SAP Signavio

SUGEN Member Call

SAP Signavio

Rouven Morato, General Manager SAP Signavio

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THE BEST RUN SAP

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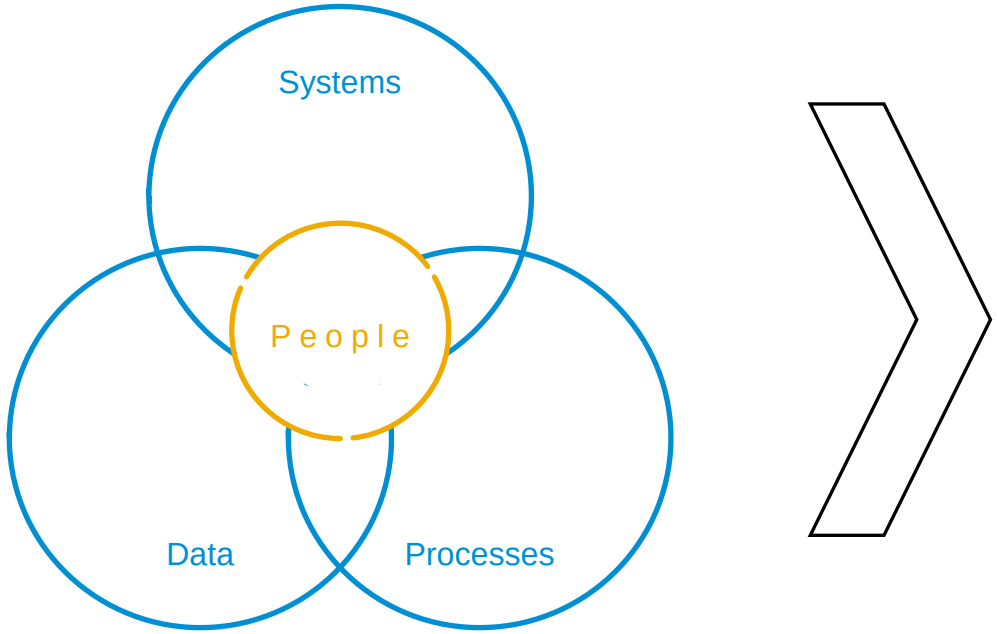
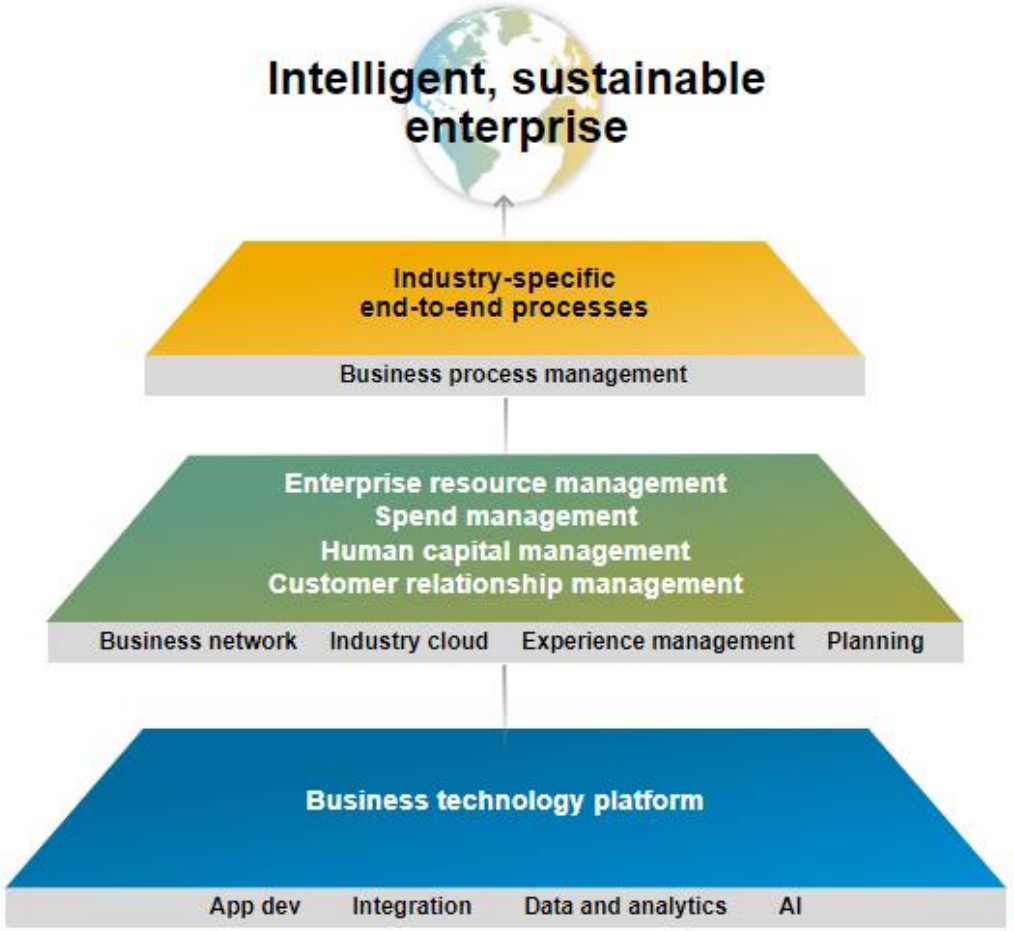
Our Purpose

