

Case for Cloud

Migrate your ERP system to the cloud – and
keep on innovating

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Public



**RISE
WITH
SAP**

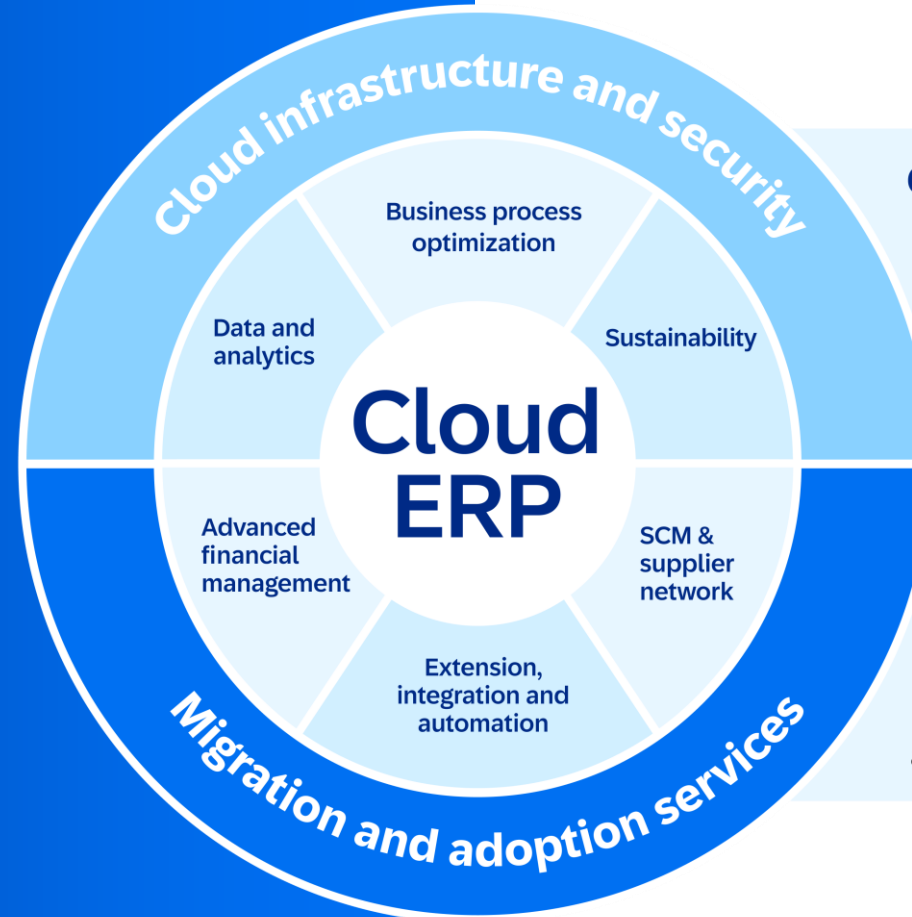
Driving Business
Innovation
Together

A complete offering of cloud solutions, infrastructure, and services that helps migrate your SAP ERP and empower you to thrive in the cloud.

SAP S/4HANA Cloud

SAP BTP

SAP Signavio



Cloud solutions

Critical to effectively migrate to and thrive in the cloud

Cloud infrastructure

Supported by an application-level SLA and managed cloud service from SAP

Migration and adoption services

Based on proven tools, methodologies, and an expert partner network

RISE with SAP Packaging

Provide compelling RISE with SAP offerings that reflect the different customer profiles

Base Edition

Provides small organizations with SAP S/4HANA Cloud, private edition functionalities in lean setup

OR

Premium Edition

Offers additional capabilities for business process management, process automation and low-code business application development

OR

NEW Premium Plus Edition

Extends premium by including additional capabilities for Generative AI, sustainability, an advanced OCFO suite, and additional access to supplier networks

