



# SAP Business Network

IMPULS STOCKHOLM 2025

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Public



**No business does business alone.**



Guessing is the most expensive strategy



It's like the best Smart Phone in the world...



*...without the  
SIM card*

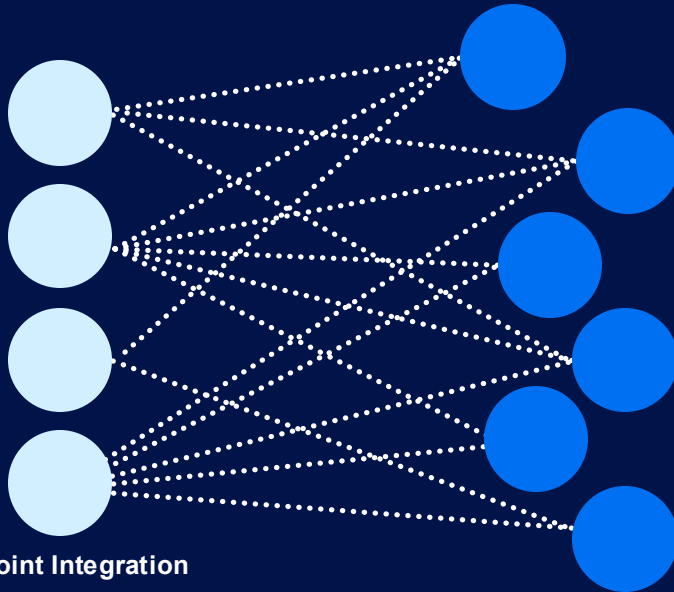
# Most systems can't extend beyond the 4 walls of your business

Resulting in ineffective methods of collaboration

## Point-2-Point Connection

Your Company

Trading Partner



### Point-to-Point Integration

- Processes customized per trading partner
- EDI formats and connectivity standards
- Minimal non-repeatable business logic
- No aggregated data content
- Low adoption rate, low value, high cost