Help our Customers Innovate their Business Processes in an Ever-Changing World!

SAP Signavio is fundamental for organizations to drive their business transformation to the Intelligent Enterprise





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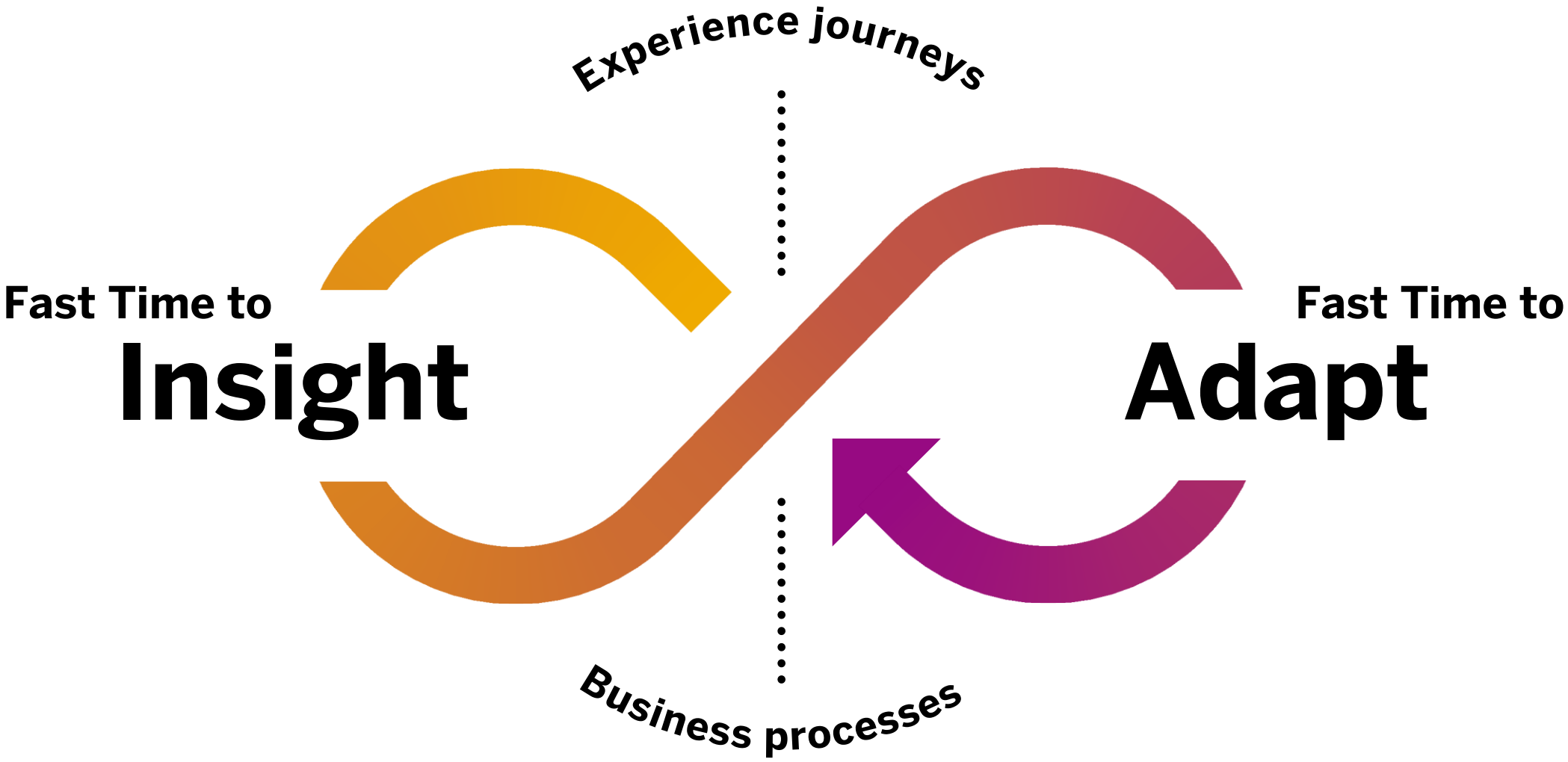