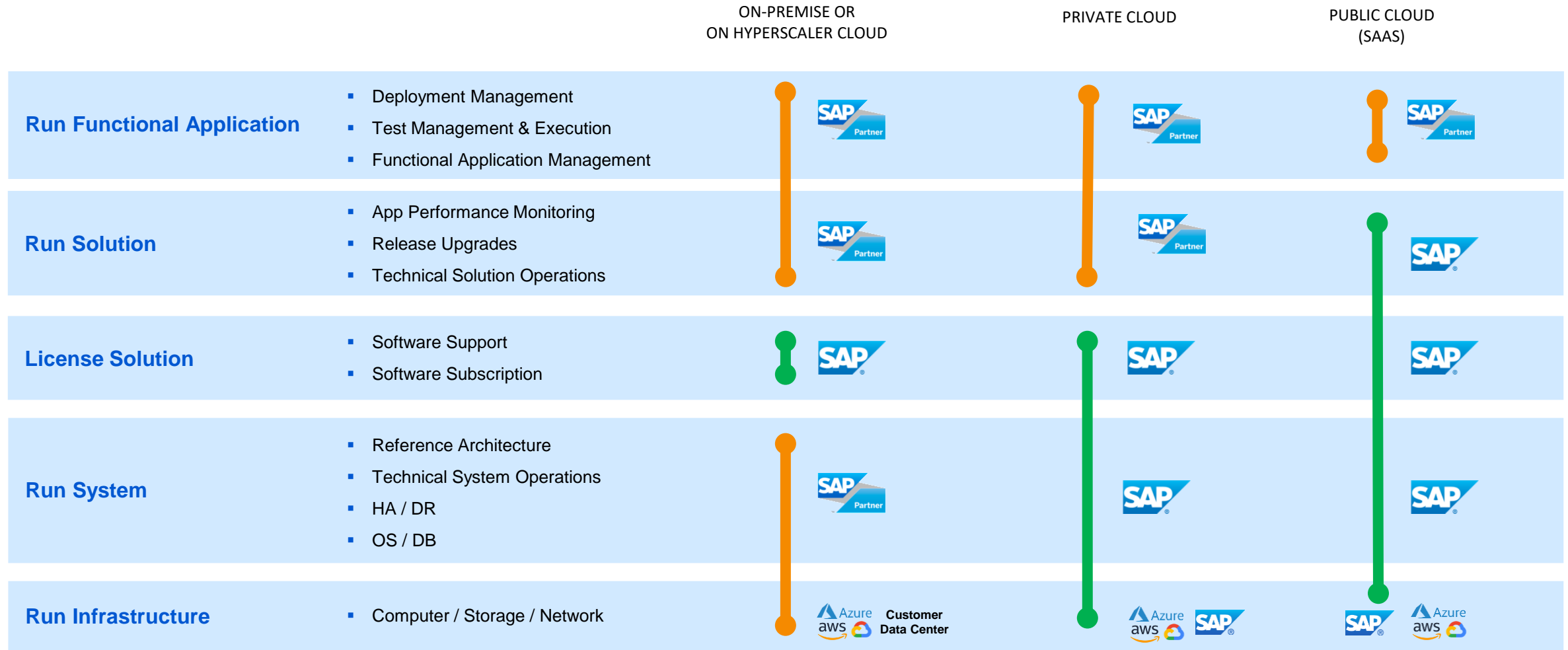
	Existing	Existing	New
	Base (good) (tier 1 only)	Premium (better)	Premium Plus (best) (Launch September 2023)
Core ERP	X	X	X
Sustainability			
Green Ledger / Sustainability footprint management			X
Sustainability control tower			X
Process and BTP			
Process Intelligence (Signavio)		X	X
SAP Build Process Automation		X	X
SAP Build Apps		X	X
Workzone		X	X
CPEA		X	X
Datasphere			X
Generative AI			X
Office of the CFO			
Group Reporting		X	X
Group Reporting Data Collection			X
SAC planning			X
Cash Management			X
Receivables Management			X
Procurement Network			
Supplier Portal			X

Note: This is current state of planning and may be changed by SAP at any time without notice.

*Estimations

SAP MOVE TO THE CLOUD

SAP on-Premise vs. SAP Private Cloud vs. SAP Public Cloud



Cloud ERP

A Joint Journey for SAP and Customers

Become an intelligent, sustainable enterprise

∞ Software as Subscription

- Reduce overall SAP TCO - Number of Licenses and Cost directly aligned with business size
- Cloud optimized reference architecture: Reduce Downtime and Enable Faster Scaling
- Switch from a CapEx to OpEx cost model @ lower total costs

∞ One application level Service Level Agreement

- One hand to shake!
- Reduce number of suppliers, simplify IT governance
- Service and support under one roof with vendor

∞ Security and “License” to Innovate & Grow

- Improve Stability, Security & Resilience, and IT Governance
- Allow SAP to tailor innovations to your demand and actively support your transformation
- Accelerate time to market for new capabilities



Addressing clean core is an ongoing strategic activity

A **clean core** allows to **adapt the system** to changing business requirements and to **adopt new capabilities** while helping ensure **permanent traceability**. It provides:

Agility

Lean environments decrease time to value. Additional process requirements can be implemented faster, and business models can adapt to short term challenges more easily.

