

Strategic Pathways to Cloud ERP:

Guidance and Support from SAP
Customer Evolution Program

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Some Facts First

- Average time between release upgrade of on-prem systems is ?
- Swedish customers % completed the move to S/4HANA
- Swedish customers **20%** move ongoing (global **39%**)
- Of the “to be moved” systems **28%** will go into customer specific maintenance end of 2025 (global **27%**)



Some Facts First

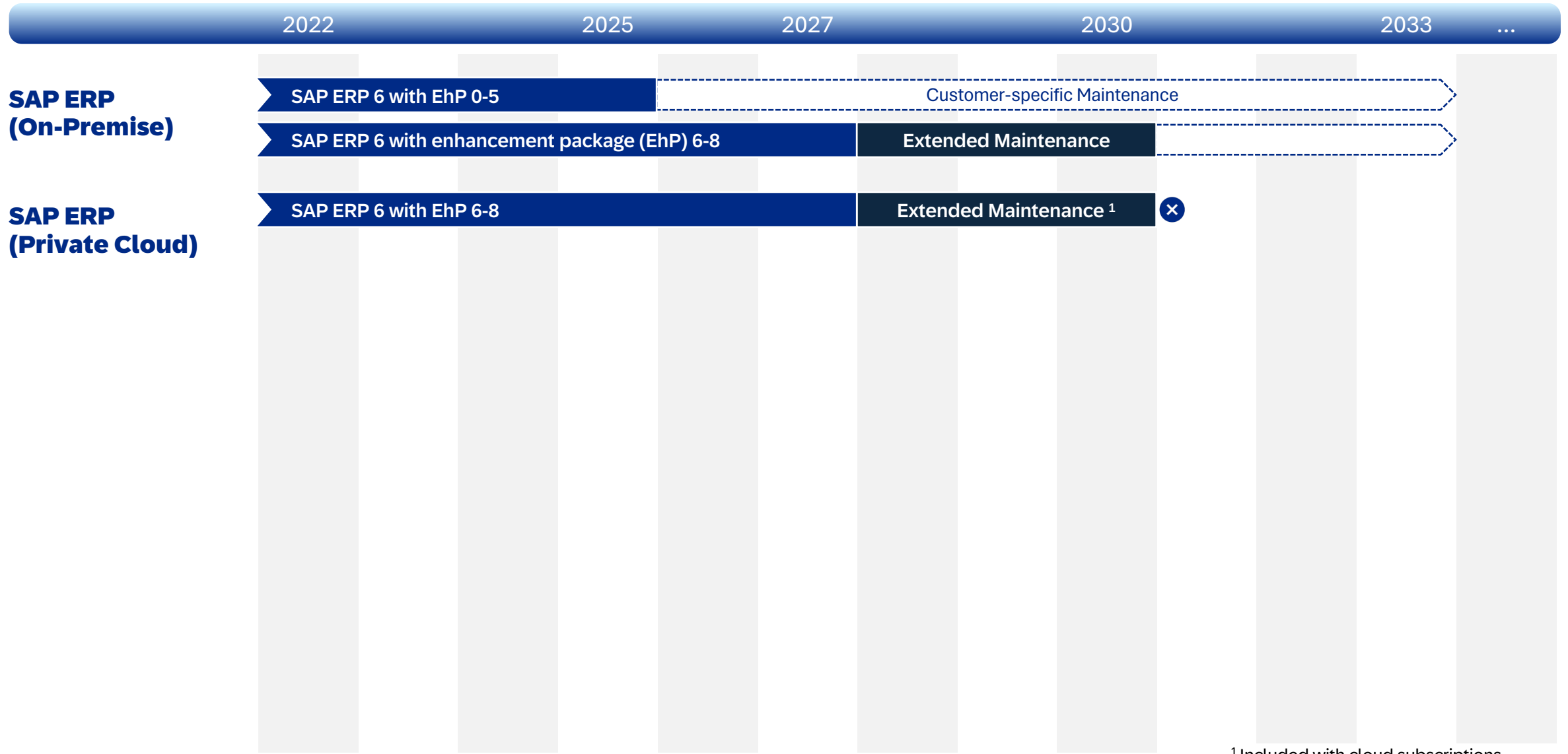
- S/4HANA implementation is always linked to some level of process innovation and renovation (except with very small companies) – i.e. always a mix of IT and business project
- Up to now 47,5% greenfield / 47,5% system conversion / 5% Selective Data Transfer
- Tendancy now is going more to system conversion
- Public cloud installations next to installed base landscape