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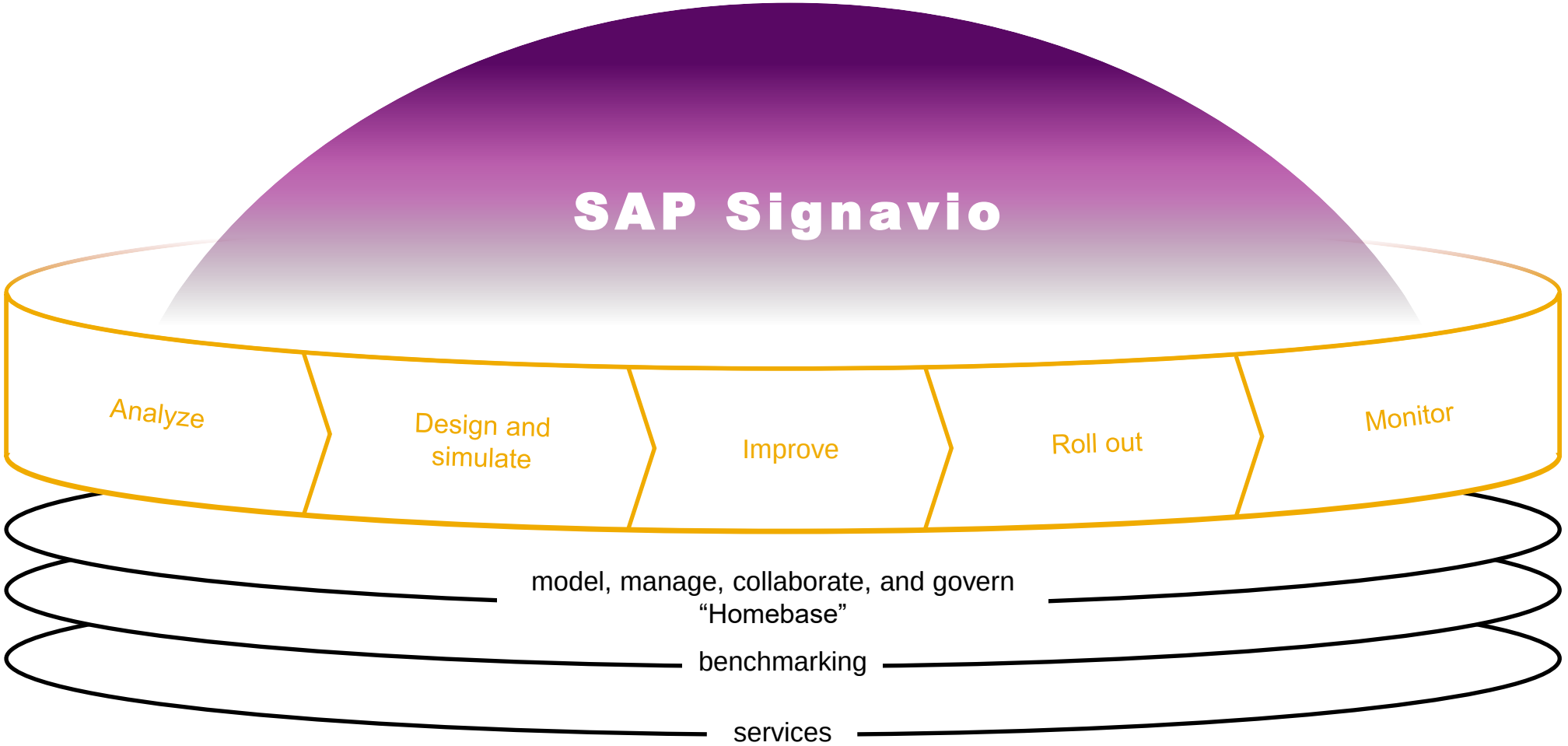
SAP Signavio enables organizations to understand, innovate, and transform all their business processes continuously



