



Automate your Business Performance with **SAP Intelligent Robotic Process Automation 2.0**

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THE BEST RUN 

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For all recent and planned innovations, potential data protection and privacy features include simplified deletion of personal data, reporting of personal data to an identified data subject, restricted access to personal data, masking of personal data, read access logging to special categories of personal data, change logging of personal data, and consent management mechanisms.

Volatile Market Dynamics and Increasing Pressure

Organizations struggle to innovate at the speed the market demands



Volatile markets

Requirements are constantly changing and evolving

With Covid disruptions, **>50%** of companies worldwide **are planning to start using process automation**, per Forrester



Limited resources

Companies are under increasing pressure to deliver “more with less”

77% of companies see ‘**tech talent**’ gap as a **major handicap** for their digitalization, per McKinsey



Complex IT landscapes

Leveraging investments whilst innovating remains a challenge

Large companies **maintain 129 different applications** on average, with the total number increasing by **68%** since 2015

Automating Processes with RPA

Manual & Repetitive



Consolidate and manipulate data from multiple data sources, e.g. MS Excel, vendor portal, SAP systems

High Volume



Execution of dozens or hundreds of manual process steps a day like copy & paste e.g. data migrations, approvals

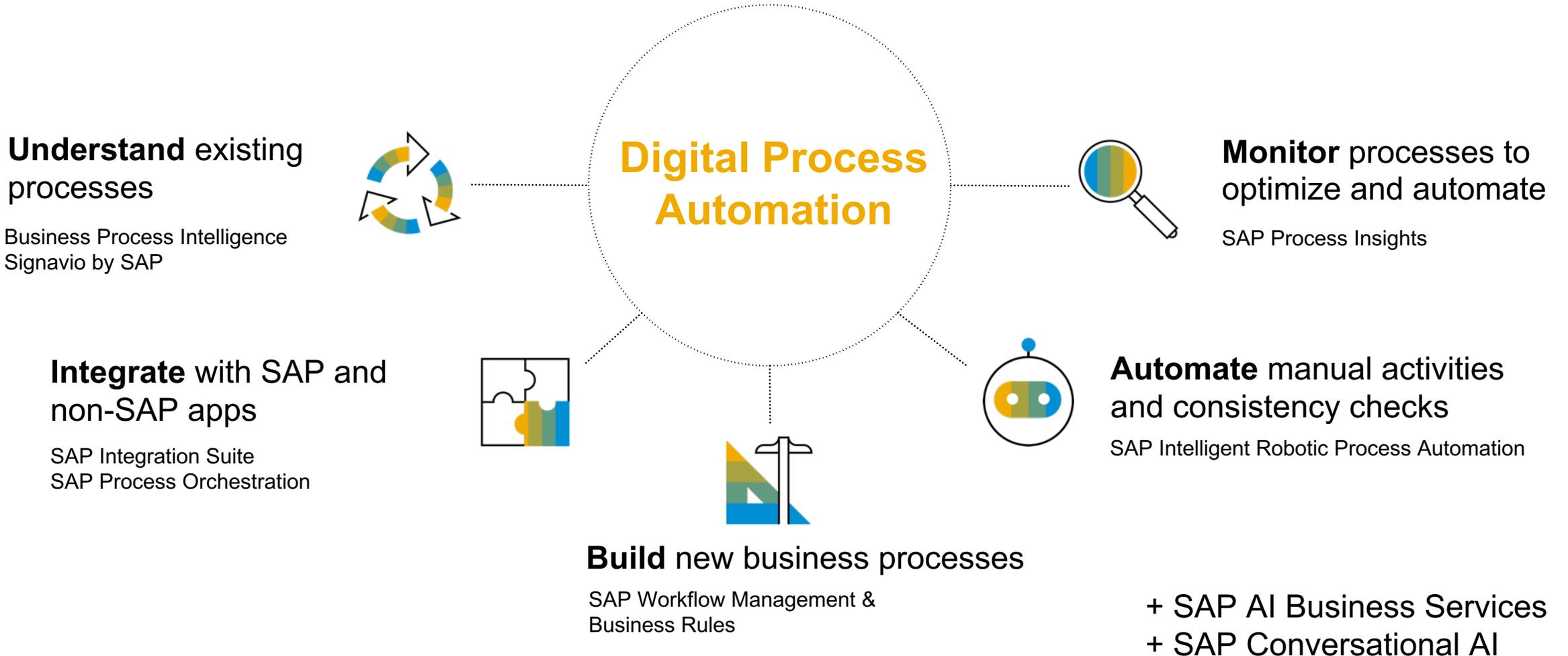
Multiple Systems



Access multiple applications during process execution, e.g. web application, ERP, non-SAP systems