Maintenance Timelines

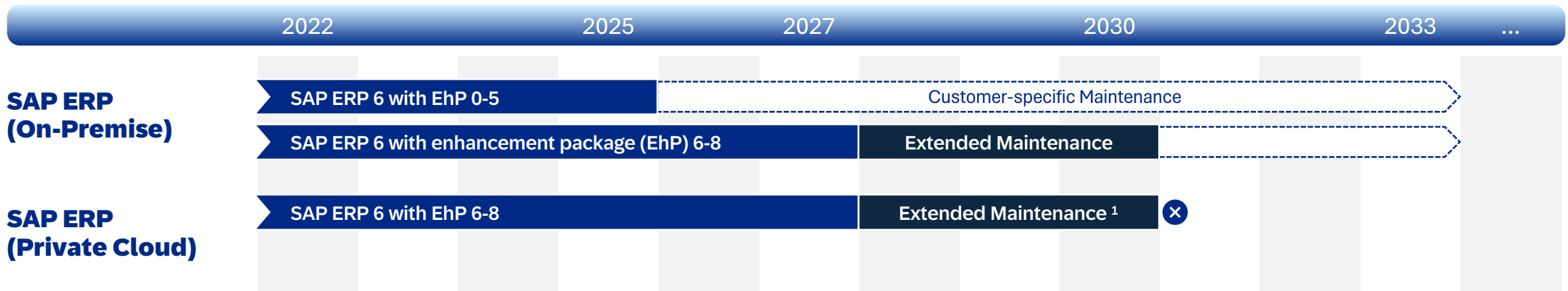


Maintenance Timelines



¹ Included with cloud subscriptions

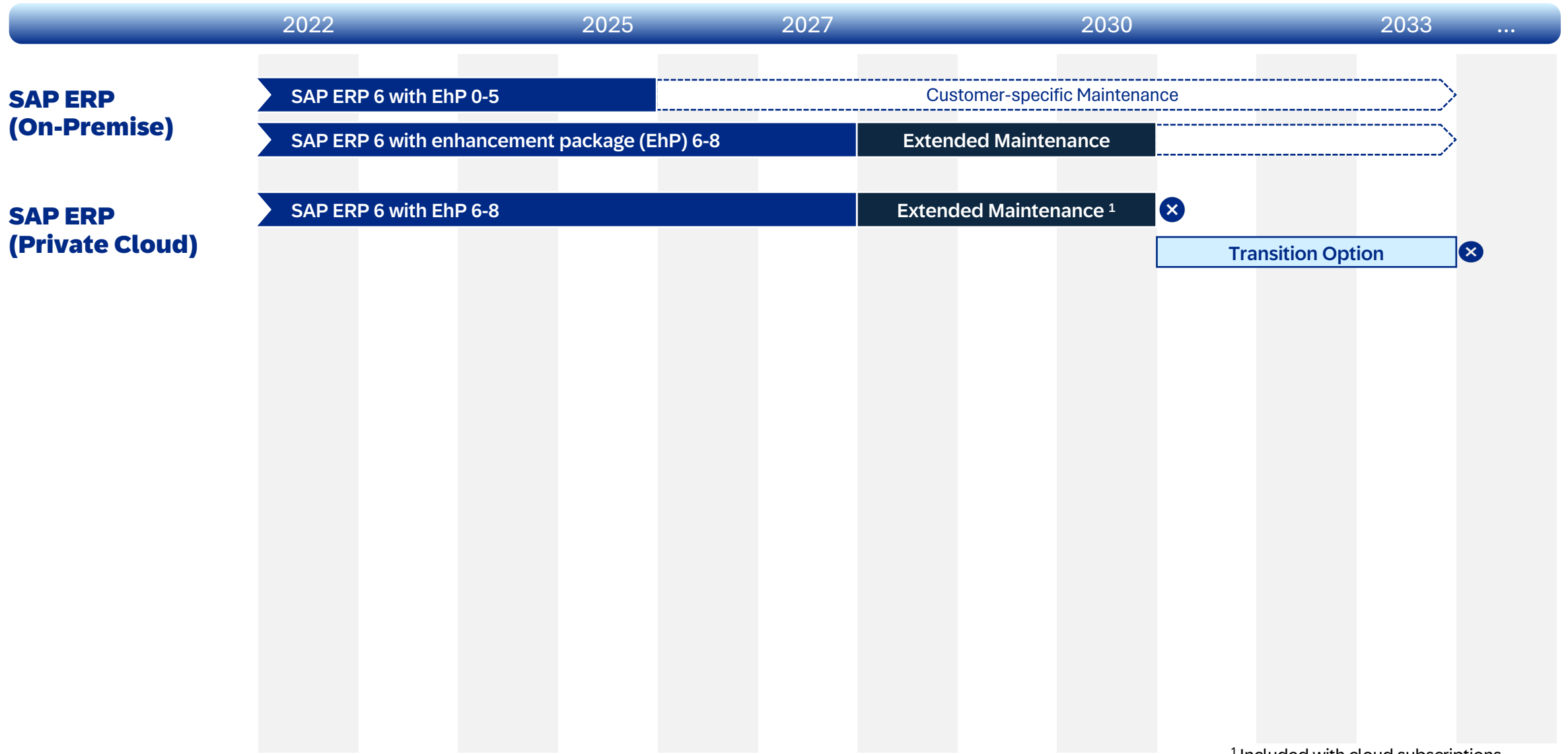
Maintenance Timelines



- SAP ERP, private edition is a bridge option for customers that want to benefit from a cloud offering, but are not yet ready for a move to S/4HANA.
- Contracts end latest on December 31, 2030.
- SAP ERP, private edition is available on the HANA database (technically requiring EhP 7 or 8) and for Microsoft SQL (EhP 6-8).

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Maintenance Timelines



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SAP ERP, private edition, transition option

Overview

SAP ERP, private edition, transition option is an offering designed for **customers with large and complex IT landscapes**, who are already on their RISE with SAP journey, but need **more time to transform**. It is **not an offering to postpone transformation** decision.



It includes a subscription for selected core products centered around SAP ERP along with key services to help customers on their RISE with SAP journey while supporting business continuity for an additional timeline of up to three years.



Planned to act as transformation and business continuity service to allow continued use of the SAP ERP system in parallel to the migration activities.



SAP ERP, private edition, transition option

Full-Fledged Subscription

Core products centered around SAP ERP



Services

Notes & Corrections

(provision of patches for security, legal and reported software issues, helping to drive business continuity)

Max Success Plan Transition Services

Supporting the transformation and simplifying the management of the dated software release

SAP ERP, private edition, transition option

Envisaged scope as of August 2025

Covered:

- SAP ERP, EhP 7 & 8, running on SAP HANA
 - Limitations: no JAVA, plus other potential third-party product limitations
 - Add-ons, solution extensions, IDPs → Based on market demand and technical feasibility

See [SAP Note 3591251](#) for a list of supported products.

Not covered (key examples):

- Former SAP Business Suite 7 solutions like CRM, SRM, SCM, EWM, TM, MDG
- SAP NetWeaver based solutions like SAP BW 7.5, SAP Enterprise Portal, SAP PI/PO and pure SAP NetWeaver add-ons
- Analytical solutions such as SAP BPC, SAP FC, SAP BusinessObjects Enterprise
- Industry solutions such as SAP MII and SAP Manufacturing Execution