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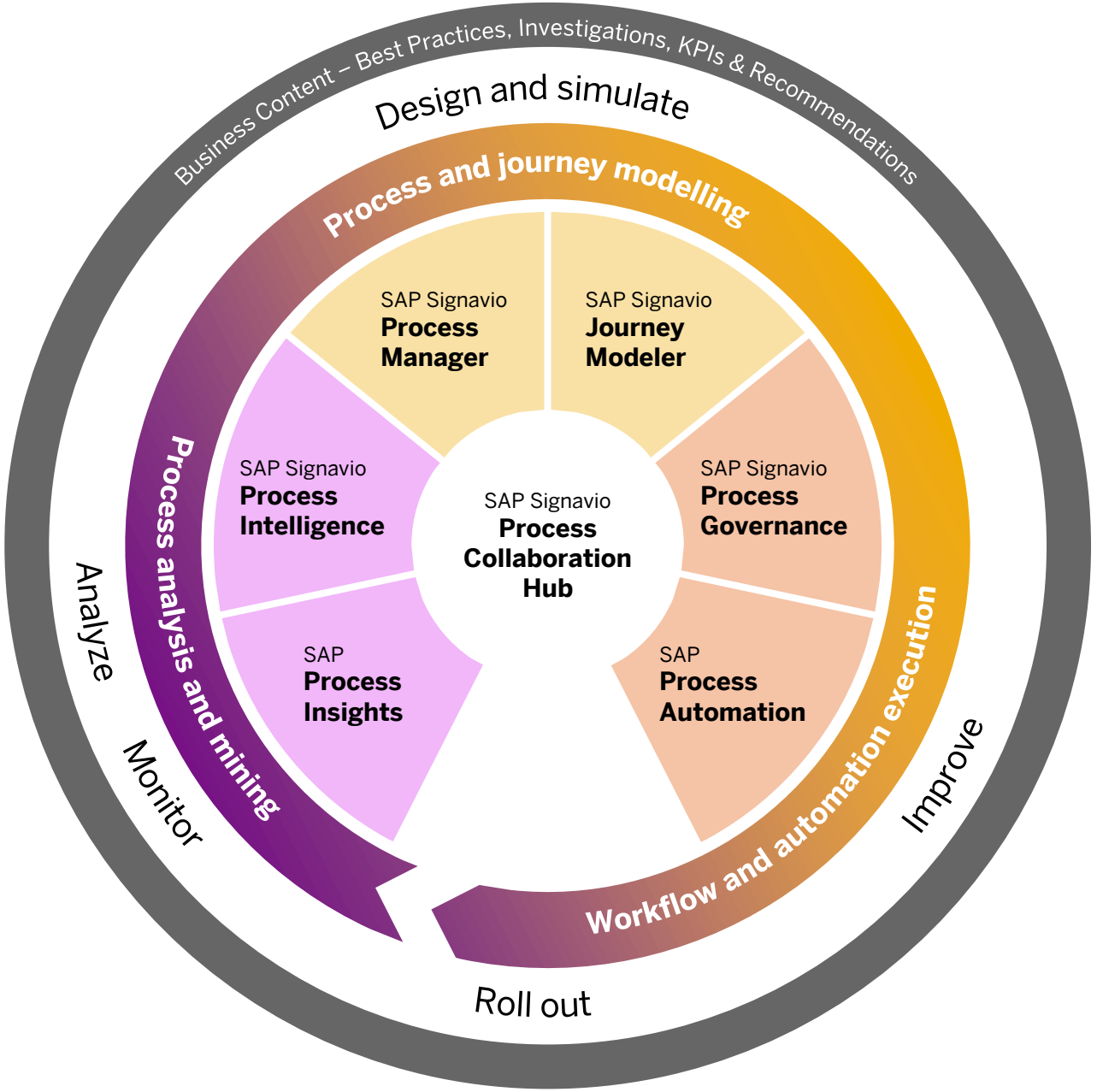