## SAP Business Network

Your Company

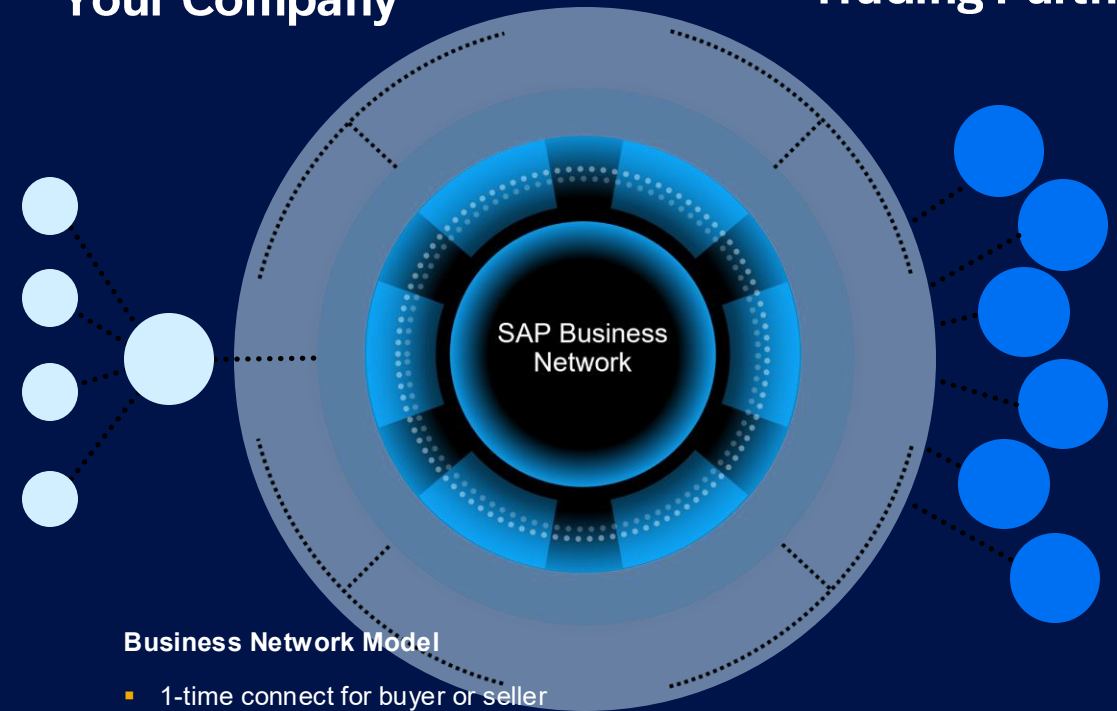
Trading Partner

Buyer 1

Buyer 2

SC Planer 1

SC Planer 2

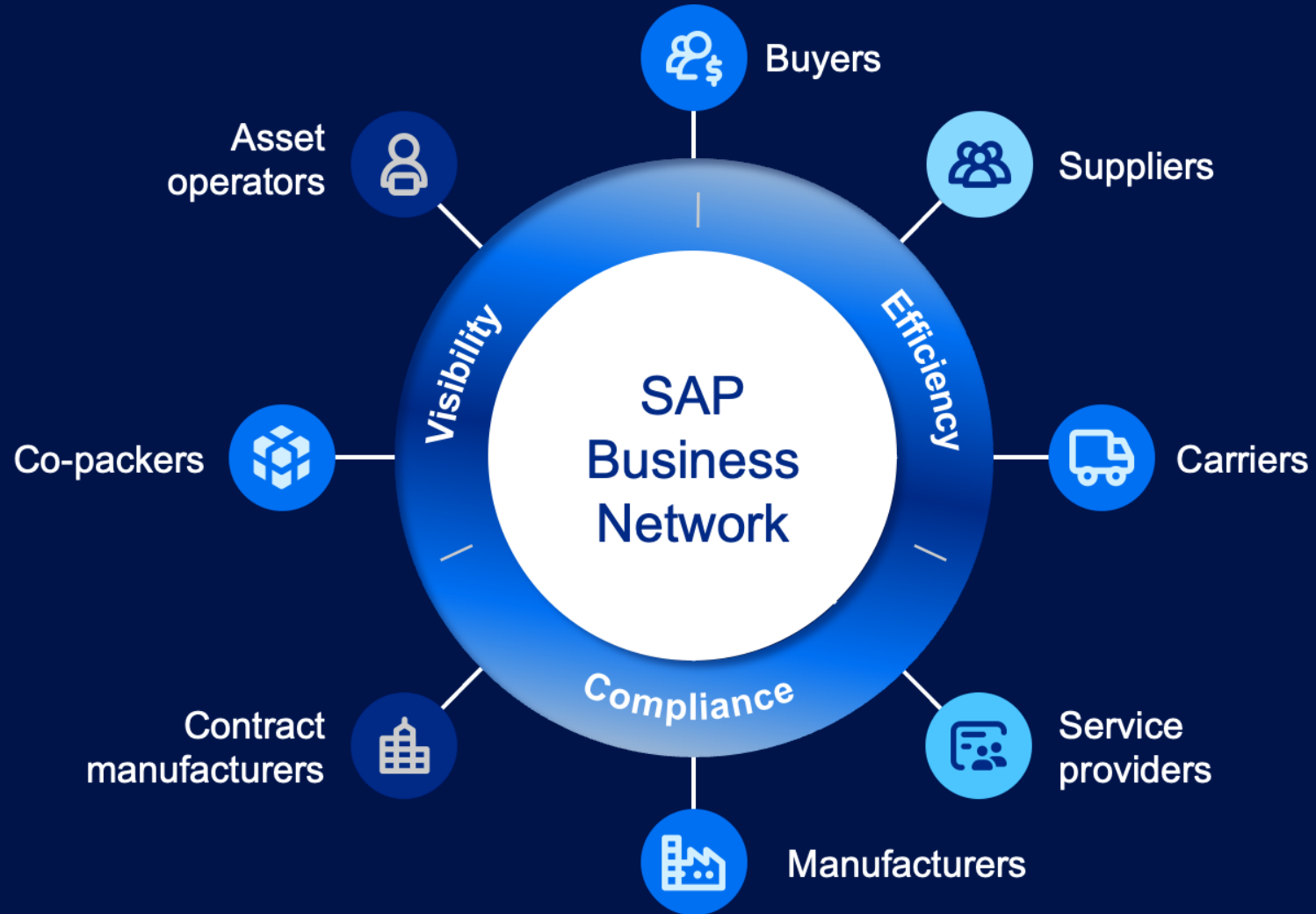


### Business Network Model

- 1-time connect for buyer or seller
- Standardized processes across trading partners
