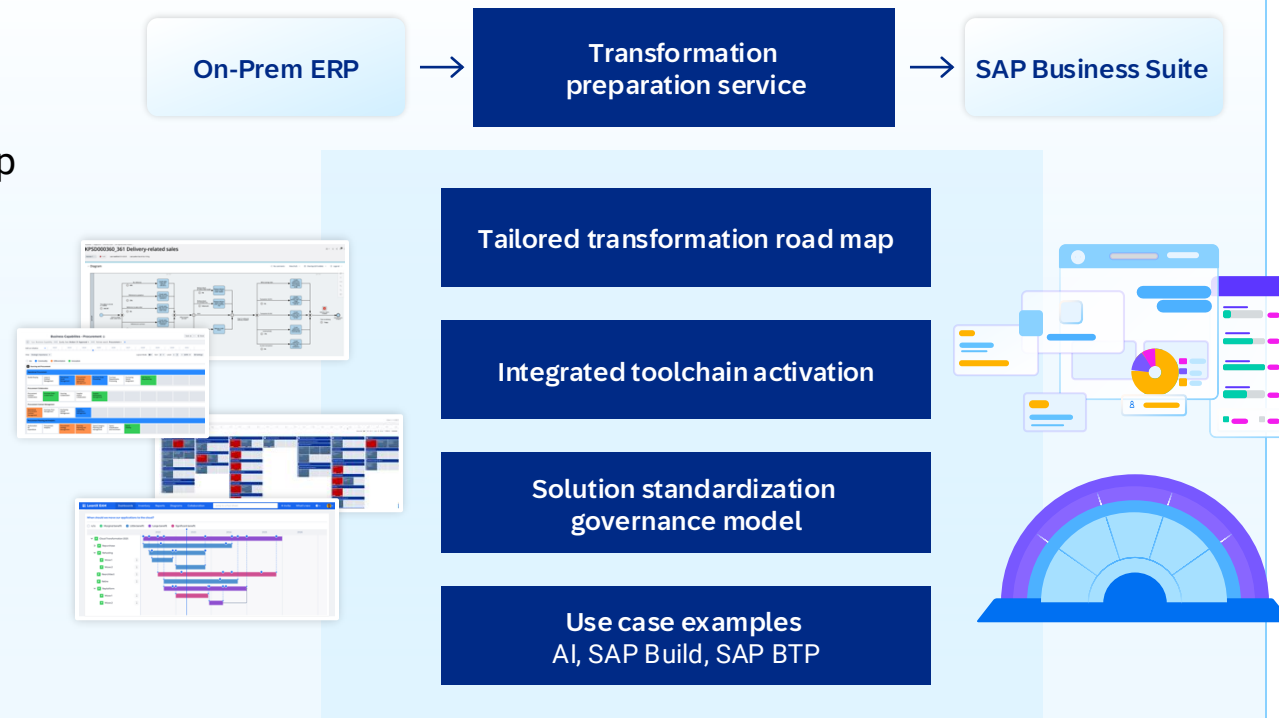


Develop a tailored transformation road map and set up key transformation tools and a governance model to accelerate time to value.

The service facilitates transformation with:

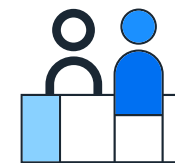
- **Discovery-based insights:** Leverage business case analysis, value mapping, and architecture blueprints to guide road map planning and timelines.
- **Guided setup services:** Collaborate with SAP specialists for expert guidance on seamless access to cloud service entitlements and the integrated toolchain.
- **Accelerated value delivery:** Drive faster outcomes through collaborative knowledge transfer, use case examples, and continuous improvement.

[Learn more](#)



Embedded launch activities

Onboarding support for SAP Cloud ERP Private



Embedded launch activities help customer move to cloud with confidence



How
Delivery



Multiple personalized calls

- Hands-on guidance during the initial setup



Webinars

Targeted content on project milestones across the customer value journey



Emails & digital content

- Automated email Campaigns
- [Onboarding Resource Center](#)



What
Content



Getting to know SAP

- System access
- Understanding entitlements
- SAP tools & services



RISE with SAP Methodology

- SAP Activate and SAP Best Practices
- Clean core quality gates
- Integrated toolchain (i.e. SAP Cloud ALM)
- Continuous quality checks for SAP Enterprise Support & value maps



When
Timeline



Discover



Prepare



Explore



Realize



Deploy



Run



Why
Benefits



Zero additional cost

Product entitlement included in subscription *



Safeguard go-live

Helps establish a confirmed path for customers



Accelerating time to value

Faster adoption of best practices and earlier value realization

Enablement

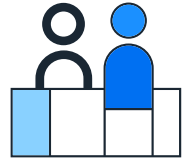
Role-specific, self-paced learning programs

Clean core assessment

Receive reports during both implementation and live operations, including an action plan designed to accelerate your innovation adoption

Joule scenarios for RISE with SAP Methodology

Now available for SAP customers



AI assistance to accelerate your RISE with SAP journey to SAP Business Suite

A conversational chat-based experience to make **RISE with SAP Methodology** more **actionable**, **automated**, and able to **accelerate** transformation.