Efficient and secure operations

Environments that run efficiently have a lower TCO and are less likely to succumb to external threats.

Data to value

Consistent data allows reliable forecasts and precise predictions.

Access to the latest innovations

Adaptation efforts in the context of updates and upgrades are reduced. Cloud services can be integrated faster.

Keep the **coding**
clean

1

Software stack

Keep the **data**
lean

2

Data

Keep the **modifications**
controlled

3

Extensibility

Keep the **landscape**
reliable

4

Integrations

Keep the **processes**
clear

5

Processes

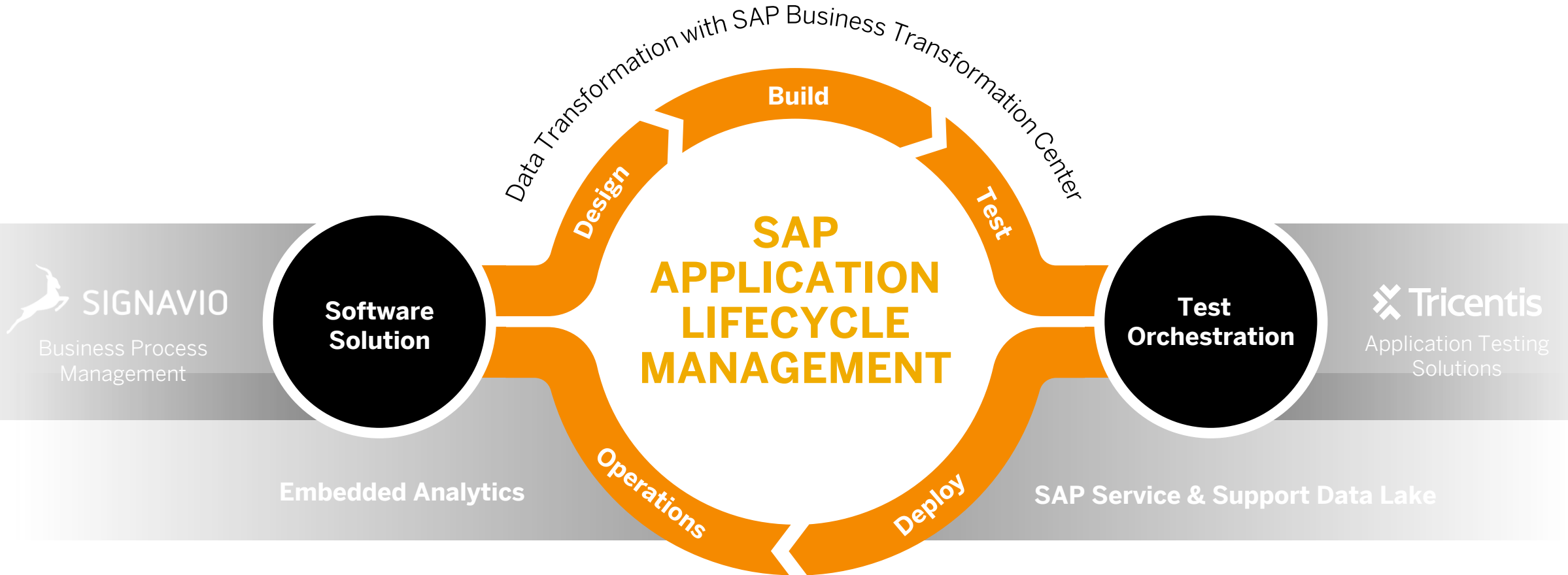
Keep the **operations**
effective and efficient