- Multiple connectivity options with 50+ business documents
- Configurable rules and business logic
- Community intelligence
- High adoption rate, high value, low or no costs

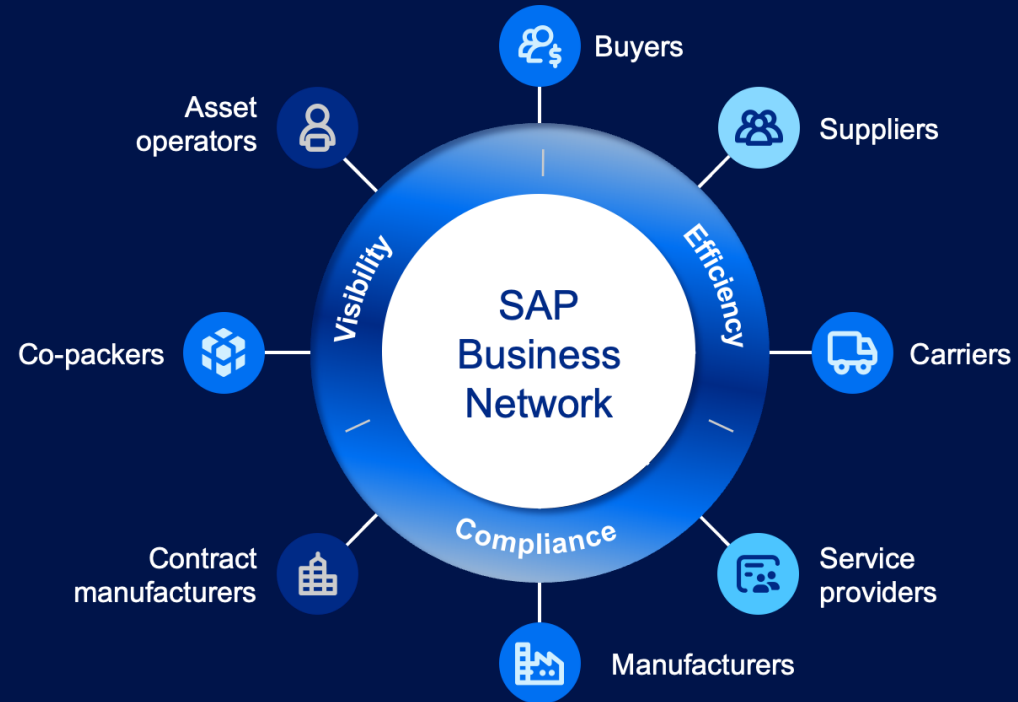
# SAP Business Network is the solution

Modernizing how processes connect across companies to build stronger supply chains