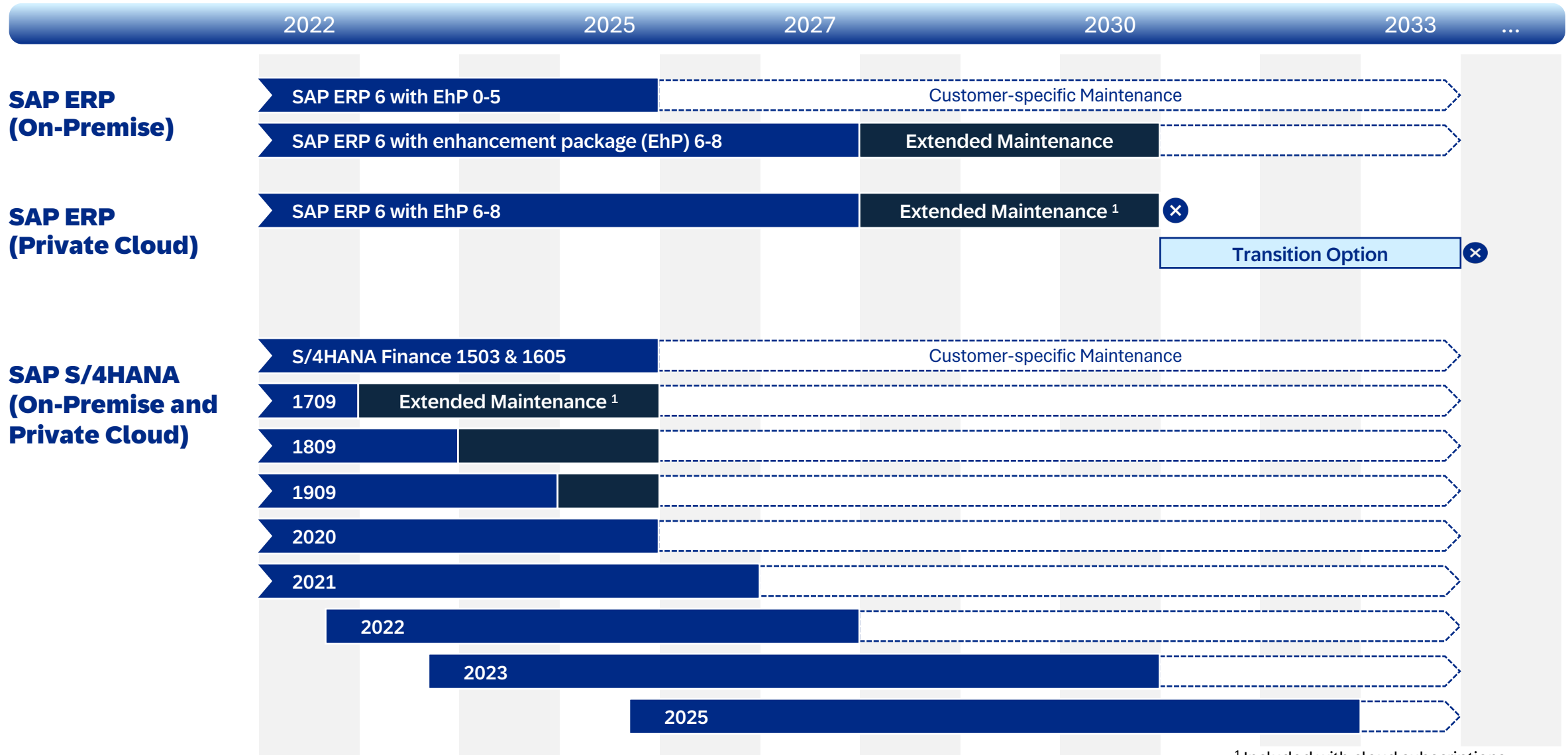


Maintenance Timelines



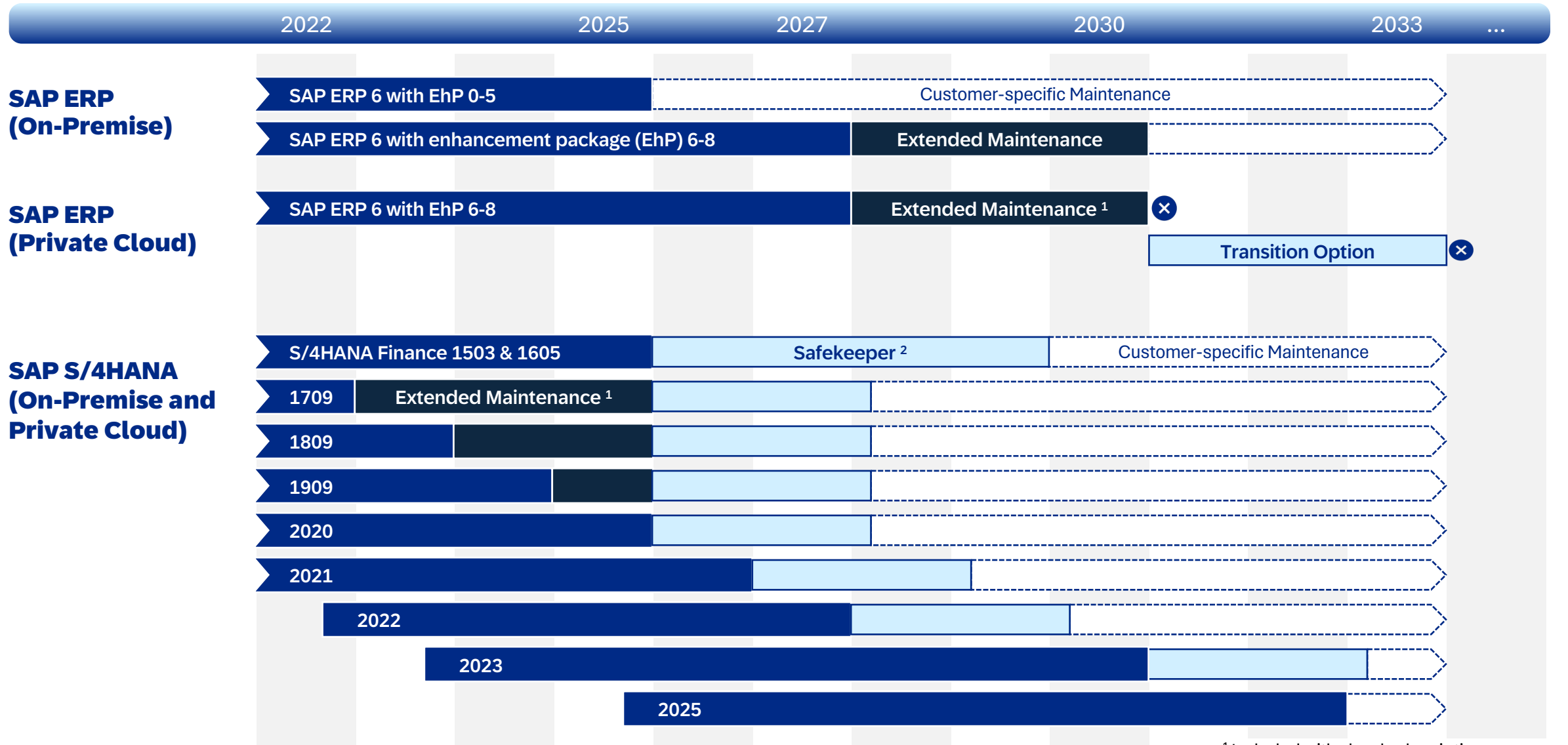
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Maintenance Timelines



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Maintenance Timelines



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² RISE / SAP Cloud ERP Private systems only

RISE with SAP Journey: Migration and Modernization Program

Methodology – SAP S/4HANA Cloud Safekeeper

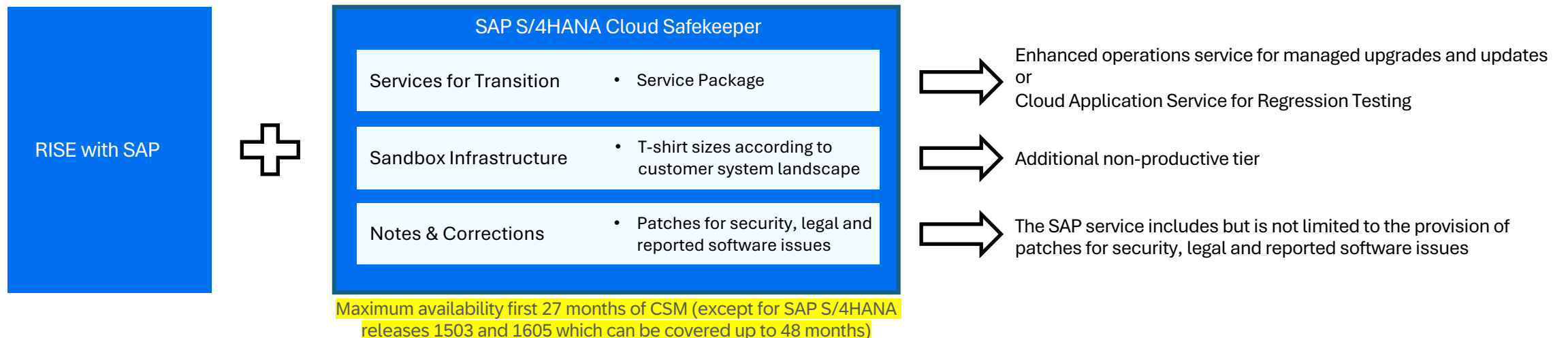
Value proposition

- Designed for customers on the RISE with SAP journey that were not able to upgrade their SAP S/4HANA Cloud systems in time due to unforeseen internal and external challenges
- SAP will provide governance and support to actively help customers upgrade, and mitigate limitations of customer specific maintenance (CSM) for this period
- Timed to support SAP S/4HANA releases falling into CSM by the end of 2025
- Help customers transition to a cloud operating model to reduce technical debt, adopt a clean core strategy, and streamline their business processes