6

Operations

SAP End-to-End Transformation Support

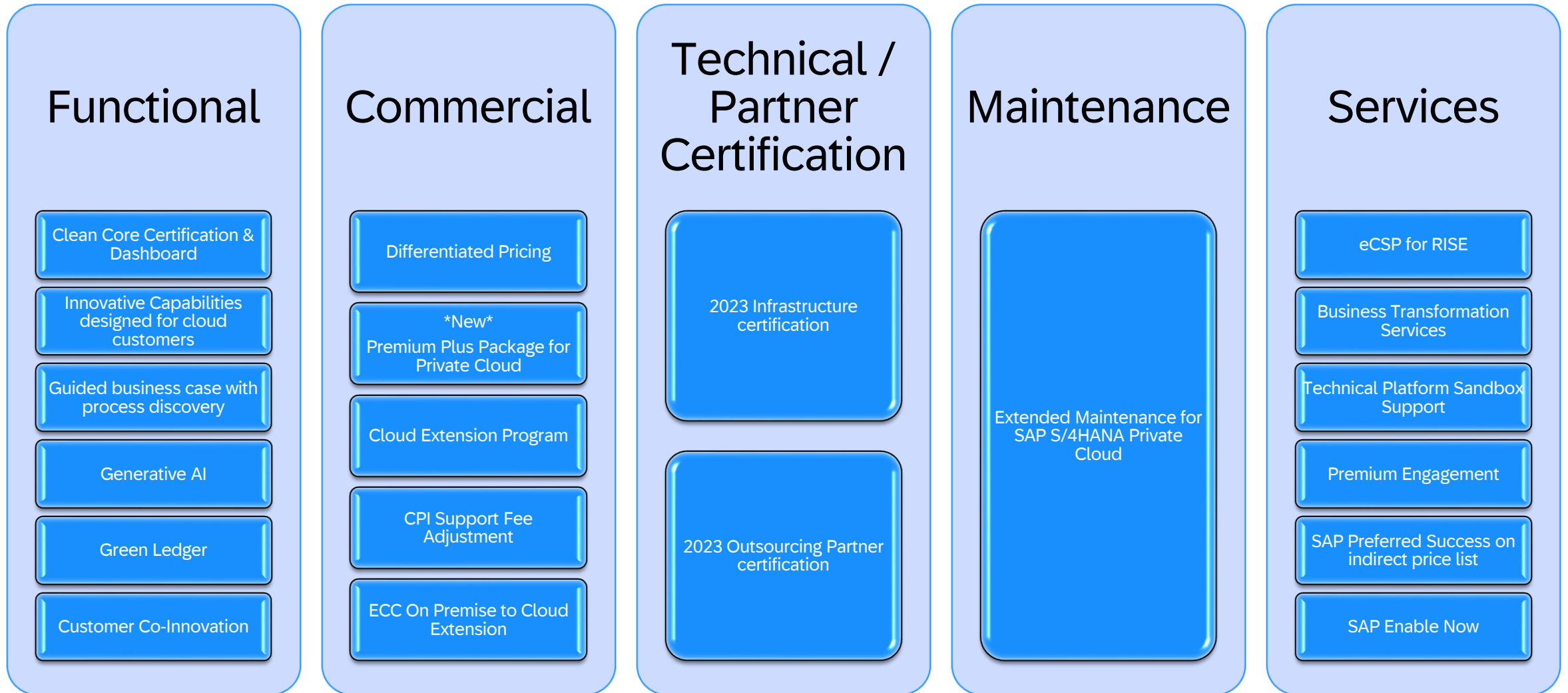
with SAP Cloud ALM, SAP Business Transformation Center and Tricentis



One methodology and tool chain, one process hierarchy, best practices, E2E traceability and proactive support.


This is the current state of planning and may be changed by SAP at any time.

The Case for Cloud: Key Measures Differentiating RISE from S/4HANA On Premise





New strategic cloud innovations including AI, sustainability, and industry innovations will be delivered only for cloud ERP with RISE with SAP and GROW with SAP offerings

-  **Cloud ERP Artificial Intelligence** – Only in the cloud that we can leverage aggregated and anonymized data via dedicated legal terms with over 30,000 customers as part of our own AI models to optimize the outcome for every customer. We need to stay in control of data flows, integration, and lifecycle management, so that we can deliver the relevant outcome of AI, including reliable performance, in a responsible way.
-  **Sustainability** – Sustainability is a highly dynamic field and we expect a significant amount of policy and regulatory changes to emerge over the next few years. To keep up with it we need a true cloud model to adjust our software with the changes happening across the globe. Earlier this year SAP shared the vision of a green ledger, which is planned to enable transactional carbon accounting.
-  **Industry Innovation** – To combine the value that industry solutions bring and have the ability to innovate, we have decided to take a modular approach and build new, differentiated industry capabilities (like Industry Cloud) on SAP BTP, a modern cloud platform. Industry capabilities are not isolated, they are integrated into all end-to-end processes.

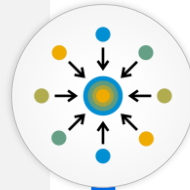
SAP Customer Evolution Kit | The Journey Begins

Register for
SAP Customer
Evolution Kit



First Contact & Point of View

Get in touch with your Account Team and receive an outside in point-of-view document tailored to your current situation.