# SAP Business Network is the solution

Modernizing how processes connect across companies to build stronger supply chains



# SAP Business Network



## Platform on BTP

**New**

Scale business collaboration to the next level leveraging HANA cloud and extensibility.



## Data Federation

**New**

Unified data access and for hyper scalable real-time insights.



## New Agentic Support

**New**

New agents for supplier onboarding and invoice dispute management.

## Trading Partner Search

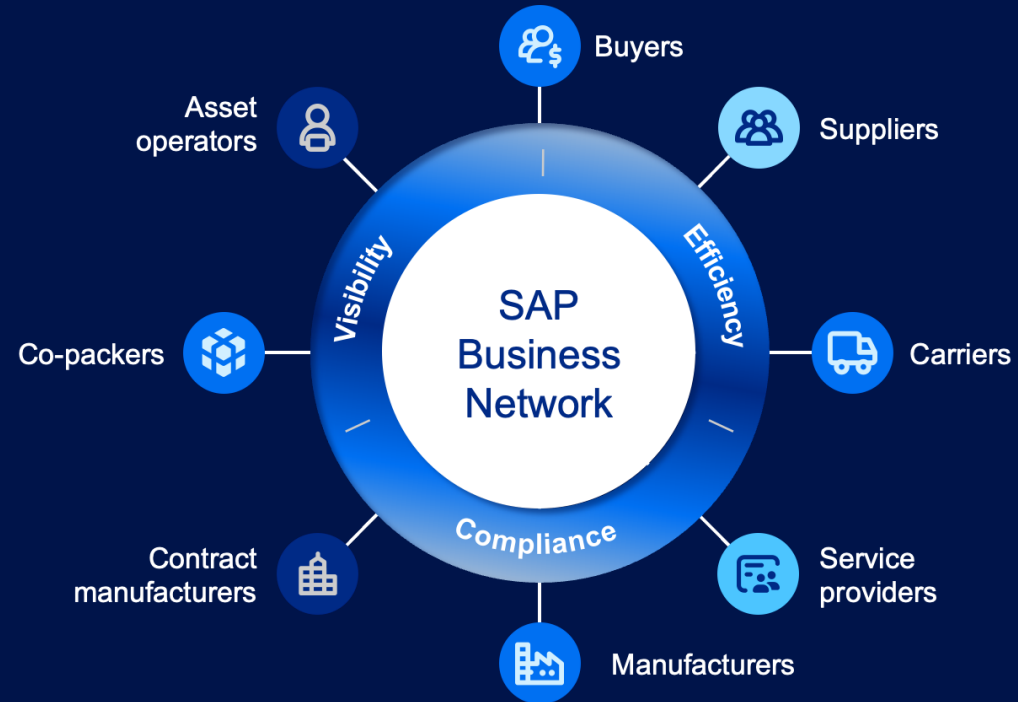
**New**

Universal search available to all buyer apps and S/4HANA users.



# SAP Business Network is the solution

Modernizing how processes connect across companies to build stronger supply chains



# Drive agility, transparency, and resiliency across your supply chain



## Planning Collaboration

- Share demand plans and forecasts with your trading partners
- Receive forecast commits and optimize your constrained plan
- Cut planning cycle time

## PO Collaboration

- Digitally exchange POs, ship notices, order confirmations, invoices, and other documentation with trading partners
- Support multi-tiered orders for collaboration between buyers who are OEMs, component suppliers, and contract manufacturer suppliers

## Inventory Collaboration

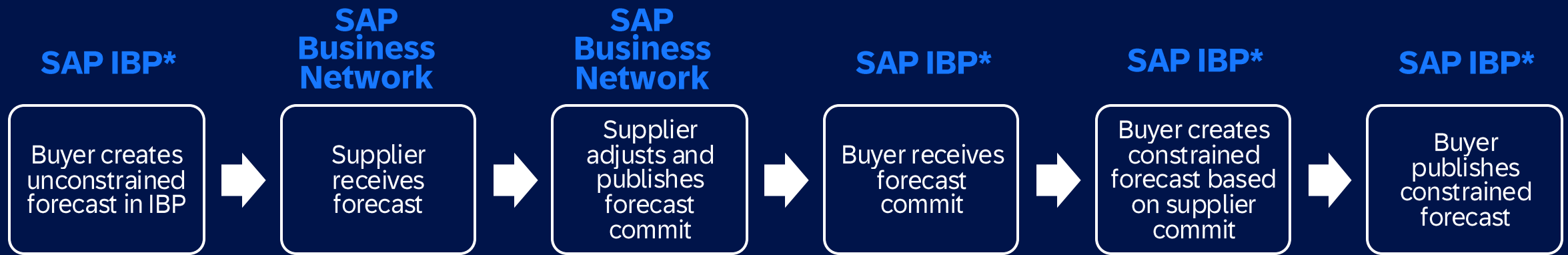
- Collaborate with suppliers on inventory optimization
- Improve visibility into stock on hand, replenishment, and max/min inventory levels
- Proactively detect supply disruptions