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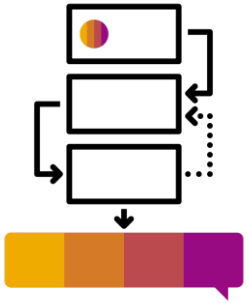
SAP Signavio | The 3 Strategic Plays

S/4HANA & RISE Transformation Play



Process Excellence Play

Experience Excellence Play

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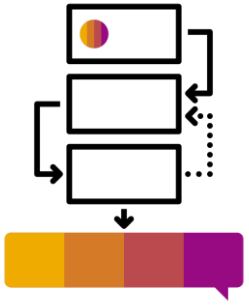

Process Excellence Play

Experience Excellence Play

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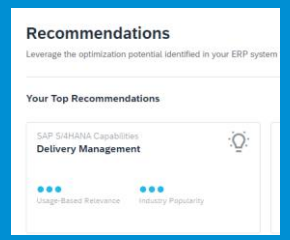
We guide you through your S/4HANA transformation based on SAP Activate

SAP ACTIVATE

Discover

Identify value drivers and define goals

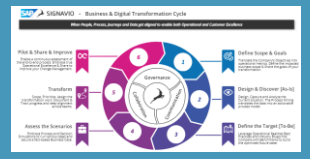
Use SAP Process Insights to get tailored recommendations for value drivers



Prepare

Safeguard the transformation

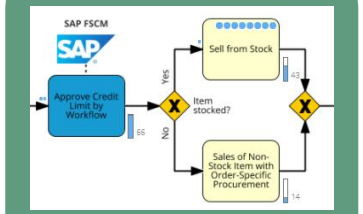
Use Signavio Collaboration Hub to create your transformation journey with defined scope, timeline and milestones



Explore

Collaborate on future processes

Use Signavio Process Manager to define your future processes and simulate their impact on your business



Realize

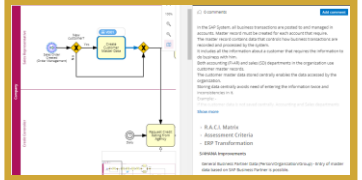
Implement process improvements

Handover your process definitions to Solution Manager to start the implementation and testing processes

Deploy

Govern the roll-out

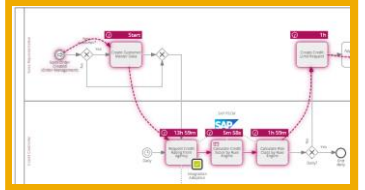
Use Signavio Collaboration Hub to provide the single source of truth for your processes to the end-users



Run

Monitor and continuously improve

Use SAP Process Insights and Signavio Process Intelligence to monitor your process performance and process conformance



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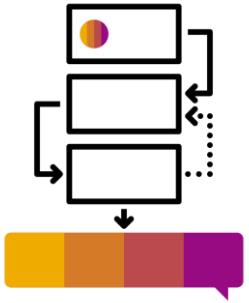