Preparation & Information Call

Engage with SAP to investigate more details about the SAP Customer Evolution kit and set the focus for your engagement.

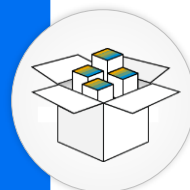


Welcome Package

Market Research & Bot Mining

Solution Value Data

Know-How Customer Consulting



Delivery Framework

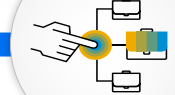
SAP S/4HANA
Simulation



Customer-specific
PoV-Document



Process Discovery
for SAP S/4HANA



Tailored
Value
Case



Customer-specific
Product Map



SAP Readiness
Check tool Review



Transition
Strategy



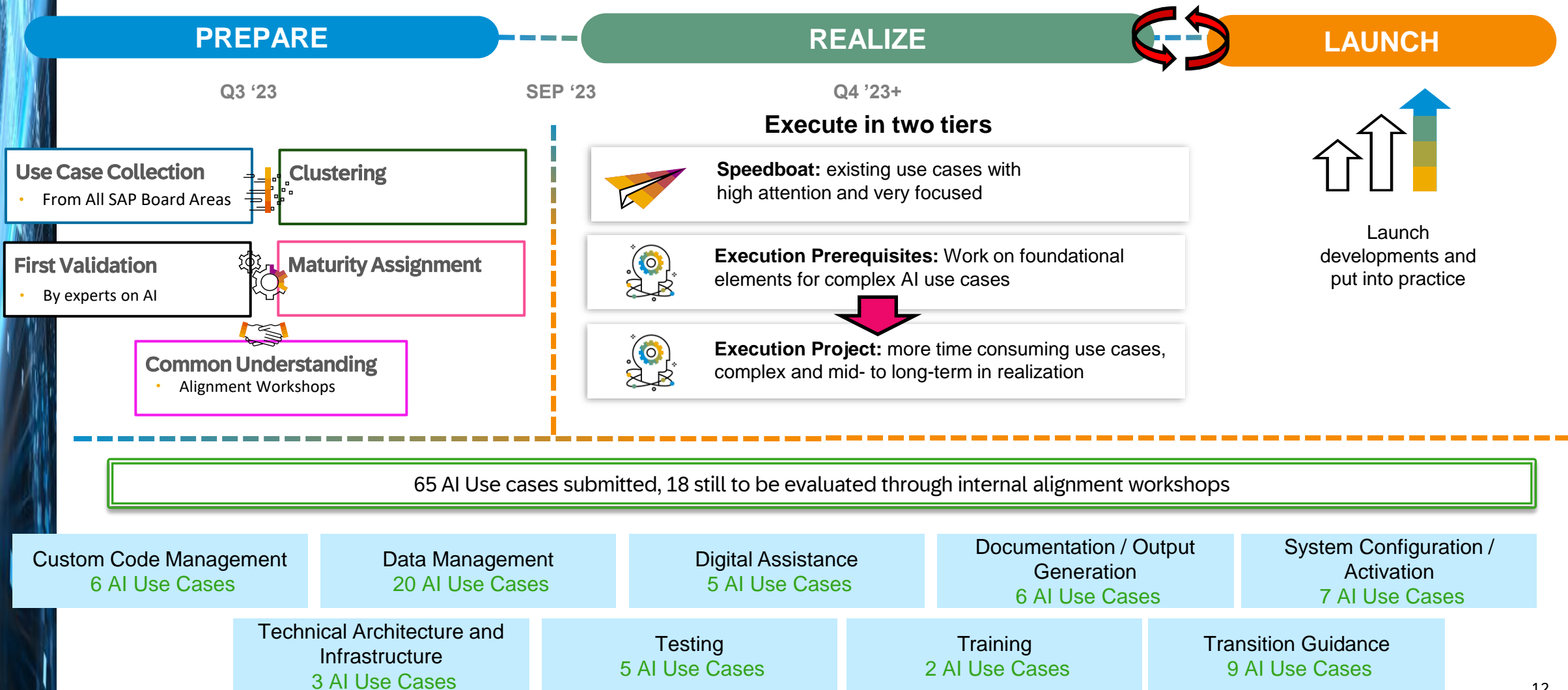
Handover
Session



gAI Program | Introduction and Current Status

PROGRAM OBJECTIVE:

Determine prerequisites and foundational aspects for the subsequent definition and realization of AI use cases that simplify and/or support the ECC to S/4H PCE transition for our customers and partners.





Thank you.

THE BEST RUN 