## Quality Collaboration

- Quickly detect quality issues and complaints
- Exchange quality documentation with trading partners
- Align with trading partners to drive quick resolution

# SAP Business Network Planning Collaboration

## Aligning on Reality



\* Also valid for non-SAP planning solutions



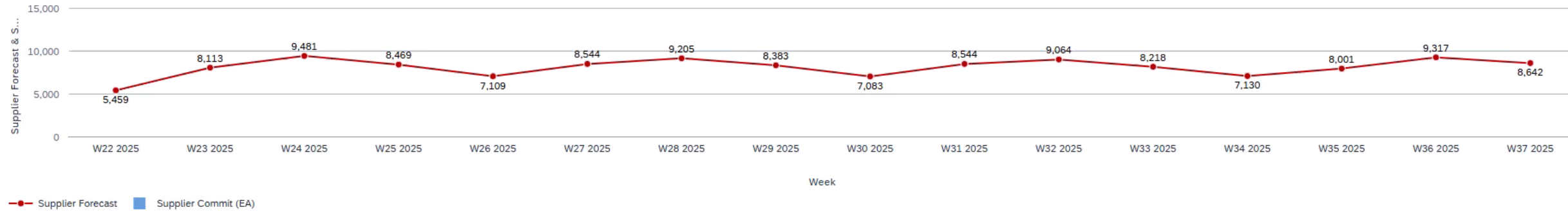
FC: Supplier Collaboration | Supplier Forecast\*

DEMO010-ARIBA

Time Periods:  Product ID:  Supplier ID:  Ship-To Location ID:

Go Clear Adapt Filters (3)

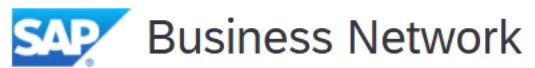
Supplier Forecast \*



Supplier Forecast

	Product De...	Supplie...	Key Figures	W22 2025	W23 2025	W24 2025	W25 2025	W26 2025	W27 2025	W28 2025	W29 2025	W30 2025
1	IBP-213-R	SA101	Supplier Forecast	5,459	8,113	9,481	8,469	7,109	8,544	9,205	8,383	7,083
2			Supplier Commit									
3			Supplier Commit Override									
4			Supplier Commit Upside									

No data



Account sign in

Username:

**Next**

[Forgot username](#)

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New to SAP Business Network?

[Learn more](#)

We'd like your feedback on your experience with the SAP Business Network. [Take survey.](#)

Orders and Releases

All customers

Exact match

Order number



Overview



My widgets








## Planning Collaboration

> Search filters

<< Page  >> 

Loading data

<< Page  >>

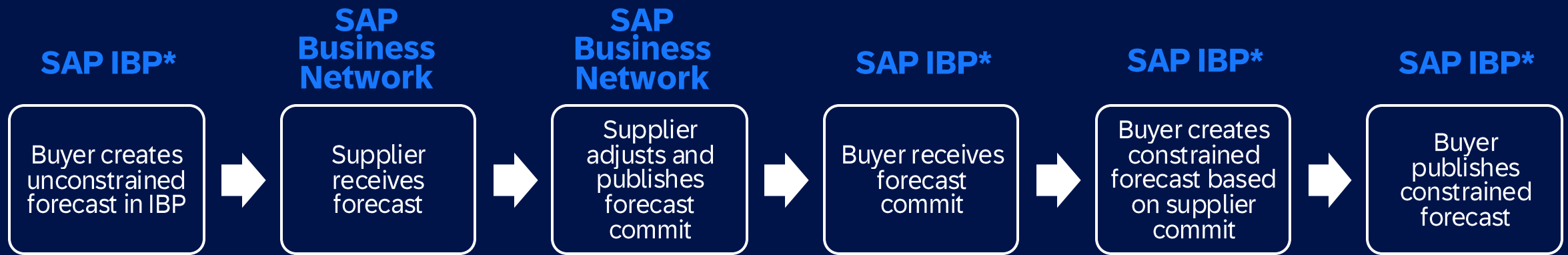
 On track  Above maximum  Below Minimum  Out of stock  No data