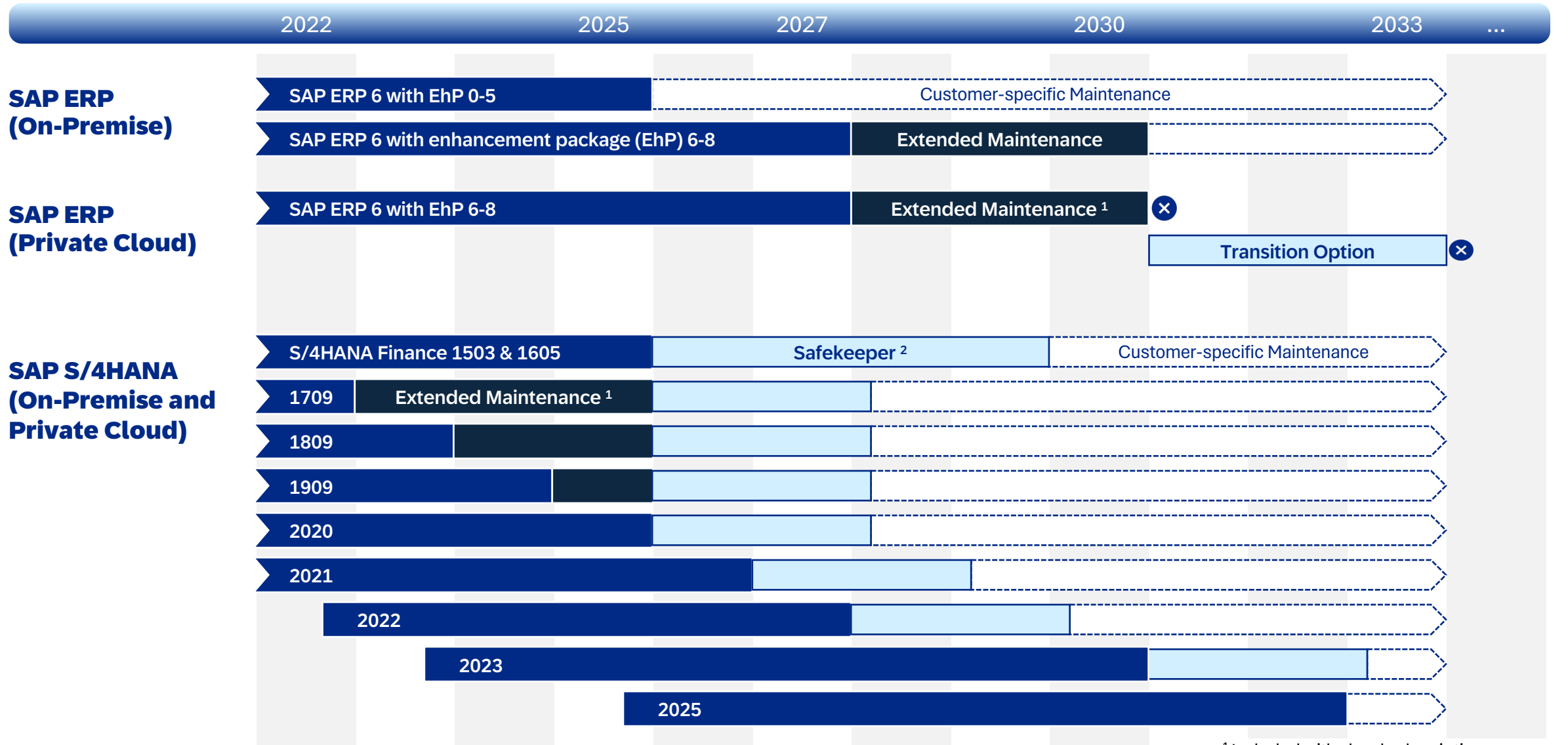
What is it?

It is a **paid service** offering for customers with an active RISE with SAP S/4HANA agreement, it delivers infrastructure updates or managed upgrades and helps to ensure business continuity by mitigating limitations of the customer specific maintenance.

What is included?