Process Excellence Play

Experience Excellence Play

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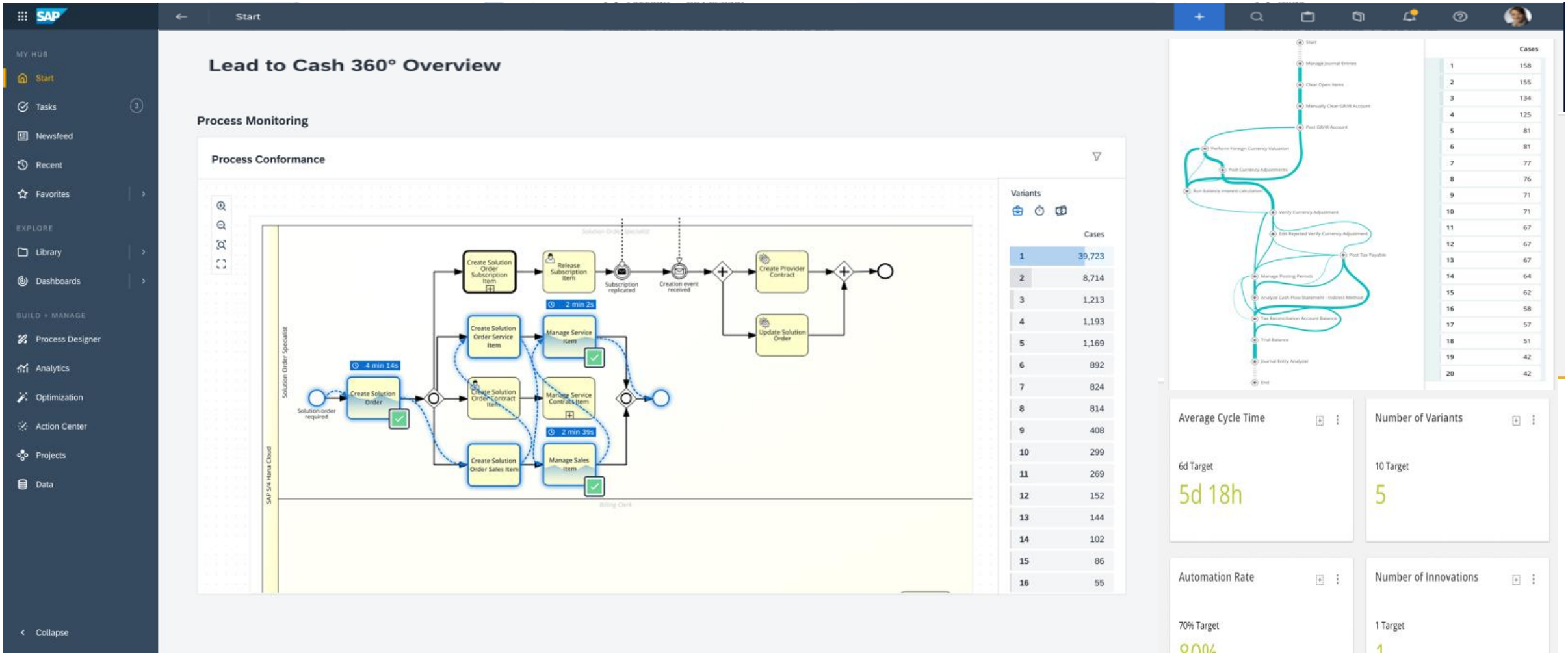
Improve & automate processes in SAP and beyond SAP



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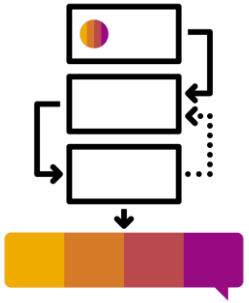

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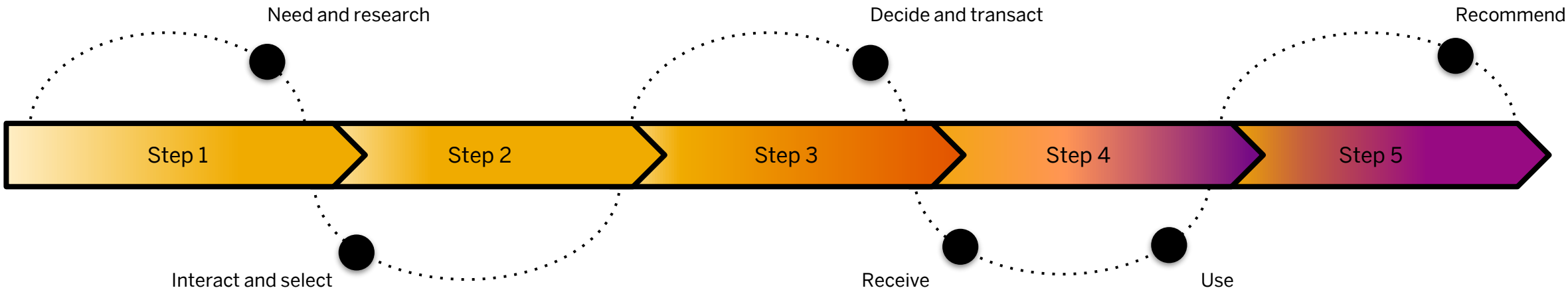
Journey to Process Analytics