Future-Proof Your Processes

Hyperautomation on SAP Business Technology Platform

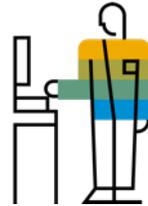


Different Target Groups Have Different Skills & Needs



Expert Bot Developer

Development skills in various software development technologies (full stack)



Bot Operator

IT skills, responsible to run and maintain the system



Citizen Developer

No coding skills, but functional expertise and technical acumen



Business Process Expert

Not necessarily IT-skilled, fully knowledgeable of the business process to be automated

Pro Code

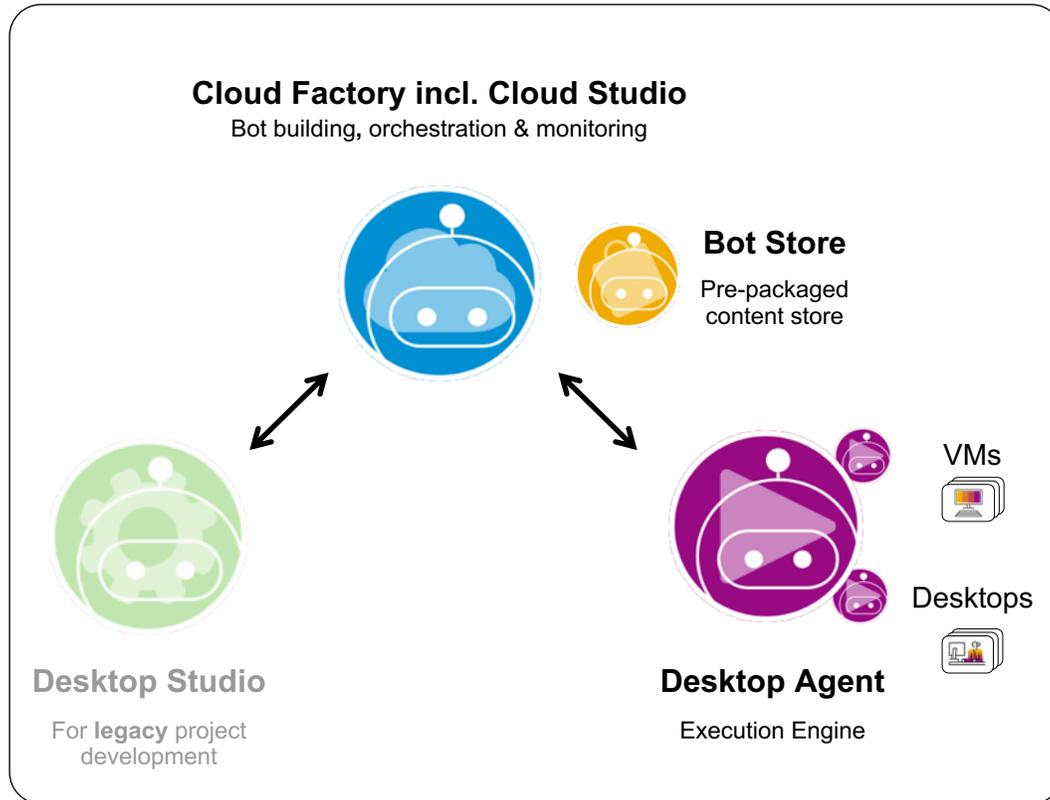
No Code

Need for Flexibility

Simplicity of Apps

Solution Overview

SAP Intelligent RPA



SAP Business Technology Platform

Interaction
via UIs and
APIs



— SAP Applications —

— Non-SAP Applications —

- Digital Core via Process Recorder
- Pre-defined content for SAP S/4HANA and ECC
- SAP C/4HANA
- SAP SuccessFactors
- SAP Ariba
- SAP Concur
- SAP Fieldglass
- Intelligent Technologies