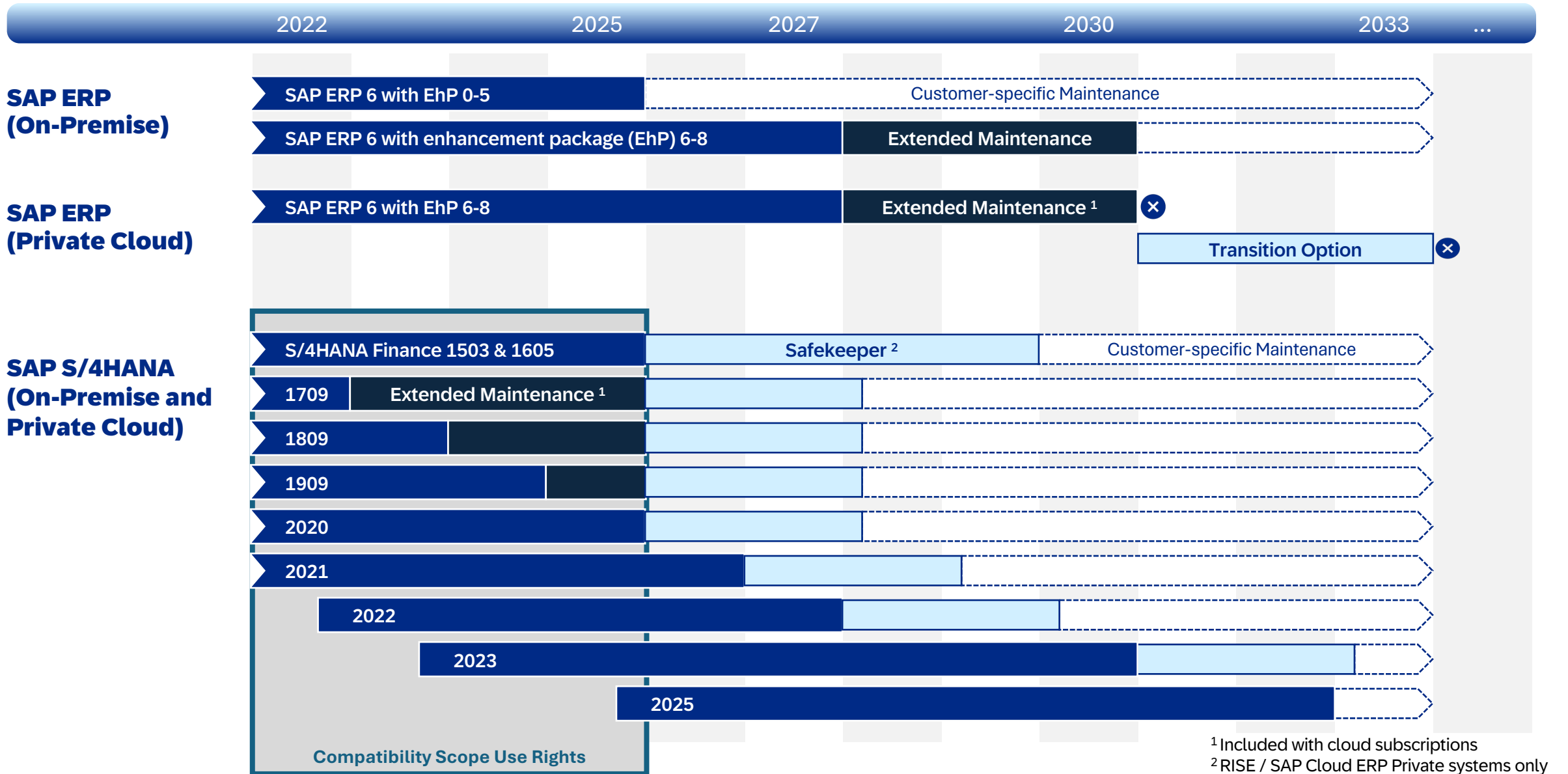


Maintenance Timelines



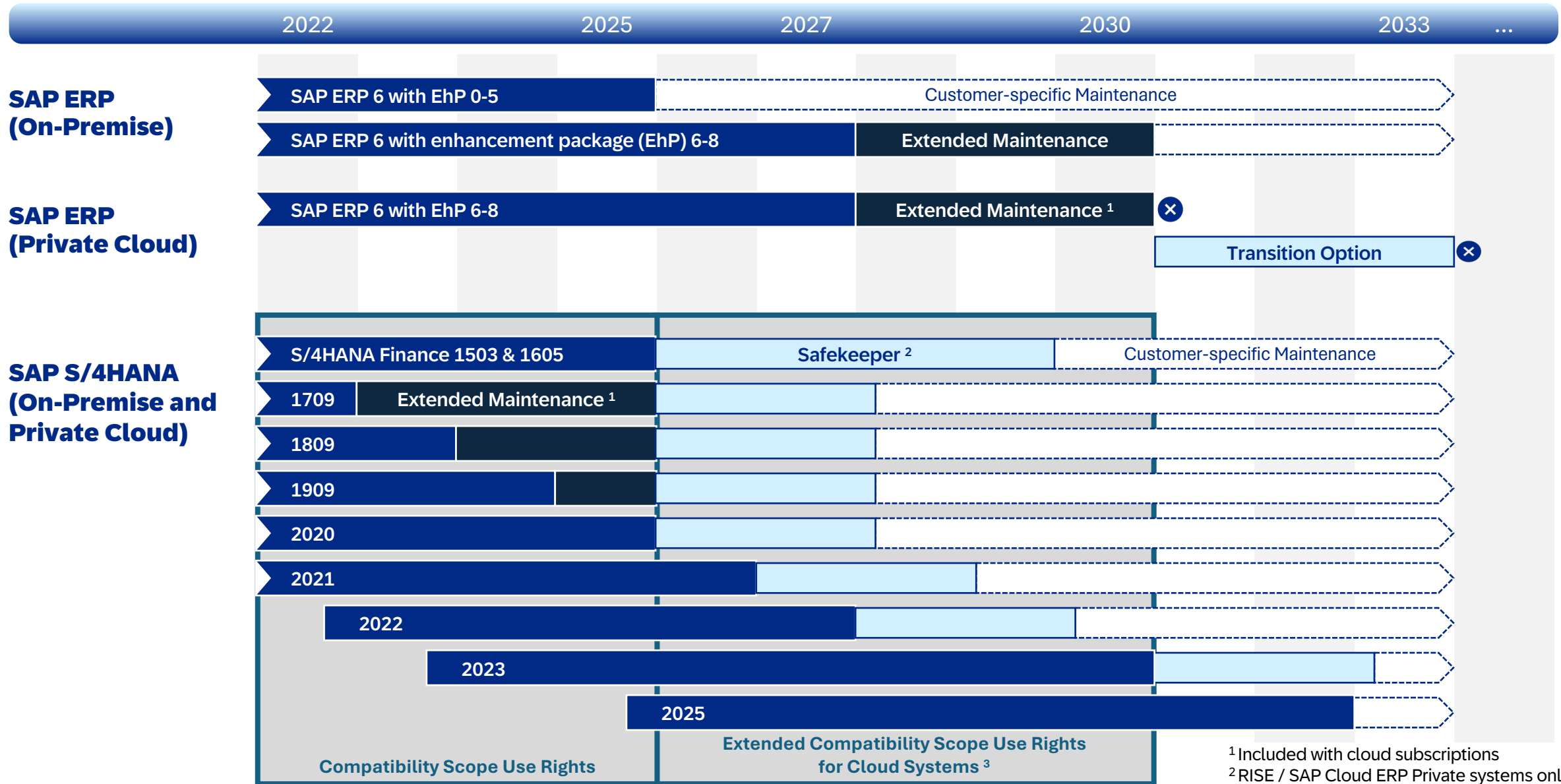
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Maintenance Timelines



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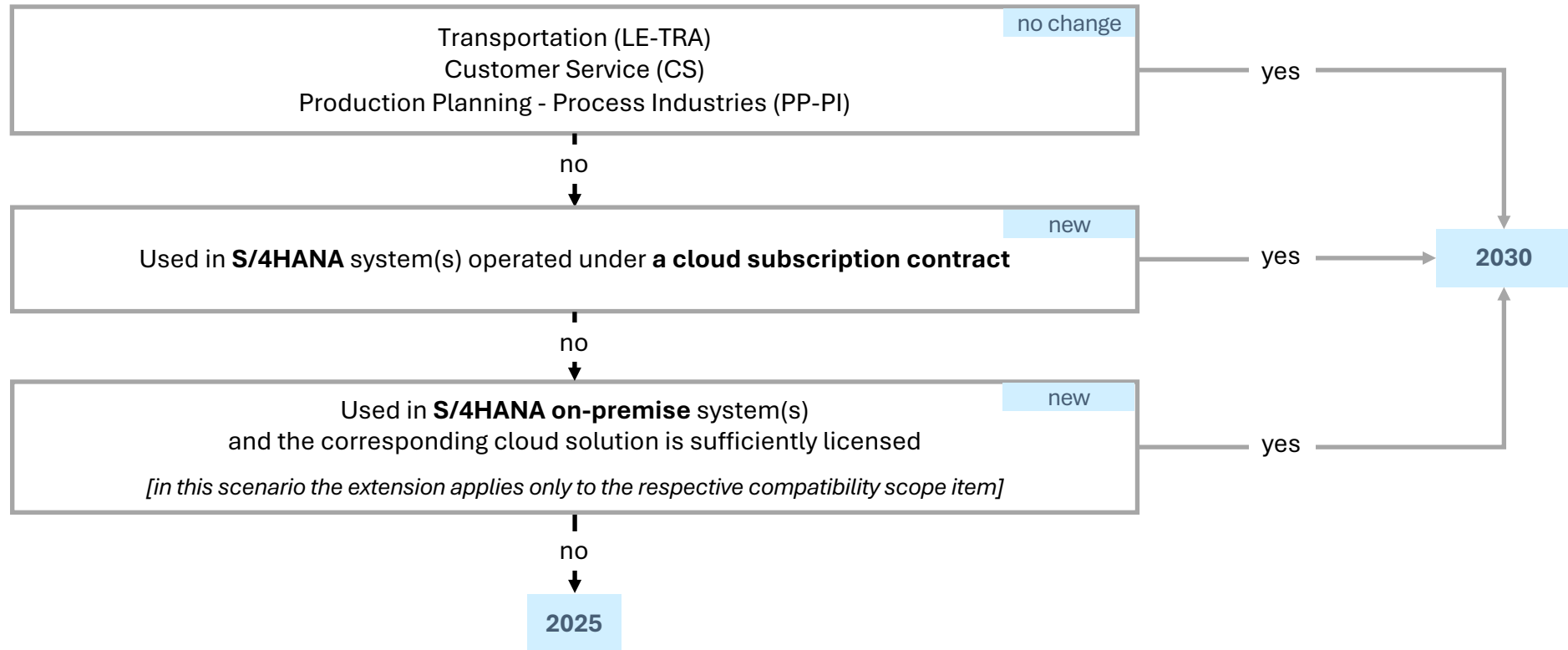
Maintenance Timelines