Identify issues and opportunities

Experience data

Experience journey



Business process

Process data

Identify issues and opportunities

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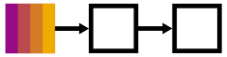
Solution

SAP Signavio



Methodology

SAP Activate and other methodologies

Content & Accelerators

One Process Acceleration Layer

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One Process Acceleration Layer

Access accumulated process knowledge centrally

Consume all what you need to achieve process excellence

Build on process experience

SAP Signavio Process Explorer

Process Content

Business Process Accelerators

Process Performance

Benchmark and Business Metrics

Process Expertise

Design Guidelines, Thought Leadership

Community Content

Selected Partner Content

50 years process and industry experience of SAP

+

Ecosystem

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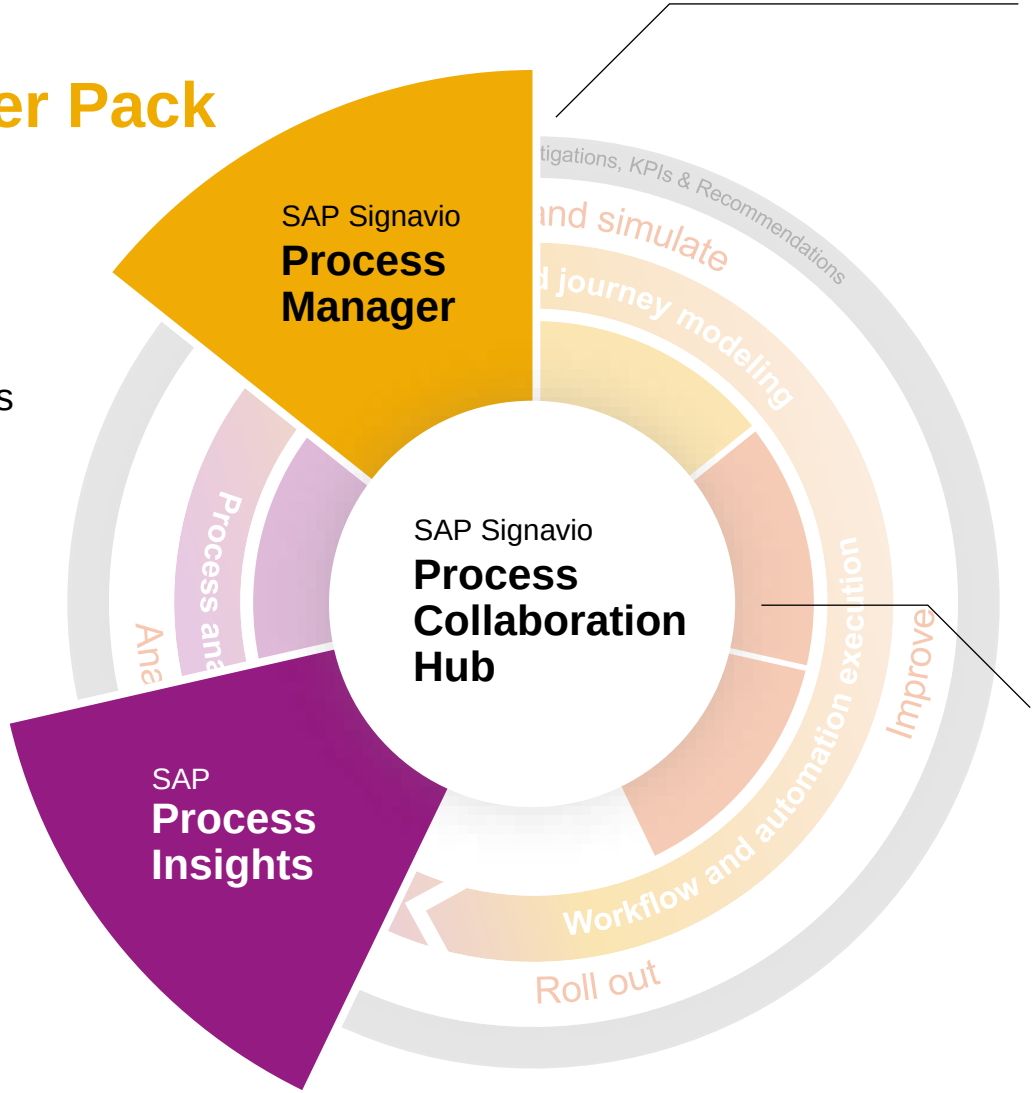
Business Process Transformation Starter Pack