- Third-party tools
- Legacy applications
- Web applications
- Internet portals
- Office apps

DEMO TIME

Deliver Outcomes Faster by Relying on Pre-built Content

Start quickly and Choose from Bots, Live Process Content & Business Services

Filter By

- Beta
- Application**
 - Microsoft Excel 4
 - Microsoft Outlook 2
 - SAP S/4HANA 39
- Edition**
 - Cloud - Essentials Edition 35
 - Cloud - Extended Edition 21
 - On Premise 24
- Category**
 - Accounts Management 2
 - Development 21
 - Financial and Logistic S... 45
 - Procurement Managem... 27
 - Production Operations 31
- Line of Business**
 - Asset Management 5
 - Commerce 5
 - Finance 56
 - Human Resources 5
 - IT 7

Pre-built bots in store

- 13 LoBs | 24 Industries

Workflow Management

Refine By

- Integration Package
- Business Rules Package
- Workflow Management Package
- Workflow Package

Sort By: Recently Updated

Live process packages

- 20+

Business services

- 20



Pre-built bots in [store](#)
13 LoBs | 24 Industries



Live process [packages](#)



Business [services](#)

Record to Report – RPA Heat Map

Exemplary Heat Map

Accounting & Financial Close	Advanced Compliance Reporting	Advanced Financial Closing	Direct Tax Management	Financial Accounting	Financial Close Governance	Financial Reporting	Joint Venture Accounting	Revenue & Cost Accounting
Contract Management	Legal Contract Management							
Enterprise Risk & Compliance	Audit Management	Business Integrity Screening	Controls & Compliance Management	Enterprise Risk Management	Internal Trade Management	Policy Lifecycle Management		
Financial Planning & Analysis	Collaborative Enterprise Planning	Management Reporting	Manufacturing / Service Cost Controlling	Overhead Cost Management	Profit & Cost Simulation	Profit & Loss Reporting	Profitability Analysis	Profitability Modelling & Optimization
Receivables	Accounts Receivable	Collections Management	Contract Accounting	Credit Evaluation & Management	Dispute Resolution	Electronic Billing & Payment	Settlement Management	
Treasury Management	Cash Management	Cash & Liquidity Management	Debt & Investment Management	Financial Risk Management	Payment/Bank Communications	Risk Mgmt. for Commodities	Treasury Governance	

Automation Opportunity: Low Medium High

How SAP Intelligent RPA Supports Customer's Innovation

Kanton Zürich



“Die Effizienzsteigerung beträgt dank der digitalen Unterstützung bis zu 85 Prozent.“

[Thanks to digital support, the increase in efficiency is up to 85 percent]

Economics Director, Kanton Zürich



Hewlett Packard Enterprise



“The business operations self-healing service is self-driven, orchestrates on demand, and integrates with our IT systems. It addresses tomorrow’s needs as we transition to running next-generation IT on SAP solutions.”

Director – SAP Basis and Middleware, HPE



Rehau



“We used SAP Intelligent RPA to automate use cases that required significant manual intervention and redundant work. This **saves us time and cuts down on human error**, and our employees are spending more time on innovative work.”

CIO, Asia Pacific Region, Rehau



- **85-90 %** estimated reduction in processing effort
- **20x** faster with ROI in <1 month
- **2 weeks** from first contact to go-live

- Implemented during COVID-19 with **100% off-site delivery**
- PoC in just **55 days**
- Deployed the full portfolio of IT use cases in **four weeks**

- Upload **1,000** financial documents, turning four days of work into a **10-minute task**
- Process **500 orders** per batch, transforming an entire day’s work into a **two-minute task**

How SAP Intelligent RPA Supports Customer's Innovation

Villeroy & Boch



“Although we’re just at the beginning of our journey with SAP Intelligent Robotic Process Automation, we are already realizing its potential to help us work more efficiently, serve customers better, and gain competitive advantage.”