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³ Further conditions apply for on-premise systems

End of Compatibility Scope Use Rights – High-Level Decision Tree

If the compatibility scope item is...





gAIIn Program

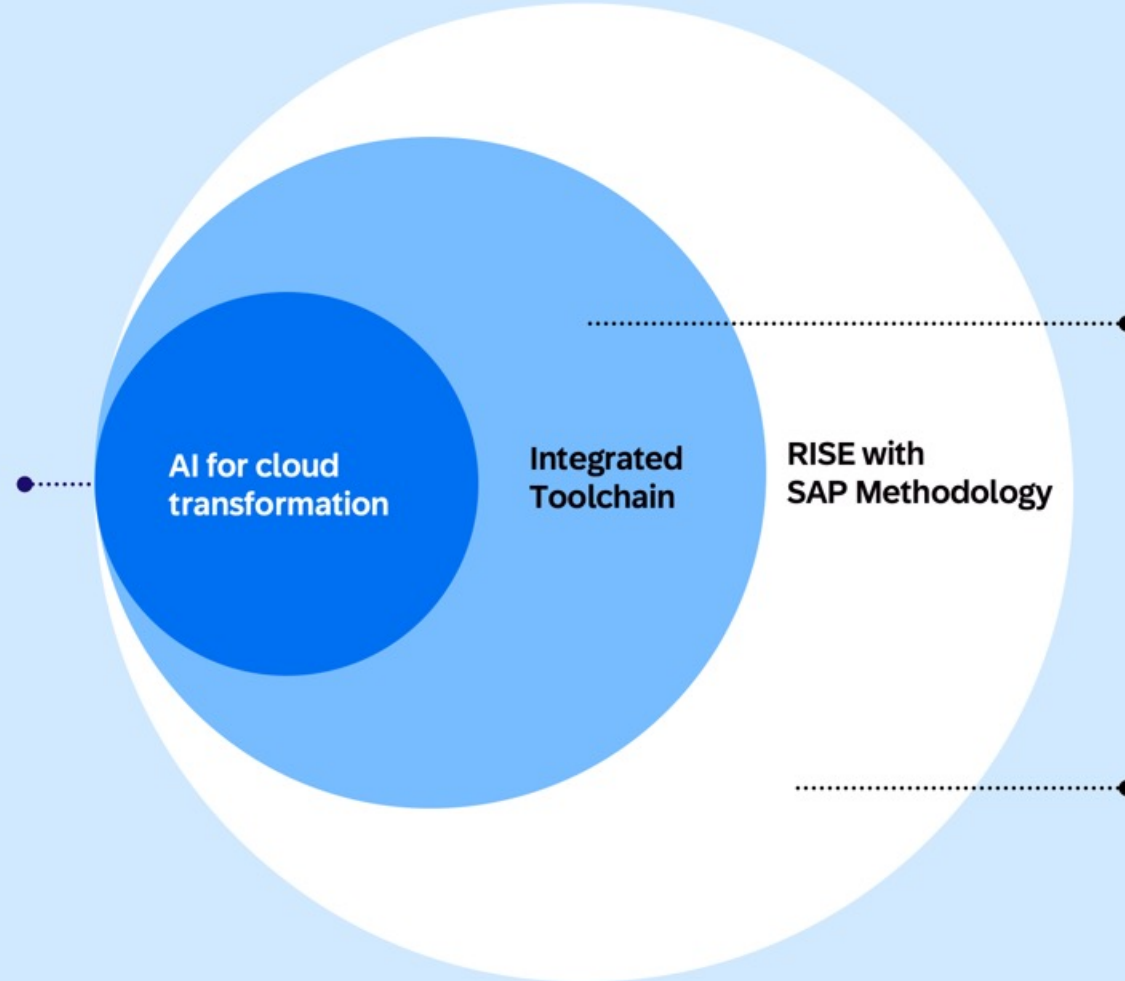
AI for Cloud Transformation

Embedding AI into your transformation strategy

RISE with SAP Methodology and Integrated Toolchain supported by Intelligent Automations

Unified Transformation Strategy

Embeds AI-enabled automation into the Integrated Toolchain to reduce manual effort and cut time frames when running migration projects for SAP Cloud ERP Private



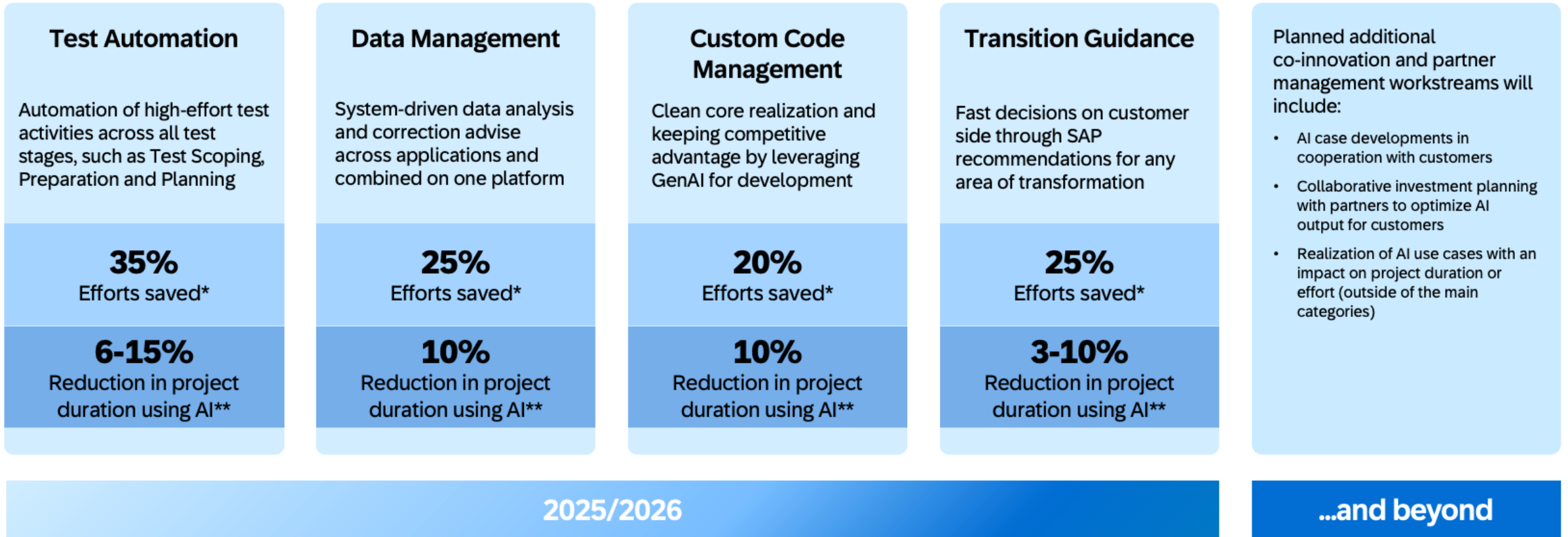
Helps orchestrate transformation and innovation across people, processes, applications, and data through an all-encompassing, insight-driven approach using a set of integrated tools