# SAP Business Network Planning Collaboration

## Aligning on Reality

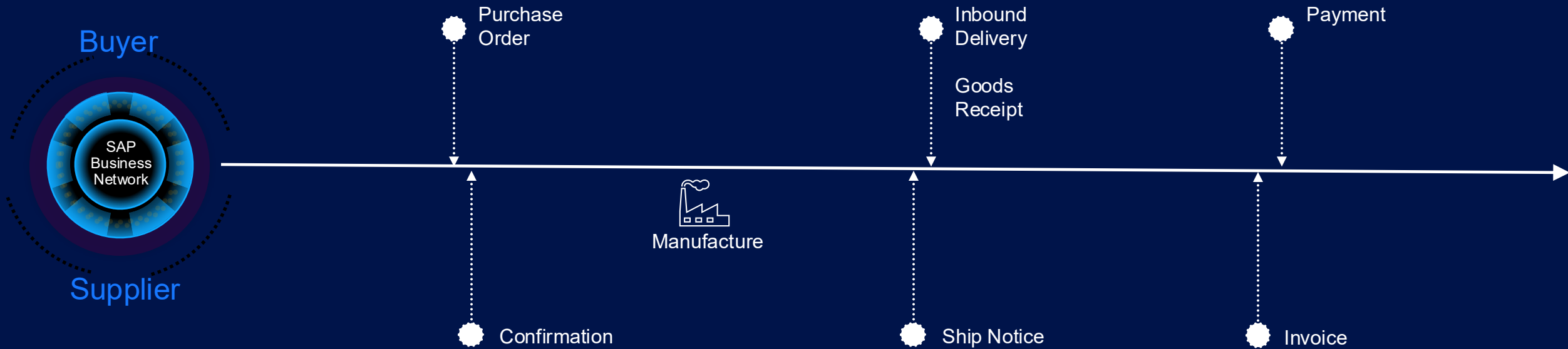


\* Also valid for non-SAP planning solutions

- Why?**
- More Achievable Plans
  - Increased Planning Accuracy
  - Reduced Expediting Costs

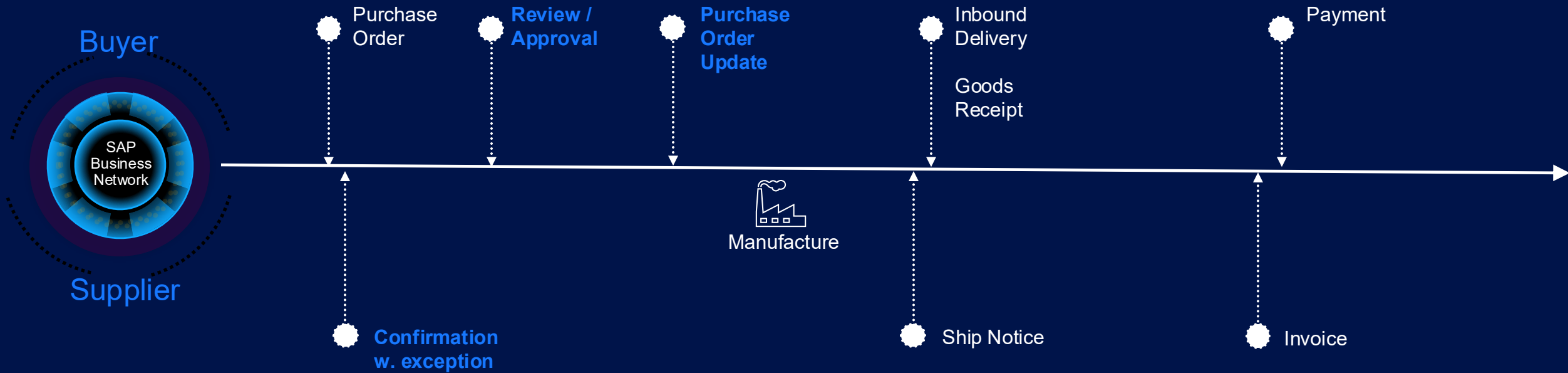
# SAP Business Network : PO Collaboration

## Real-Time Order Commitment



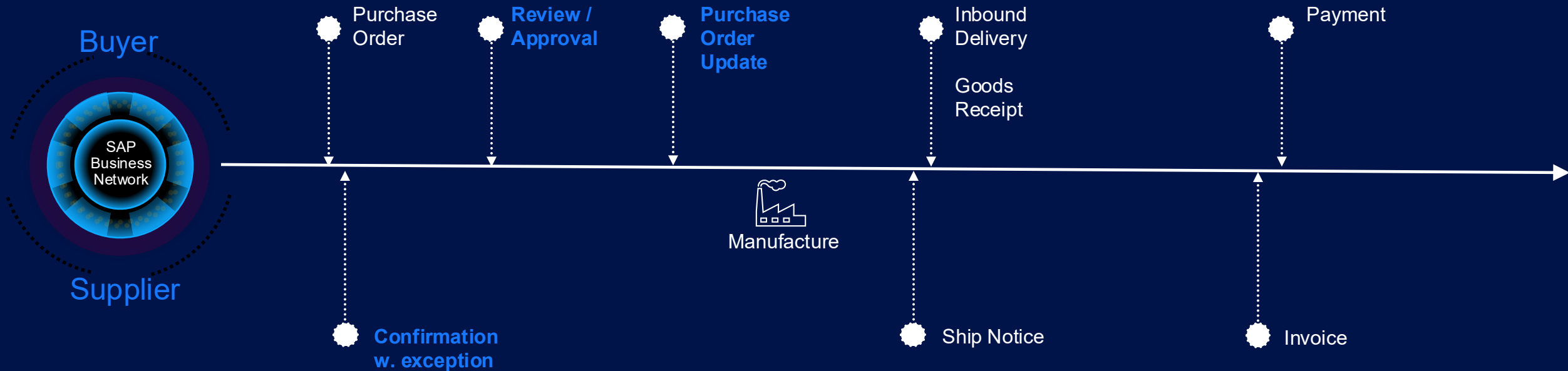
# SAP Business Network : PO Collaboration