RISE with SAP

Business Process Transformation Starter Pack

is included in RISE with SAP

Identify and implement business process improvements through process analysis!



SAP Signavio Process Manager

Single source of truth to **model, redesign, store and collaborate** on your future business processes

3 users

SAP Process Insights

- **Instant insights** into your current process performance[1] to understand where to transform
- **Individual recommendations** to understand how to improve

50 GB data volume and one time data load

SAP Signavio Process Collaboration Hub

Provide transparency and engage all stakeholders to continuously improve processes together

10 users

[1] Managed ERP System Requirements, see here

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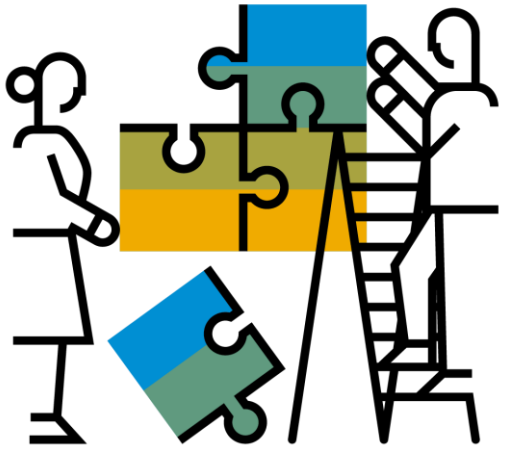
SAP Signavio Ecosystem

Guiding Principles on Ecosystem Activation:

- Partners play unique role in **phase zero of process discovery and analysis**
- SAP Signavio equips partners to deliver early on **customers' transformation journey** with dedicated ecosystem engagement models
- Partners significantly benefit in **leveraging our end to end transformation suite**
- Significant investments in **enablement** to drive capacity at scale
- **Embedment into RISE** with starter pack inclusion and dedicated activation program
- Connecting dots with **boutique process expertise partnerships**



"We are leveraging SAP Signavio as a platform to deliver process excellence across 30+ use cases."

Christian Ledulé, Partner

"We at PwC are excited to continue to put Signavio and BPI at the core of our business transformation service offering"

Michael Rasch, Partner, PwC SAP Global Alliance Leader

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How We Get There

Prioritized Partner Plays

- Global Strategic Partners, including

pwc, Accenture, Infosys, Deloitte., EY, KPMG, Capgemini

- Select Regional / Boutique Partners

SEIDOR, BPM-D, REPLY, NTT DATA

- Software Partnership

LeanIX

Customer Impact

- Faster time to value through a certified bench of SAP Signavio partner experts
- Start fast with process excellence journey through discovery and “phase zero”.
- Move/grow seamlessly and take ownership of process improvements.
- Holistically drive business and cloud transformation of full SAP and non-SAP portfolio.
- Accelerate with LeanIX the SAP Activate methodology for Enterprise Architecture

Next Steps

- Certification program and technical partner enablement
- Partner-2-Partner brokerage to fill missing gaps of larger partners through boutiques
- Launch LeanIX as Endorsed App Partnership in June 2022

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Thank you.

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