- WalkMe
- SAP Signavio
- SAP LeanIX
- SAP Cloud ALM
- SAP Build
- SAP Business Technology Platform

Defines the framework for transformations that are part of the RISE with SAP journey by combining the SAP Activate methodology with best practices derived from numerous projects and quality measures

Where can AI-enabled automation reduce project effort?

AI use case categories



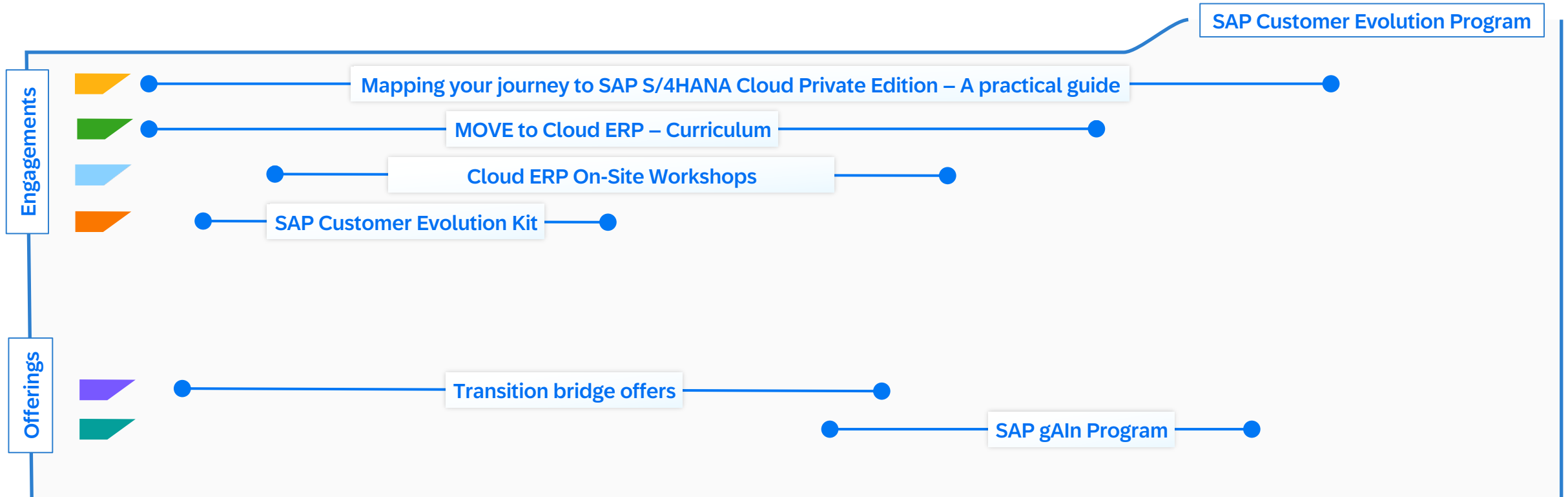
Building AI use cases for transformation activities towards the latest SAP cloud product portfolio to reduce implementation costs and duration for customers by addressing major effort drivers in migration projects

*Total Data Transition Project Effort

**Conservative estimation of effort based on experiences of SAP Services and Support, customers, and SAP partners

SAP Customer Evolution | Offerings and Engagements

Discover	Prepare	Explore	Realize	Deploy	Run
Assess requirements, define the target, and select the appropriate SAP Business Suite apps	Onboarding and transformation workshop initiated, project setup , and enablement kickoff	Validated and refined solution design that aligns with business requirements	Solution configuration , adoption, and test completion	Production deployment and final test execution	Run and monitor operational excellence / continuous innovation