## Real-Time Order Commitment



# SAP Business Network : PO Collaboration

## Real-Time Order Commitment

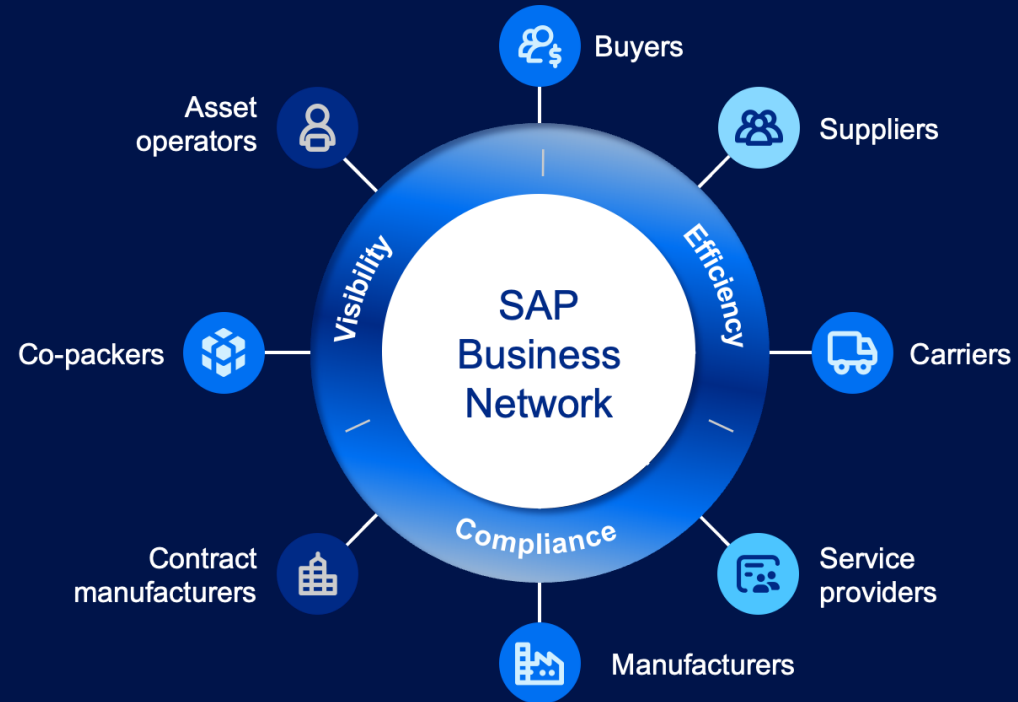


### Why?

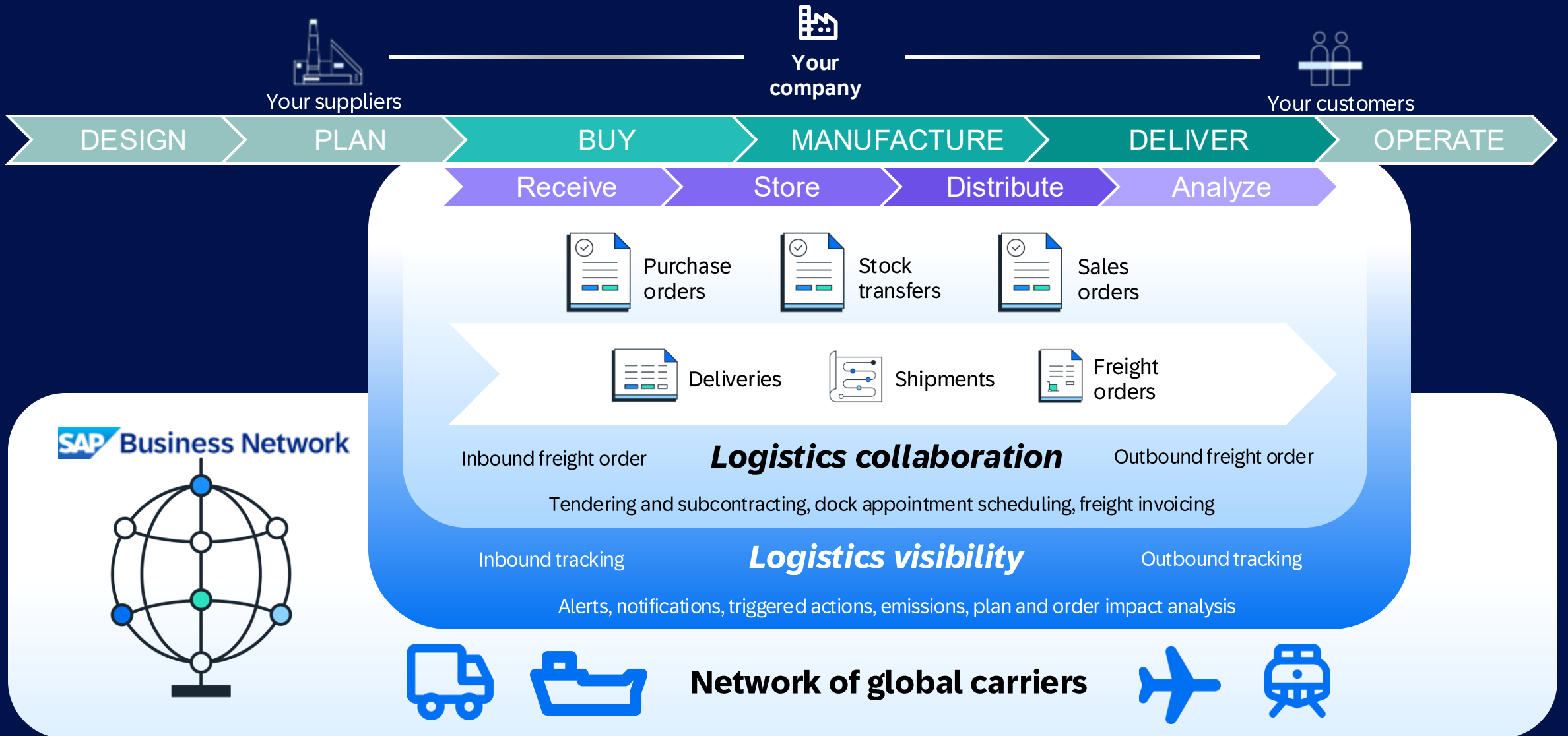
- Maintenance & Production Teams Have Most Up-to-Date Visibility
- Significant Reduction in Manual Expediting Effort
- Reduced Inventory Buffers
- Improved Supplier Performance Tracking