Head of ERP Core Solutions, Villeroy & Boch Group

- **10 digital assistants**, carrying out simple automated tasks in accounts, purchasing, and customer services
- First SAP customer worldwide to go live with an intelligent bot that uses both **SAP Intelligent RPA and SAP AI Business Services**
- **6,000 documents** checked, classified, and processed each year using one AI bot

Nagarro



“SAP Intelligent RPA is an ideal extension of our state-of-the-art IT landscape because it enables us to automate and scale business processes impacting several solutions, resulting in increased efficiency and improved compliance.”

Team Leader Compliance Services, Nagarro ES

- **10 hours** per month saved on average by automatically creating users
- **45 minutes** less needed for process execution

Murphy Oil



“Murphy’s advanced digital initiatives on SAP Cloud Platform are optimizing well operations. Onshore field operators can now operate with improved effectiveness and safety with touch-less mobile applications. Machine Learning, Pattern Recognition and Intelligent RPA features are helping Murphy business operate effectively and efficiently.”

Director SAP & Enterprise Applications

- Upload **1,000** financial documents, turning four days of work into a **10-minute task**
- Process **500 orders** per batch, transforming an entire day’s work into a **two-minute task**

How SAP Intelligent RPA Supports Customer's Innovation

Zuellig Pharma



“We launched internal people management enablement with source code developed by SAP Intelligent RPA specifically for our COVID-19 crisis response.”

Head of SAP and IT Solutions,
Zuellig Pharma Holdings Pte. Ltd.

- Enable more orders to be placed each day **24x7**, without lag due to vacations or time off
- Read **invoice PDFs** using RPA and OCR and then process it in SAP solutions for and **end-to-end process** that spans receipt to payment

Daewoong Pharmaceutical



“[...] Today, we are responding to the new challenges of Industry 4.0 by integrating agile and modern SAP technology.”

Director of Global SCM Innovation,
Daewoong Pharmaceutical Co., Ltd.

- Savings of **5,720 person-hours** by launching 22 projects with SAP Intelligent Robotic Process Automation to download external open-market order information and create sales orders

Wanhua Chemical



“With the success of the proof of concept for SAP Intelligent RPA integrated with SAP solutions for financial management demonstrating how we can drastically reduce manual tasks in our finance operations [...]”

CIO, Wanhua Chemical Group Co Ltd

- Reshaped business processes and financial reporting
- Systematized time-consuming manual activities by five bots supporting error-free processes and **reducing 12 manual steps to 2 steps**

How SAP Intelligent RPA Supports SAP's Innovation

Financial Closing



“SAP Intelligent RPA is a robust tool that fills the automation gaps in our processes [...]. It offers us flexibility and scalability that brings us closer to our continuous accounting vision.”

Dorothee Hofstetter,
Global Record-to-Report Process Manager, SAP SE

- **120 subsidiaries** leveraging SAP Intelligent RPA every month
- Up to **4x faster processing** of financial closing tasks

HR



“Thanks to scalable, faster, and more accurate creation of employee offer letters [...], we can meet service-level agreements even during periods of peak activity while improving the hiring experience.”

Liang Sun, HR Services Consultant, SAP Services s.r.o.

- Process offer letters **eight times faster** and with fewer quality checks, helping to meet service-level agreements
- **Shift the focus** of HR Services staff from performing repetitive tasks to solving more complex queries in person

Master Data Management



“SAP Intelligent RPA helps me collect data from different sources quickly, which helps me make informed decisions about data change requests. I can be sure I'm getting high-quality data quickly – right when I need it”

Data Expert, SAP SE

- **33% faster** account creation process
- **~2,000 hours** per year **saved** for shared-services staff

Innovations on the SAP Intelligent RPA Roadmap



Cloud Studio: SAP and third-party API integration with no-code activities

- Native integration and embedding – SAP and third party incl. recorder
- Ready-made content via store and marketplace



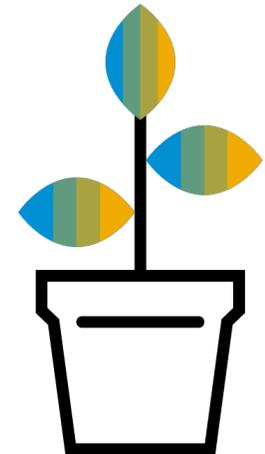
Run enterprise-grade automations at scale

- Cloud-based runtime for automation of SaaS/web apps
- Automated factory management



AI and ML infusion

- Handsfree document processing
- Control bots with natural language processing



For details see the [Official Product Roadmap](#)

Wherever You Are on Your Automation Journey

Start Automating NOW with SAP Intelligent RPA



Ad hoc

Do you want to digitize ad-hoc, paper-based processes?