Customer Evolution Kit engagement

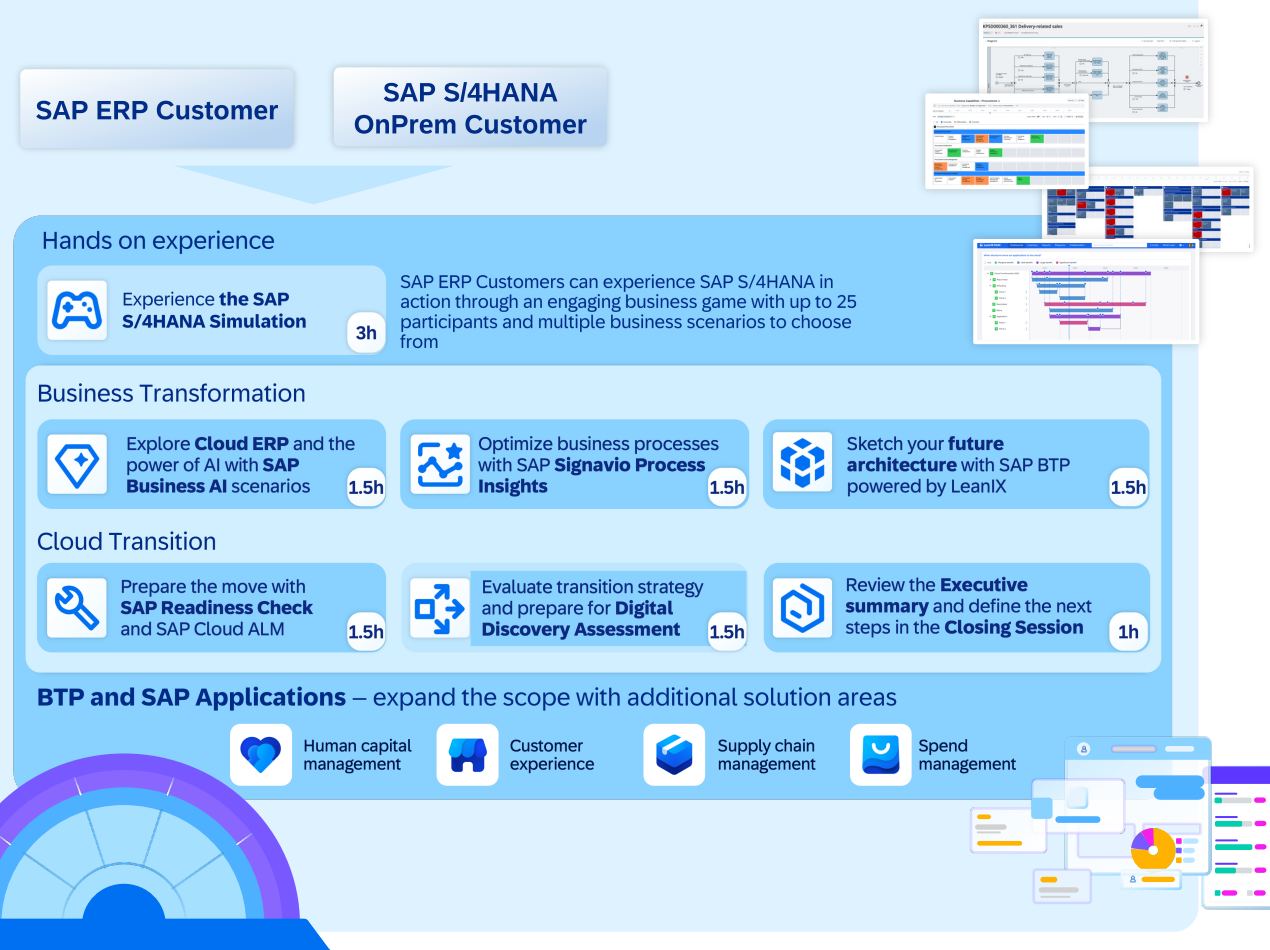
Get ready for your Cloud Transformation

The Customer Evolution Kit gives you a guided, immersive experience into SAP's latest tools and capabilities—helping you evaluate transition paths, uncover process insights, and align your roadmap with strategic goals across your enterprise.

The Customer Evolution kit is:

- **Offered at no additional cost:**
Every customer with a valid SAP support agreement is eligible—no extra fees, no hidden costs. Just value, delivered.
- **Delivered at scale:**
Over 250 organizations globally have started their Cloud journey with the Evolution Kit. Tap into the momentum and unlock your own transformation.
- **1:1 Engagement. Remote. Fast-Paced. Fact-Based.**
In just one week, receive a focused, hands-on walkthrough of the key tools, insights, and strategies tailored to your system and business goals
- **From ERP Simulation to Signavio and LeanIX**
Experience the latest SAP innovations—from gamified ERP simulation to advanced process insights and future-ready architecture planning
- **Discover the Intelligent SAP Suite**
Extend your view beyond ERP and explore the full SAP portfolio, where Business AI helps uncover new insights and opportunities for your enterprise.

[Learn more](#)



SAP Customer Evolution Kit – delivery scope

SAP ERP
Customer

SAP S/4HANA
On Premise
Customer

Hands on experience



Experience **the SAP S/4HANA Simulation**

3h

Give your team a hands-on taste of SAP S/4HANA with a fun and interactive business game for up to 25 participants, offering a variety of business scenarios to explore

Business Transformation



Explore **Cloud ERP** and the power of AI with **SAP Business AI** scenarios

1.5h



Optimize business processes with **SAP Signavio Process Insights**

1.5h



Sketch your **future architecture** powered by LeanIX

1.5h

Cloud Transition



Prepare the move with **SAP Readiness Check** and SAP Cloud ALM

1.5h



Evaluate transition strategy and prepare for **Digital Discovery Assessment**

1.5h



Review the **Executive summary** and define the next steps in the **Closing Session**

1h

BTP, BDC and SAP Applications – expand the scope with additional solution areas



Human capital management



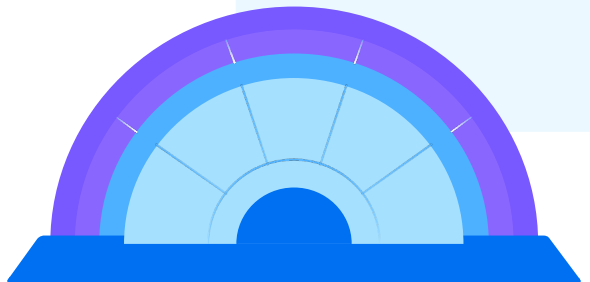
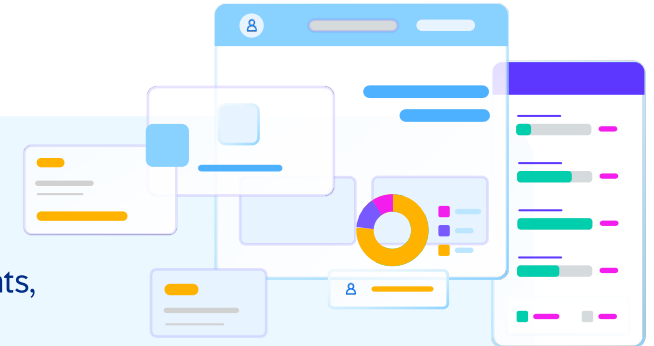
Customer experience



Supply chain management



Spend management



SAP Customer Evolution | Move to Cloud – A Practical Guide

Understanding the why, what, and how of successful transformation to the Cloud

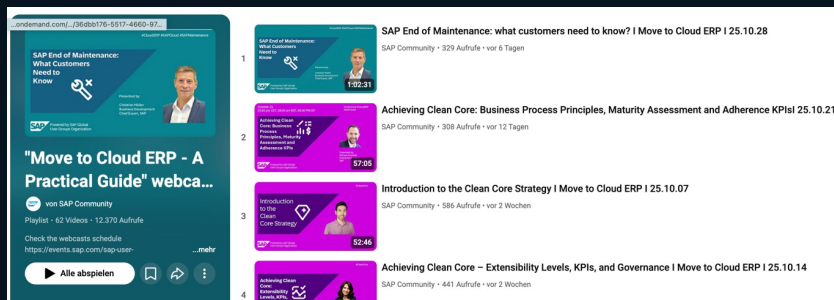


Move to Cloud - A Practical Guide

Webcast Series

[Link to event.sap.com](https://event.sap.com)

- Ongoing weekly Webinar Series
- Every Tuesday
- 2PM CET – 3 PM CET
- Live with Q&A
- [YouTube Playlist](#)



Why

- Every SAP on premise customer is on a transformation journey
- Moving SAP systems to the latest SAP Business Suite in the Cloud will act as catalyst for our customers' transformation and help drive sustainable business success
- Enabling customer team members and partners to understand their options and best practices for the Cloud ERP journey

How

- Short, live expert lead information sharing, providing knowledge, insights, direction and the opportunity to clarify questions live
- Cover product, tool, process information relevant for planning the journey
- Virtual delivery, one to many, in a community settings for customer and partner team members to join at their convenience or view later and revisit as required

What

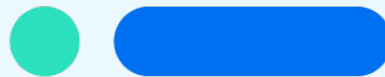
- Facilitated one-hour live webinars including presentations, demos, and live Q&A with product and service experts from SAP and Partners
- Product updates about all SAP Cloud related solutions
- Methodology and tool updates for transitioning from On Premise to the Cloud

- Contact information:

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 **Thank you!**



 **Bring out your best.**