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Modernizing how processes connect across companies to build stronger supply chains

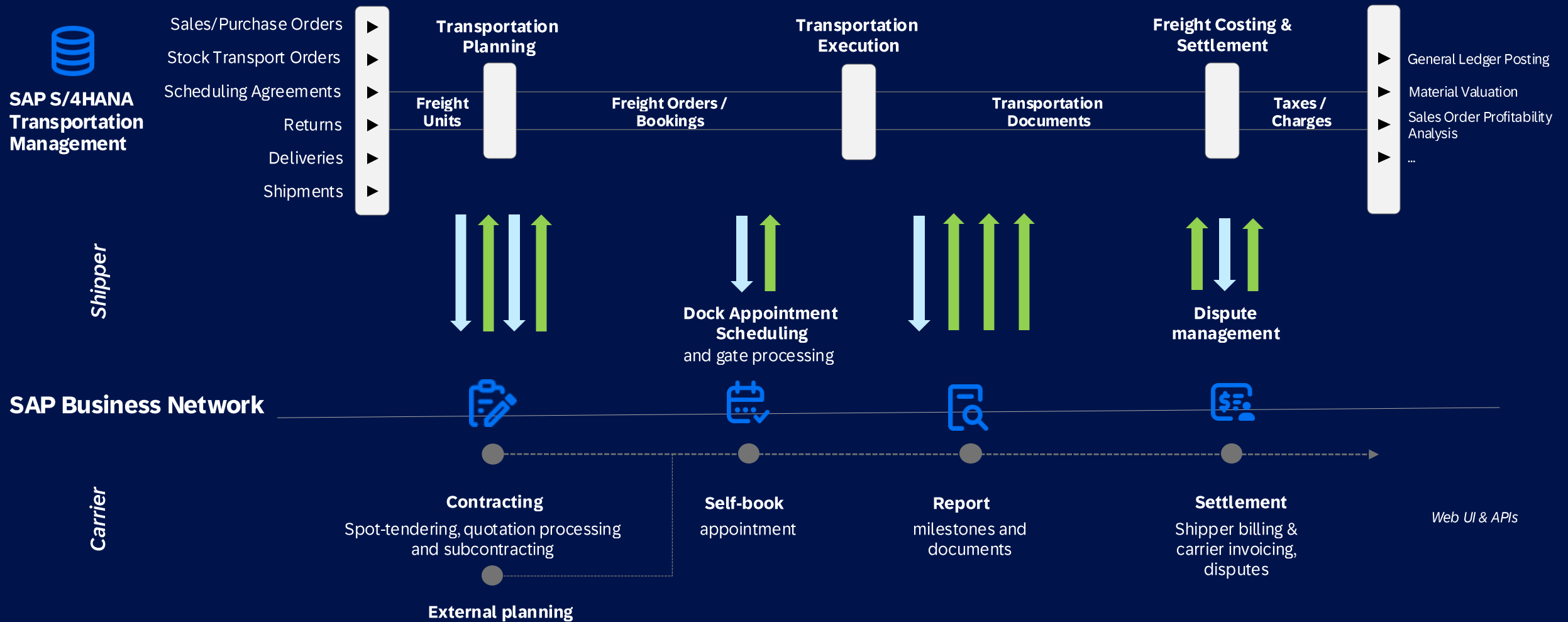


# Logistics collaboration & visibility through SAP Business Network



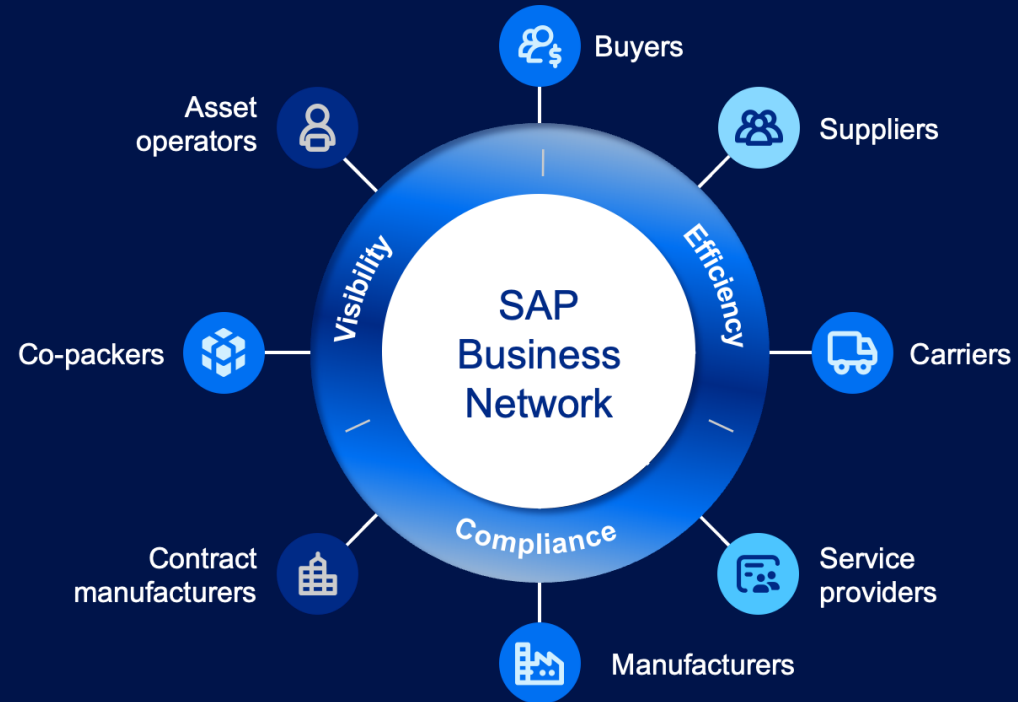
# Integration by Design

End-to-End Outbound Transportation Collaboration, enabled by SAP Business Network



# SAP Business Network is the solution

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# SAP Business Network Asset Collaboration

## Mission

Connect trading partners to transform highly fragmented asset management practices into unified and intelligent collaborative processes breaking internal and external organizational silos



# SAP Business Network Asset Collaboration

## Business Capabilities



### Global Asset Repository

Establish a central repository for the details of assets covering locations, models instructions for installing and maintain, 3d drawings, list of components

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### Collaborative Asset Definition

Establish a collaborative platform between manufacturers and asset operators around information of digital twins across the complete asset lifecycle

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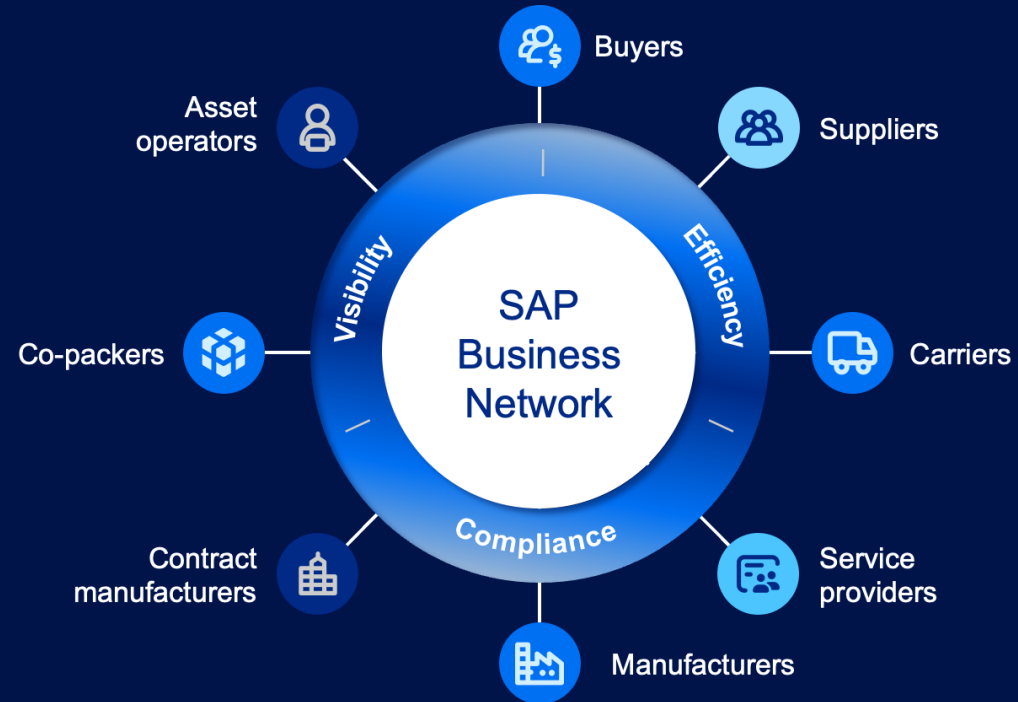


### Collaborative Maintenance

Establish a collaborative platform between asset operators and service providers around work order management covering creation, planning and executions of maintenance activities

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The Next Evolution



# SAP Supply Chain Orchestration



Dashboard

Overview

Item	Status	Priority
Item 1	Completed	High
Item 2	In Progress	Medium
Item 3	Pending	Low
Item 4	Completed	High
Item 5	In Progress	Medium
Item 6	Pending	Low

# Thank you.

Pedro Pires, SAP



Martin Dahlén, SAP