Opportunistic

Do you want to connect islands of automation into integrated experiences?



Best practice

Do you want to standardize end-to-end processes and achieve full compliance?



Aspirational

Are you ready to deliver a seamless combination of human-led processes and digital workers?

Five Reasons to Choose SAP Intelligent RPA for Your Digital Process Automation

1

Streamline digital process automation with your current heterogenous IT landscape –

automate ANY underlying applications, best in class capabilities for SAP stack

2

Business user friendly approach for scaling and industrializing automation with low-code/no-code

Cloud-based Design Studio

3

Make Artificial Intelligence infusion

real among your enterprises by complementing software bots with cognitive skills from SAP or ANY intelligent services

4

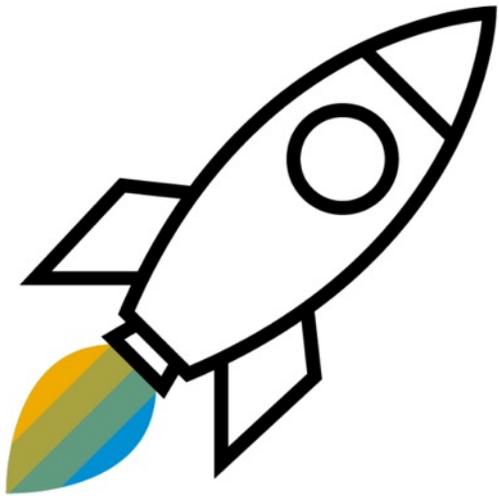
Enable remote working with monitorable software bots working as digital assistants or digital workers, orchestrated in cloud

5

Quick return on investment (ROI), no capital expenditure (CAPEX), quick to implement – value generation in weeks, flexible commercial options (subscription, CPEA)

HANDS-ON TIME

Get started



Exchange and share knowledge

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sap.com/rpa

Try for free

[SAP Intelligent RPA-Trial](#)

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[SAP Intelligent RPA Bot Store](#)

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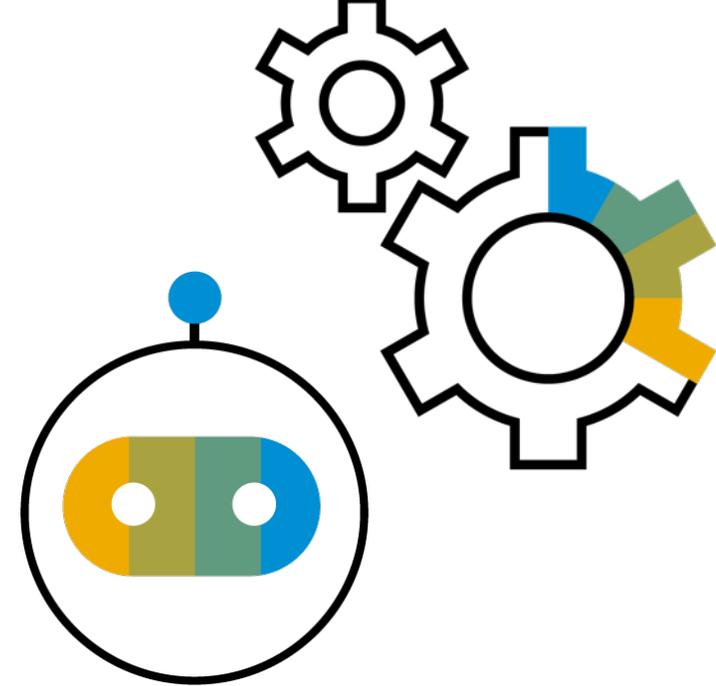
[YouTube](#)



Tack så mycket.

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