Benefits

24/7 expert guidance

- Access to contextual and project-specific information for faster decision-making
- Deterministic output for confidence and clarity
- LLM-powered recommendation engine for clean core actions based on best practices
- Fill knowledge or experience gaps within the project team

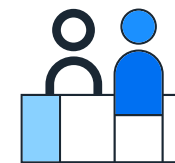
Automate clean core tasks

- Automation of RISE with SAP Methodology activities such as clean core success planning, quality checks, and accelerated timelines
- Pre-built intelligent automation with a clean core action repository
- Intelligent assignment of clean core tasks to the appropriate project team members

Govern and transform

- Smart notifications
- Completeness checks for quality gate questionnaires
- Intelligent prioritization of clean core tasks
- Summary generation and intelligent insights
- Fact-based analytics for executive dashboard

RISE with SAP Methodology for Cloud ERP Private



SAP Joule and Business AI for Transformation



Discover



Prepare



Explore



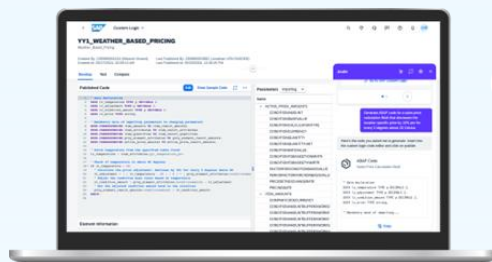
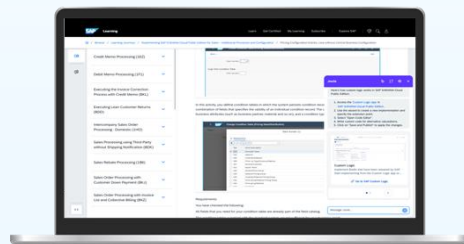
Realize



Deploy



Run



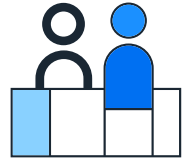
SAP Joule for Consultants

accelerates project delivery and improves quality by providing real-time guidance and scaling expertise.

SAP Joule for Developers

Embedded AI capabilities for SAP Build and ABAP, delivered through Joule

RISE with SAP Methodology for Cloud ERP Private



SAP Joule and Business AI for Transformation

Standardized Framework

Activate roadmap



Discover



Prepare



Explore



Realize



Deploy



Run

Best practice adherence

Digital Discovery Assessment

Onboarding

Transformation Preparation Service

Clean Core Quality Gates + Expert feedback

Integrated Toolchain

Supported by integrated toolchain
Tools to accelerate business transformation

Digital Discovery Assessment

Business Process Management
SAP Signavio

Enterprise Architecture
SAP LeanIX

Digital Adoption
WalkMe

Application lifecycle management
SAP Cloud ALM

SAP test automation
by Tricentis

Expert Guidance

Guided by SAP experts and qualified partners
SAP expert help throughout your journey

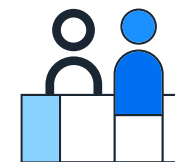
Partner Competency Framework
for RISE with SAP Partner

RISE with SAP Validated Partner
Recognition

Toolchain Partner

RISE with SAP Partners

Rely on a competency - assured by partner capability framework



SAP Cloud ERP Private Competency

(for all partners implementing RISE with SAP projects)

Essential



Advanced



Expert



Certified
implementation
consultants

Certified
project
manager

Certified
developer

Track record
of go-live
success

- Partners with proven expertise to support customers along their RISE with SAP journey.
- The framework consists of three competency levels: Essential, Advanced, and Expert.
- The 'Essential' level is the minimum to be considered a qualified implementation partner.

RISE with SAP Validated Partner

(for partners delivering a significant number of large transformational projects)

**RISE
WITH
SAP**

Validated
Partner

Expert level for Cloud
ERP Private, BTP, and
BTM Competencies

+

Partner methodology
validated by SAP
experts

+

Track record of go-live
success in large-scale
deployments

- Partners with elevated capabilities across RISE with SAP, SAP Business Technology Platform, and Business Transformation Management.
- Their implementation methods adhere to the RISE with SAP Methodology, ensuring cloud-compliant implementations and preparing customers for continuous innovation.
- Primarily focused on strategic service partners for deeper engagement with SAP in large enterprise customers.

The image features a futuristic cityscape with a glowing blue road leading towards a bright horizon. The scene is overlaid with a dark blue triangle on the left side, which contains the text "Transform Now". The background is a blue-tinted cityscape with many skyscrapers, and the road is composed of multiple parallel lines that create a sense of depth and movement. The overall aesthetic is clean, modern, and high-tech.

Transform Now

RISE with SAP

At a glance

Future-ready your business

By choosing the best fit cloud applications from the SAP Business Suite portfolio

Modernize with RISE with SAP Methodology

Transform your IT landscape using SAP's proven methodology, integrated tools and expert guidance

Benefit from cloud agility with SAP

Built-in security and end-to-end support so IT can focus on value creation

Maximize investments

Protect and optimize your investments by leveraging incentives



www.sap.com/rise-methodology

Thank you.

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 **Bring out your best.**